

MII Playback

Monthly Newsletter

November 1993

Volume 3, Number 8

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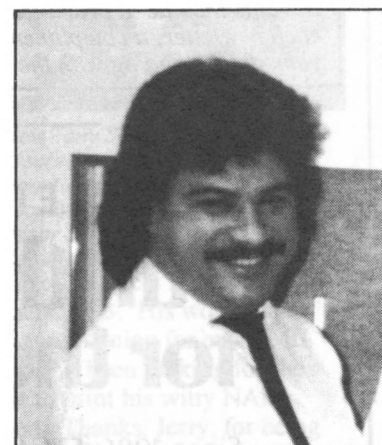
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Tony Sangiovanni, otherwise known as MII Dude, is the first recipient of the newly instituted MII Users Association "Quarterly User Support Award."

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In Motion, TV Technology, and Videography have generously decided to sponsor the MII Users Association with an annual gift of \$250.00. We encourage the members to show their appreciation to our Corporate Sponsors by supporting these publications.

If your company is interested in becoming a corporate sponsor of the MII Users Association for the low annual donation of \$250.00, call User Headquarters for details. Benefits include a prominent company listing with your logo on the inside front cover of each newsletter, a complimentary subscription to the newsletter, a certificate indicating your good standing with the association, and patronage from association members.

MII Playback is a monthly newsletter published by the MII Users Association for the benefit of the members.

Executive Director David R. Gardy
Publications Editor Jennifer L. Beers

The opinions expressed in this publication are those of the individuals quoted and do not necessarily reflect the position of Panasonic, the MII Users Association, or its members. Neither Panasonic nor the association assumes responsibility for the statements made herein nor for the alteration of any technical equipment. It is advised that you consult an authorized Panasonic dealer before attempting to repair equipment on your own.

The MII Users Association can be contacted at:
MII Users Association
c/o Gardy McGrath International, Inc.
1950 Roland Clarke Place
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A Salute to Veterans . . .

MII Veterans, That Is

Each November 11, we pause to salute our nations veterans. This year, as in the past, the occasion was marked by a national concert here in Washington D.C. put on by the Veteran's Administration's musical group. The concert was videotaped for replay at VA hospitals and military installations worldwide. This year for the first time I am pleased to report that the concert video was produced and post-produced by a Panasonic based contractor, Gardy-McGrath International. The concert was shot live with six WVF700 cameras and recorded and post-produced on MII. Technical support from Panasonic was on hand also, thanks to Panasonic's Ted Ellsworth, Harry Foulds, and two on-site personnel, Tony Sangiovanni and Sam Botros. It was a pleasure to steal another contract away from a company with Sony equipment.

Similarly, this month was a time for the MII Users Association to pay tribute to MII veterans. Too often we take for granted the support the association receives from industry professionals, especially Panasonic personnel. In response to this, the Board of Directors established a new awards program to honor those veteran manufacturer representatives who consistently go above and beyond the call of duty in support of the MII user. Each calendar quarter, nominations will be processed from users for the "Quarterly User Support Award." The Board of Directors will select a winner from the nominees based on consistent service provided to the MII user which is considered by the Board above and beyond the effort normally expected.

The winner of this quarterly award for July 31 through September 30, 1993 is Mr. Tony Sangiovanni, for his continued response to user

questions and his dedication to the MII format and its users. His efforts to investigate and follow-up in answering user questions has often resulted in the need for him to sacrifice his personal time in the process. His dedication to and belief in the MII format is supplemented by a product knowledge that has proven invaluable to many MII users around the country. From all the MII users to Tony, thanks.

On the same note, other MII veterans also are being honored. In recognition of superior support to the user during the life cycle of the MII format a "MII Users Hall of Fame" recognition award was also established by the Board. With the same award criteria as the quality award, the "MII Users Hall of Fame" honors those key industry professionals who have contributed to end-user satisfaction over the life of the MII format. We are proud to announce the following inductees to the MII Users Hall of Fame:

*Mr. Bill Bakonyi, MII Product Mgr.,
Panasonic Broadcast Systems*

*Mr. Jerry Spencer, Marketing Mgr.,
Panasonic Broadcast Systems.*

Since 1986, Mr. Bakonyi has been integral to the success and growth of the MII format and has maintained a steady rapport with users in an effort to improve features and product support through each MII product line series.

Mr. Spencer served on the Board of Directors of the MII Users Association from 1990 to 1993. In that time, he devoted many personal hours to ensure the association's growth and prosperity, and as a liaison with Panasonic, he facilitated an open line of communication for better manufacturer support of the

end-user. Each of these gentlemen will be formally inducted into the MII Hall of Fame at the NAB '94 show MII Users Meeting at Las Vegas in March.

Finally, in a salute to another famous "MII Veteran," Mr. Jerry Beck of Vanguard Productions in Columbus, Ohio, the first true MII user, we are printing a transcript of



Panasonic's Tony Sangiovanni receives the MII Users Association "Quarterly User Support Award" from the association's Executive Director, David Gardy, as supervisor Sam Botros looks on.

his speech to the Users Association in Las Vegas in 1993. His words of wisdom have meaning for every MII user, and we've been looking for the right issue to print his witty NAB dissertation. Thanks, Jerry, for being the ultimate "MII Veteran."

Again, we encourage all users to submit nominations for the awards and honors listed herein. It's important to recognize such dedication and to encourage others in support of the association and its members. Congratulations to these "MII Veterans."

David R. Gardy
Executive Director
MII Users Association of America

Have you submitted your 1993-1994 membership dues?

This form and a \$25.00 fee are required to continue membership in the association and receive this monthly newsletter. Please don't hesitate. (Thanks to the many who have already sent in their membership fees!) We have tried to make this form as simple as possible. Please take the time to fill it out now. We would appreciate it if you would take a few extra minutes to provide the information in the "optional" section so that we may better serve the association. This form and your \$25.00 dues must be returned *immediately*. ***Make checks payable to the MII Users Association of America. Return to: MII Users Association of America, c/o Gardy-McGrath (Int'l), Inc., 1950 Roland Clarke Place, Reston, VA 22091. Phone (703) 620-6000, fax (703) 620-0451.***

Membership Registration Form

Date: _____

Contact Name: _____

Company Name: _____

Mailing Address: _____

Phone Number: _____ Fax Number: _____

Type of Business/Services: _____

Optional:

How did you hear about the association? _____

Check all that apply:

MII User _____ MII Owner _____ MII Dealer _____ MII Repair Center _____ Other _____

If you own MII, how long have you had it? _____

What model numbers? _____

If you do not own MII, are you planning to get it? _____

Additional Comments: _____

Method of Payment: _____

Check or Credit Card (VISA or MC only) Number: _____

Expiration Date: _____ Authorized Signature: _____

Please submit membership fees by Oct. 1, 1993. Dues cover the period from Sept. 1, 1993 through Sept. 1, 1994.

Received: _____ Membership List: _____ Mailing List: _____

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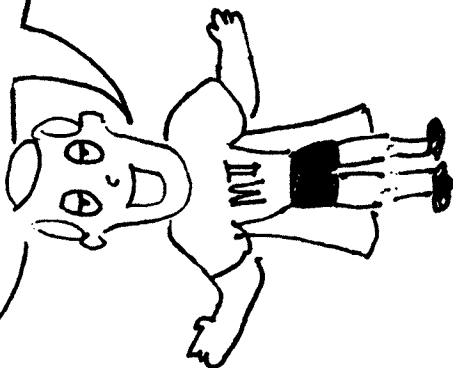
All interested applicants must contact a company representative immediately. For further details call

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American Magnetic Media
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Denver, CO 80239

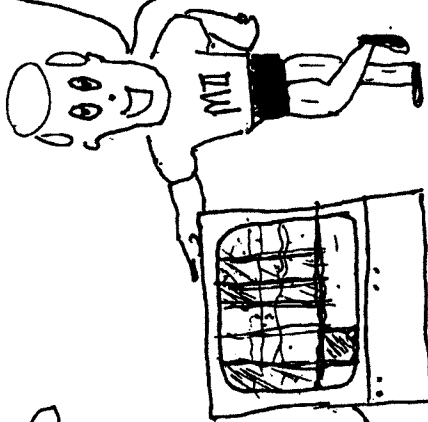
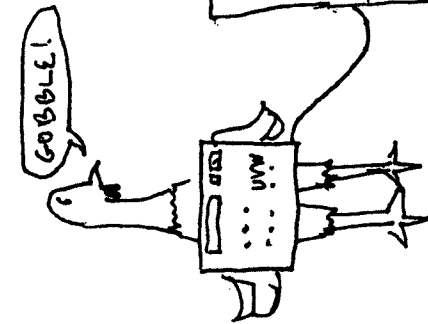
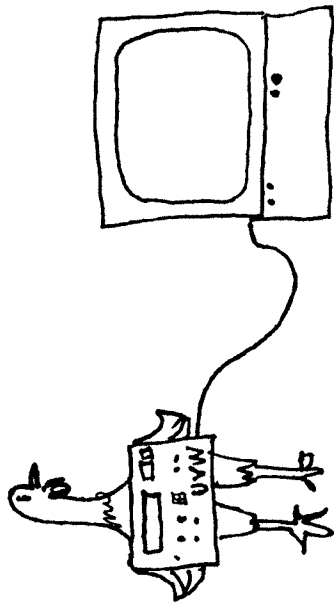
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WE HOPE ALL MI USERS
HAD A GREAT
THANKSGIVING!



HOW WAS YOUR TURKEY??

WE WERE AT THE USERS HEADQUARTERS WERE
ABLE TO PURCHASE THIS BIRD FROM A
COMPANY KNOWN FOR "ONLY BALONEY!"



WELL, LOOK AT THAT.
IT'S ABOUT AS GOOD AS
ANOTHER "U"FORMAT WE
KNOW SO WELL!
I GUESS IT REALLY
IS A TURKEY!

DON'T WORRY, WE
WON'T EAT IT. JUST
PUT IT OUT TO PASTURE
WITH OTHER U-BIRDS.
I GUESS IT'S JUST
ANOTHER REASON
TO GIVE THANKS
FOR MI!!

Hey MII Users -- It's not too late!!!

We know that there are a lot of you out there (over 1,200) producing a plethora of creative, high-quality presentations. Why not share your productions with others in the MII Users Association and simultaneously give yourself the chance to win a gold, silver, bronze, or certificate of merit award in the 1993 MII Users Video Awards?!?

We have received several video entries from users throughout the country, but we are anxious to get submissions from many more of you. For this reason, *we are extending the deadline for entries to December 31, 1993.* We know that the holiday season is a busy one, but you have a whole extra month to get your cassettes in the mail.

A few of the same questions about the contest have been asked repeatedly, so we are going to print the answers here, lest any of you have refrained from sending in your productions because of a common uncertainty:

- (1) Productions *do not* have to be previously *broadcast* to be eligible for submission.
- (2) There is no entry fee. *The contest is free, free, free!* Your only costs are a few minutes of your time to jot about 10 lines of info on a piece of paper and the price of shipping the cassette to association headquarters.
- (3) There is *no minimum time limit* for any of the categories, although some do have maximums (see details in the October newsletter).
- (4) There is also *no limit to the number of entries* that you can submit . . . nor to the number of categories that you can enter.
- (5) Judging will be done by MII Users at association headquarters. *Results will be announced* in the early part of next year in the newsletter.
- (6) Videos *need not have been produced for a client.* They can be a technical experiment or personal project. The categories are diverse enough to accommodate any submission.
- (7) Also of note . . . At the wonderful suggestion of one user, we plan to make a *collective tape of all the winning submissions* so that other users can order them and see what fellow partners in MII are doing at their stations, production houses, etc.

In all this liberty . . . there are only a few rules:

- (1) Productions must be *edited* and *submitted* on MII (though they may be *shot* in any format).
- (2) All submissions must be accompanied by an *information sheet*, including video title, category, length, producer, relevant hardware and techniques used, and a production purpose of under 25 words, indicating the video's intent.
- (3) If you submit more than one entry on a tape, be sure you provide *complete information for all entries*, including time code location for each submission on the tape.
- (4) Tapes *will be returned* if you provide a self-addressed stamped envelope.

Send all entries to: MII Users Association
c/o Gardy-McGrath (International), Inc.
1950 Roland Clarke Place, Suite 100
Reston, VA 22091

More questions??? Call Jennifer at 1-800-966-1030 or (703) 620-6000

Leasing through the Association

The MII Users Association will continue to offer its members the opportunity to lease through the association in order to take advantage of special low rates that Chesapeake Leasing and Balboa Capital have extended to MII Users. Abbreviated versions of the leasing procedure and application requirements follow with the rate charts.

The 8 basic steps to leasing through the association:

- 1) Review the rates for each company listed. (See below for instructions on how to figure your monthly payment.) Consult your accountant or financial advisor to determine the deal that best suits your financial needs (tapes and other factors considered).
- 2) Call one (or both) of the companies' contacts listed and ask for an application. Ensure that you let them know you are a member of the MII Users Association. (They will follow up and check with us.)
- 3) Get a quote from your dealer for the equipment you wish to acquire. Let the dealer know this will be an MII Users Association lease.
- 4) Submit the application and required documents indicating the equipment list.
- 5) Notify the association to let us know you've submitted the application and we will track its progress.
- 6) When approved, notify the dealer, who will interface with the leasing company to officially sell the gear. (Remember, the leasing company is purchasing the gear then leasing it to you.) If you're not approved for some reason and you are dissatisfied with the explanation, let the association know. We will make every attempt to help you.
- 7) When the gear is delivered, run it through its paces to ensure it works OK. (This is important.) If it does not function properly, notify the dealer and the leasing company. If it functions properly, notify the leasing company and start using the gear. Make sure you make all payments promptly.
- 8) Let the association know when the deal is complete. The process is now over. (Go have a beer.)

To figure your monthly payment, multiply the rate factor (in the rate chart) times the purchase price. (i.e. for Chesapeake Leasing, True Lease Option, price of \$20,000 for 60 months: $\text{Payment} = \$20,000 \times .02140 = \$428/\text{month.}$)

General lease requirements:

- 1) Completed lease application
- 2) Financial Statements, past and current
- 3) Bank references, including account numbers, contact names, and phone numbers
- 4) Signed Individual Income Tax Returns of principal(s)
- 5) Business Trade References
- 6) Signed and dated Credit Release Form/Comparable Credit Reference
- 7) Equipment description, price, and proposed use at it relates to lessee's business
- 8) Customer and landlord references
- 9) Explanations of any derogatory items of concern, financial and personal

Please note that the above are only general requirements. Exact qualifications vary with the leasing companies and the types of leasing packages. More or less information may be required, depending upon equipment cost and the nature of individual businesses. For more detailed information, refer to the August 1993 issue of the newsletter, or call the contacts listed for each leasing company.

Remember, only MII Users are being offered these low rates by these companies. The expected quantity of MII sales resulting from this arrangement and the leasing firm's extensive pre-endorsed access to our membership is guaranteeing these low rates. In addition, the association will receive lease referral fees to help support activities and member benefits.

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MII USERS RATE CHART

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True Lease

Equipment Cost	24 MO.	36 MO.	48 MO.	60 MO.
\$15,000 - \$24,999	.04551	.03207	.02539	.02140
\$25,000 - \$49,999	.04460	.03143	.02488	.02097
\$50,000 - \$99,999	.04414	.03111	.02463	.02077
\$100,000 and up	Call for Quote			

First & Last Payment: Payable in Advance Plus all Applicable Taxes

First Payment Due in Approximately 30 Days

Fair Market Value Purchase Option Not to Exceed 10%

\$1.00 Buy Out

Equipment Cost	12 MO.	24 MO.	36 MO.	48 MO.	60 MO.
\$15,000 - \$24,999	.0950	.04928	.03149	.02686	.02550
\$25,000 - \$49,999	.0930	.04837	.03356	.02637	.02209
\$50,000 - \$99,999	.0920	.04791	.03324	.02612	.02188
\$100,000 and up	Call for Quote				

\$1.00 Purchase Option

Advance Rentals: 12 MO. (1); 24 MO. (2); 36-60 MO. (3)

Plus All Applicable Taxes

Contact Tom Tellier at 1-800-782-1022

BALBOA CAPITAL CORPORATION

MII USERS RATE CHART

FMV

Equipment Cost	24 MO.	36 MO.	48 MO.	60 MO.
\$5,000 - \$9,999	.0456	.0330	.0269	.0235
\$10,000 - \$24,999	.0451	.0322	.0260	.0218
\$25,000 - \$49,999	.0440	.0316	.0254	.0217
\$50,000 - \$99,999	.0434	.0309	.0248	.0211
\$100,000 - \$149,999	.0429	.0304	.0242	.0206
\$150,000 and above	Please call for a quote			

\$1.00 Buy Out

Equipment Cost	24 MO.	36 MO.	48 MO.	60 MO.
\$5,000 - \$9,999	.0483	.0349	.0283	.0241
\$10,000 - \$24,999	.0481	.0343	.0276	.0228
\$25,000 - \$49,999	.0477	.0339	.0271	.0230
\$50,000 - \$99,999	.0470	.0332	.0264	.0223
\$100,000 - \$149,999	.0467	.0328	.0259	.0219
\$150,000 and above	Please call for a quote			

*All leases require two monthly payments in advance.

Contact Eric T. Sidebotham in the Broadcast Division at (714) 756-0800.

The MII Dude

The Great Battery Debate Charges On

In the October issue of the newsletter, we printed an article by MII Dude entitled "Battery Care — Charging, Discharging, and Temperature." The following is a response to MII Dude from MII user Denny Goodrich of Iowa State University's Media Production Unit.

Dear Dude,

I read your battery management article with great interest (as I do all battery articles), and I would like to rebut some of your statements. I have made a minor study of NiCads, having been involved in video production since 1973 and a radio control airplane hobbyist for nearly 20 years. Getting good performance from NiCads is important to video production equipment but is essential to the safe operation of radio control aircraft.

1. In your article, the term "trickle" is always misused for the term "standard."
2. The charger type you referred to as "trickle" is really "standard." This charge rate depends on the capacity of the cells in question and is defined as $C/10$, where C is the rated capacity of the cells. For example, a standard charge rate for a four ampere (4000 milliamperes) battery is $4000/10$, or 400 milliamperes. The charge rate defined as "trickle" is .02C or less. In the case of our 4 amp battery, this would be $.02 \times 400$ or 8 milliamperes. This is purely a maintenance charge and is not useful in charging up a battery from depletion; however, it will safely maintain full charge for an unlimited time and is highly recommended. ALL NiCads can be trickle charged safely.
3. Paragraph two under "Temperature" states that "When a cell is charging it can hold only so much current." I am sorry, but batteries do not store current; they store a charge of electrons. Current is only a measure of a flow of electricity.
4. Also under "Temperature," in the next paragraph down you say that a high resistance cell will load down the pack and draw more current. First, it is the load, not the battery, that draws current. Second, a higher resistance cell cannot supply as much current; therefore, the other cells in the pack will run down before it does. If you would look into it further, you would find that individual cell failures have as their victims cells that have the lowest internal resistance in the pack, i.e. they never completely charge up because of their lower resistance, yet they are the first cells in the pack to be fully

discharged. (More on the term "fully discharged" later.)

5. Please! Wipe the term "battery memory" from, well, your, memory!!! This is a hold-over from 40 years ago and cells just do not have trouble with this any longer. Memory only ever occurred under two conditions. IF you were to discharge a battery in the same device, for exactly the same time for many discharge cycles, you might develop a memory problem. This memory *effect* can be erased with one discharge below that level. The other condition is that of cells that have been continuously overcharged. If you think memory is your problem, seriously look at your chargers and how you use them.

6. **WARNING! WARNING!** Take the "Discharging" section and strike it from the last edition of *MII Playback* so that no one in the future will ever try to use it! You incorrectly use the term "fully" and encourage us to discharge our batteries "completely" after every (!!!) shoot to keep full capacity. This is like telling me that the 18 gallon gas tank in my van will not really hold 18 gallons unless I run it dry! The supposedly cost saving discharge idea offered here will cost you big time in the long run. Here is where I want to call your attention to the term "fully discharged." The problem may be semantic, but the effects of misinterpretation are concrete: "fully discharged" and "completely discharged" are not equivalent terms.

A NiCad's nominal cell voltage is 1.2 volts per cell. If you plot a discharge curve of the voltage versus time, you will see that the curve will literally dive from its previously flat discharge curve after the cell voltage reaches 1.1 volts per cell. This long, flat discharge curve is what makes NiCads so useful, but when you get below 1.1 volts per cell, the usable voltage is gone; therefore, it is said to be fully discharged. That is why a recorder is programmed to shut down when the battery pack reaches this level.

MII Man, you misuse the term "fully discharge" when you tell us to take the battery to 0 volts. You are really telling us to discharge it completely. This is BAD for sealed NiCads, especially if you bring them back to charge with a standard rate charger. The chance of the weakest cell in the pack actually reversing its polarity is great. If you monitor the voltage on any commercial battery cycler, you will see that the discharge will terminate at around 1.1 volts per cell. Please, don't discharge your packs completely.

The newest computer controlled chargers and computer monitored battery packs may be able to do this complete discharge business, which does have applications in matching cells and balancing out packs. If balancing packs is what you are after, each cell should be discharged individually. If you wish to extract the most performance from your batteries, you will want to emulate the hard core radio control electric car and airplane racers. This means that you will want to (1) take your packs to zero volts after each use, (2) keep them in a freezer until you are ready to use them again, (3) peak charge them at the last minute before use (it should only take about 30 minutes or so), and (4) freeze them again until next time! This really works for getting every possible amp/hour of power from a NiCad, but the return on time and effort invested is not worth it for our video production business.

Thanks for trying though, and the rest of the information was good.

Sincerely yours,
Dennis L. Goodrich

P.S. When the nickel-hydride batteries come into widespread use, you will think you have died and gone to heaven! Twice the capacity for the same rate and unburdened by the stigma of "memory," they should be really well suited to our video equipment applications. □

- ◆ Production Truck
- ◆ MII Format
- ◆ Ikegami HL-79 Cameras

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Letters to the Editor

Dear MII Users Association,

I would like to request a brochure or recent newsletter about your organization. The reason why I'm so interested, is that I am a professional field tech/studio tech with a local cable television station and majoring in television production FT at a nearby university to earn a degree in communications. I would also like to mention that I have been working with several other formats such as Betacam SP, VHS, S-VHS, and 3/4" and so on, but I prefer MII to any other format because of its reliability and performance in the field and in the studio. At this moment I'm in the process of purchasing a Panasonic WV-F700 3CCD digital processing camera along with the MII format AU-410 or AU-45H dockable VTR. Would you be so kind as to enclose in the information package a list of benefits that you offer as a member of this organization.

*Anthony J. Shehadeh
Field/Studio Tech*

Dear Anthony,

Prior to your letter, we received your name and address from the reader information card that you returned to Videography in response to the advertisement for the MII Users Association. A copy of the most recent newsletter and a letter detailing membership information has already been sent to you. On behalf of all the users, I'd like to welcome you to the association.

Dave Gardy

Dear Dave,

I want to thank you and the MII Users Association for your help with the New York projection of our

program honoring the Swedish poet Tomas Tranströmer. Panasonic, through the good offices of Bob Mueller and Bob Garino, provided tremendous support with the projection of the piece direct from MII at the Cooper Union Museum. The piece looked remarkably film-like and was extraordinarily well received. (The papers called it the festival highlight. Now it is off to Swedish TV.) I also want to make mention of fellow MII user Colortone Camera of Elmsford, NY, and specifically Bob Siebern and Todd Villardi. They were fabulous.

I keep discovering new ways the association and Panasonic contribute to the quality and professionalism of our work. Having you all an 800 number away comes in handier and handier. It is very much appreciated. Thanks.

*Jim Wine
2 PM*

Dear Jim,

Congratulations on your success with the festival. The association is glad to hear that Panasonic, especially MII, really came through for you.

Dave Gardy

Dear Playback Editor,

Last week with a very close deadline looming, we began to have some unusual equipment problems that made it impossible to continue editing. A phone call to Grass Valley helped narrow down the cause but was not able to put us back in business. Next, I called Specialized Communications in Hagerstown, MD, and explained our dilemma to Dave Linetsky who seemed genuinely concerned about our problem and spent a great deal of time on the phone with me to help isolate it. Specialized Communications got us

up and running and we met our deadline.

Five years ago, when I edited documentaries for a TV network, I never had to worry about equipment selection, installation, or repair. If I had a problem, I just called "Maintenance," and frankly, I found it a bit disturbing that I would no longer have that built-in security when I left there. Fortunately, I found Specialized Communications, and they helped me to design and install an MII component edit suite. Since then, they have also provided all of our service needs.

I think it is safe to assume that most small production companies that are using the MII format are quality oriented, and we thought that they would like to know of our experience with a service company that always responds to our professional needs in a professional manner and has provided us with five years of anxiety free relief.

*Richard T. Slade
Audio Visual Artists' Productions*

Dear Dave,

A short while ago, I received a phone call from a member of the original user's group, asking me where they could find rebuilt heads for the 650s and 660s. I don't have any ideas, do you? It would seem that rebuilt heads would lower the cost of head replacement. Help us find out what can be done.

*Lloyd Reed
Reed Film and Video*

Dear Lloyd,

This month's survey deals with MII heads and headlife. With input from more users, we should be able to get that ball rolling on your idea.

Dave Gardy

Authorized Panasonic Dealers/Repair Centers

The following is a current list of dealers and independent servicers authorized to repair Panasonic MII products, provided by courtesy of Wint Ramsey, of Panasonic Broadcast and Television Systems Company.

Northeastern

Advanced Video Systems
497B Roots Land
Owego, NY 13827
(607) 387-0545

AVEC Electronic Corporation
2002 Staples Mill Rd.
Richmond, VA 23230
(804) 359-6071

Colortone Camera, Inc.
76 S. Central Ave., Rte. 9A
Eimsford, NY 10523

Communications Televideo
9301 Georgia Ave.
Silver Spring, MD 20910
(301) 585-6311

Crimson Camera Tech Sales
325 Vassar St.
Cambridge, MA 02139
(617) 868-5150

Eastern Video Systems, Inc.
2 Sterling Rd.
Billerica, MA 01862
(508) 667-0009

Great Northern Video
31 Industrial Park Dr.
Concord, NH 03301
(603) 228-0412

Levin Professional Services, Inc.
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Wheaton, MD 20002
(301) 942-6800

Professional Video Sales
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Broomall, PA 19008
(215) 544-0311

Quail Video Productions
924 Penn Ave.
Pittsburgh, PA 15221
(412) 243-1300

Specialized Communications (KEY)
907 Maryland Ave.
Hagerstown, MD 21740
(301) 790-0103

Videoplay Industries, Inc.
RT30 Tolland Ind. Park
Rockville, CT 06066
(203) 872-9195

Midwest

Alpha Video & Audio, Inc.
1836 2nd Ave. South
Bloomington, MN 55420
(612) 881-2055

B&J Photo, Inc.
525 North Main St.
Findley, OH 45040
(419) 424-0903

Camera Corner, Inc.
523 Monroe St.
Green Bay, WI 54305
(414) 435-5313

Communication System Group
13355 Capitol Ave.
Oak Park, MI 48237
(313) 399-2000

Full Compass Systems, Inc.
5618 Odana Rd.
Madison, WI 53719
(608) 271-1100

Industrial Broadcast Services
5436 W. Mingo, Suite F
Tulsa, OK 74146
(918) 663-5123

Industrial Video, Inc.
1601 N. Ridge Rd.
Lorain, OH 44055
(216) 233-5805

Madison Video Repair (KEY)
1409 Greenway Cross
Madison, WI 53713
(608) 274-3464

Modern Communications, Inc.
1733 Larkin WMS Rd.
St. Louis, MO 63023
(314) 343-0800

Pratt Audio Visual/Video Corp.
200 Third Ave., SW
Cedar Rapids, IA 52404
(319) 363-8144

Professional Video Supply
9401 Santa Fe Dr., Suite L101
Overland Park, KS 66212
(910) 642-5528

Swiderski Electronics
1200 Greenleaf Ave.
Elk Grove Village, IL 60007
(708) 364-1900

TV & Video Service (KEY)
14121 "S" St.
Omaha, NE 68137
(402) 895-3100

Thalner Electronics Labs, Inc.
7235 Jackson Rd.
Ann Arbor, MI 48103
(313) 761-4506

West

A-VIDD Electronics Co.
3920 Gilman St.
Long Beach, CA 30815
(213) 498-7776

Accent Audio Video
13616 Mautron Rd.
Dallas, TX 75244
(214) 458-0501

Audio Visual Supply, Inc.
4575 Ruffner St.
San Diego, CA 92111
(619) 565-1101

Davis Audio Visual, Inc.
2100 Clay St.
Denver, CO 80211
(303) 455-3440

E.C.I Video
2809 Ross Ave.
Dallas, TX 75201
(214) 969-6946

G.C. Video, Inc.
425 Eubank Blvd. NE, Suite E
Albuquerque, NM 87123
(505) 293-6509

GRC Electronics (KEY)
1181 Pioneer Way
El Cajon, CA 92020
(619) 464-6446

High Tech Video Services (KEY)
931 Enterprise Dr.
Sacramento, CA 95825
(916) 922-1400

IVS
7925 Auburn Blvd.
Citrus Heights, CA 92111
(916) 725-6600

Lubbock Audio Visual Co., Inc.
2120 Avenue Q
Lubbock, TX 79411
(806) 744-2559

Metrovionics, Inc.
3000 Catlina Ct.
Los Alamitos, CA 90720
(714) 827-4580

(Continued on page 12)

(Authorized Panasonic Dealers/Service Centers. Continued from page 11).

PCI, Inc.
1595 West Amador, Suite H
Las Cruces, NM 88005
(505) 523-7788

Professional Video & Tape, Inc.
10240 SW Nimbus, Suite L11
Tigard, OR 97223
(503) 598-9142

Studio Spectrum, Inc.
1056 N. Lake St.
Burbank, CA 91502
(808) 843-1610

Troxwell Communications
4030 South 38th St.
Phoenix, AR 85040
(602) 437-7240

TV Specialists, Inc./Video
180 East 2100 South, Suite 104
Salt Lake City, UT 84115
(801) 486-7555

Video Technical Services, Inc.
222 Truman NC
Albuquerque, NM 87108
(505) 265-4045

Southern

Audio Video Specialists, Inc. (KEY)
234 Metairie Rd.
Metairie, LA 70005
(504) 835-4027

Broadcast International Group
8200 NW 27th St., Suite 101
Miami, FL 33122
(305) 599-2112

Crecent Communication
3535 Chateau Blvd., Suite 3
Kenner, LA 70065
(504) 466-4454

Custom Supply, Inc.
2509 5th Ave. South
Birmingham, AL 35233
(205) 252-0141

Florida Video Systems
1422 NW 7th Ave.
Miami, FL 33168
(305) 688-6618

H.B. Centennial
2500 NW 39th St.
Miami, FL 33142
(305) 633-2200

K&M Electronics (KEY)
2620F Mountain Ind. Blvd.
Tucker, GA 30084
(404) 934-2151

Long Communications Group, Inc.
96 Burke St.
Winston-Salem, NC 27101
(919) 725-2306

Mission Service Supply
Drawer 2957
W. Monroe, LA 71294
(318) 325-8674

Showcase, Inc.
2323 Cheshire Bridge Rd. NE
Atlanta, GA 30324
(404) 325-7676

Total Audio Visual Services
811 Marietta St.
Atlanta, GA 30318
(404) 975-7555 □

Penn State Nittany Lions Team Up with Panasonic MII

The Athletic Department of Penn State University has selected MII video equipment from Panasonic Broadcast & Television Systems Company to cover Nittany Lions Football.

This year, the Nittany Lions, who had been a college football powerhouse as an independent, are playing for the first time in the prestigious Big Ten conference. "Big ten rules require that we tape the games using a broadcast quality format," explained football video director John Palmgren. "In choosing between MII and Betacam, I based my decision on quality of equipment construction, cost, tape efficiencies, and compatibility with my editing equipment and S-VHS distribution set-up."

Palmgren previously used Panasonic S-VHS equipment for

production and mastering as well as distribution to the coaching stations; his camera was a Panasonic 200CLE 3-CCD camera. The Nittany Lions' equipment upgrade includes two AU-55 portable MII VTRs, an AU-65H Enhanced MII studio recorder/editor,
(Continued on page 14)

It's Amazing What You Can Do with MII!!

EnVision Multimedia, located in Houston, TX, is a company who targets small to medium businesses, by providing affordable professional video to those who at one time found this powerful medium cost prohibitive. EnVision also provides services to the national media.

"Building EnVision has been a process," states Keith Rogers, Production Manager/Producer. "Attempting to contain overhead while finding equipment capable of quality input required testing and research. The quality of the product

for the end user (VHS format) was a great concern of ours. As we acquire predominantly with 3CCD S-VHS, obtaining an editing VTR that produces such results was a top priority. After several tries with different formats, our sales person, Doug Robertson of Vidicom, being aware of our studio configuration and company goals, suggested editing to MII. After further calls and research we acquired a new AU-65H. Amazed is exactly how we felt. The features, especially TBC, etc., have enabled us to do things we thought impossible. Imagine, acquiring with S-VHS, editing to MII, and producing a broadcast quality commercial. It's true. At this time, after producing a 30 second spot completely in house for our own vendor Vidicom, the spot is running on Channel 39 here in Houston. Not cable, broadcast! We have been excited with every project we have completed since acquiring MII, as have our clients. Many master tapes look great, but how about the VHS dubs? Ours look fantastic thanks to the amazing things you can do with MII."

*Courtesy of Keith Rogers,
Production Manager of EnVision
Multimedia. □*

MII Duplication Facilities

If you are a duplicator, or if your facility does duplication in addition to its other services, and you are an MII User, the Association needs to know about it. We are compiling a list of MII Duplicators that we'll run regularly in the newsletter.

Currently our list includes:

Action Video Productions
Greenville, SC
(803) 297-8865

American Production Services
Seattle, WA
(206) 282-1776

Advanced Audio Video Denver, CO
800-368-0406

American Magnetic Media
Denver, CO
800-USA-TAPE

AME N. Hollywood, CA
800-336-3827

Avon Productions
South Plainfield, NJ
(908) 756-0643

Bennu Productions New York, NY
(212) 213-8511, Wayne Keeley

Broadcast Video Products
480 Main St. Armonk, NY
(914) 273-6649, Jack Miller

Cassette Dub Inc. Northvale, NJ
(201) 767-7077

CenterCom, Inc.
Milwaukee, WI (414) 353-2001
Lincolnwood, IL (708) 675-1411
Tampa, FL (813) 886-8266

Commercial Video 101 Winston St.,
Cumberland, MD 21502
(301) 724-2799, ask for Greg.

Commonwealth Films
Richmond, VA
(804) 649-8611

Copymaster Video Villa Park, IL
(708) 279-1276

Cinequipt St Paul, MN
(612) 646-1780

Creative Visual 10135 J St.,
Omaha, NE 68127
800-547-4184, ask for Larry.

Curtis Inc. Charlotte, NC
800-733-2878

Curtis Inc.
Cincinnati, OH 45202
800-733-2878

ECI Dallas, TX
800-880-9400

Elite Video Production
Brooklyn, NY
(718) 627-0499

Global Vision Reisterstown, MD
(301) 356-6715

Group Video Productions
Sacramento, CA
1-800-748-4982

HAVE, Inc. Hudson, NY
(518) 828-2000

Industrial Audio Video
Houston, TX
(713) 535-2375

Industrial Communications
Birmingham, AL
(205) 942-0132

International Video Center
2528 Edgehill Rd
Cleveland Heights, OH 44106
(216) 321-1440

Juntunen Video Minneapolis, MN
(612) 341-3348, Mike Vinup

MagneTech Ft. Lauderdale, FL
800-683-DUPE

Master Images Video Duplication, Inc. Northbrook, IL
(708) 564-0470

Media Concepts St. Petersburg, FL
(813) 321-2122, 800-330-3873

Multi-Magnetics Denver, CO
(303) 825-7768

Network Video Services
Alexandria, VA
800-289-DUBS (3827)

Park Avenue Productions
Richmond, VA
(804) 346-3232

Preston Trucking Preston, MD
(410) 673-2930

Pro Line Video Austin, TX
(512) 837-2000 x30

Quinn Productions
Winston-Salem, NC
(919) 768-2746

Sign Media, Inc.
Burtonsville, MD 20866
(301) 421-0268

Televent Video Services
Oak Park, IL
(708) 383-5588

Vaughn Communications:
Minneapolis, MN 800-323-0281
Creve Coeur, MO (314) 576-6804
Phoenix, AZ 800-228-7609

Milwaukee, WI (414) 276-6511
Tampa, FL 800-252-7564
New York, NY (212) 447-1038
Portland, OR 800-772-2251
Atlanta, GA 800-966-0859
Irvine, CA 800-228-7609

Video Duplication Atlanta, GA
800-235-9732

Video Duplication Services
Columbus, OH 800-289-4301
Dayton, OH (513) 294-5883
Cleveland, OH (216) 741-3827
Youngstown, OH (216) 792-3827

Video on Location
Rockville, MD
(301) 984-5823

Videoland Lacey, WA
(206) 491-1332

Video Now 610 S. Central Ave.
Kent, WA
(206) 852-1186

VideoPlay Industries Rockville, CT
(203) 875-5211

Video Proofs Rohnert Park, CA
(707) 586-0383

Video Replay Chicago, IL
(312) 467-0425

Video Transfer Rockville, MD
(301) 881-0270

Vidicomp Distributors
Houston, TX
(713) 694-6400

VIP Duplication 2908 Cameron St.,
Suite-B, Monroe, LA 71201
(318) 322-8222, Phillip Nelson

Wilderness Productions
S. Lake Tahoe, CA
800-874-7488, in CA (916) 577-3008

WGVU/WGVK-TV
Grand Rapids, MI
(616) 771-6666, TDD 800-748-0488

WJZY-TV Charlotte, NC
(704) 398-0046

WPSD-TV Paducah, KY
(502) 442-8214, Bob Fesmire

Canadian Duplicators:

Agincourt Productions
Richmond Hill, Ontario
(416) 886-8273

Marine Video 1955 Wylie St.
Vancouver, B.C. V5Y 3N7

If your company isn't listed here and should be, please call the Association at 800-966-1030. □

MII Equipment Rental Facilities

The association has been compiling a list of MII equipment rental facilities. If your company does not appear on this list, please contact the association at 800-966-1030 or (703) 620-6000, or fax your information to (703) 620-0451.

AudioVisual Headquarters
Rancho Dominguez, CA
(310) 885-4200
Rent out 3-AU-65's, they have shipping cases.

Avon Productions S. Plainfield, NJ
(908) 756-0643
Studio & Field MII, Cameras, etc.

Avonix Brookfield, WI
800-222-6050
Full line of MII available

Broadcast Video Products
480 Main St Armonk, NY
(914) 273-6649, Jack Miller

Cinequipt St Paul, MN
(612) 646-1780
Full line of MII available

Davis Audio Visual Inc Denver, CO
(303) 455-1122

ECI Video Dallas, TX
800-880-9400
AU-63H, AU-65H, WV F700 cam

/AU-410 dockable

Metrovronics, Inc. Los Alamitos, CA
(310) 430-3509
Full line of MII available

Professional Desktop Video Systems
Glendale, CA
800-862-7820
Camcorder WV-F700/AU 410

Pro Line Video Austin, TX
(512) 837-2000 x30
Full line of MII available

Video Management Systems
Indianapolis, IN
(317) 639-6163
Sony M7 Cam., AU 500 Portable MII Deck

Vidicomp Distributors
Houston, TX
(713) 694-6400

WGVU/WGVK-TV
Grand Rapids, MI
(616) 771-6666, TDD 800-748-0488
AU-650, AU-500, AU-400

Canadian Rentals:

VidCom Vancouver, B.C.
(604) 732-9711
WV-F250/AU400 Camcorder, AU-63, AU-65, AU-550

(Nittany Lions, cont'd from page 12)
and an AU-63 MII studio player with Auto Tracking, along with two WV-F700 digital signal processing (DSP) cameras. (The 200CLE camera will be retired from the sidelines and used for telecine transfers; Penn State boasts one of the nation's largest football archives, with film dating back to the 1930s.)

Palmgren had a positive experience testing MII equipment during the Fiesta Bowl two years ago. Also, he was convinced by his counterpart at the Pac 10 UCLA Bruins, who oversaw a similar upgrade to MII a year ago.

"I am impressed with MII's quality of construction," said Palmgren. "With MII, I get the same quality as Betacam at half the price. Because of the equipment's RS-422 series controls, it interfaces

beautifully with our SportsTech computer-controlled editing system.

"MII and S-VHS work together seamlessly, an essential factor since we still distribute on S-VHS." Palmgren added that he realizes another key savings with the tape. With MII, he can capture an entire game on a 90-minute tape.

Now using the WV-F700 DSP 3-CCD cameras on the field, Palmgren praised the units' digital set-up circuits that deliver excellent reliability over time, as well as their performance (750 lines of horizontal resolution, more than 62dB S/N ratio).

"As with the VTRs, with the cameras I'm achieving the same quality as I would with Betacam at a significant cost break," Palmgren concluded.

Courtesy of Panasonic Press Information. □

Maintenance Software

Brian Roos, the Senior Field Engineer for Panasonic's Broadcast Engineering and Service Division in Norcross, Georgia, has developed a computer database with step-by-step instructions for performing routine maintenance on most models of Panasonic MII equipment.

The instructions found in this database are meant to be a "user friendly" companion to the maintenance procedures found in Panasonic's service manuals. Procedures for adjusting RF, A/C heads, tape tension, linear audio, and mechanical presets are included; as well as a flow chart illustrating the proper order in which to make these adjustments.

Although not 100% complete the database provides information for the following models: AU-400, AU-410, AU-500, AU-550, AU-60, AU-650, AU-620, and AU-65. The database has an easy-to-use interface for viewing files, and you can print out hard copies of each procedure.

Copies of this program are available from the Association. Each disk, which has information on all of the machines listed above, costs only \$15. Payment can be made by check or credit card. Simply call the Association at 1-800-966-1030 or (703) 620-6000 or fax your request to (703) 620-0451. Be sure to specify what size disk you need -- 3.5 or 5.25 inch. We appreciate the effort Brian has put into this project, and we'll provide updates as he adds information about the rest of the MII line.

Canadian members, please contact Denis Orendt of Panasonic Canada, at (416) 238-2269. He'll be able to provide the disk for you. □

University of Houston Cougars Switch to MII

The University of Houston has chosen MII video equipment from
(Continued on page 15)

(Cougars, cont'd from page 14)

Panasonic Broadcast & Television Systems Company to cover Cougar football.

Houston purchased 19 EnHanced Series MII VTRs to replace aging Betacam equipment. According to film and video coordinator Brian Bray, "Houston selected the MII format over Betacam for a number of reasons. First and foremost, MII quality is interchangeable with Betacam."

He continued, "MII ensured compatibility with our partners in the Southwest Conference, more than 90% of whom use this format. Also, this purchase is part of the University's long-term plan to build a new athletic building with 19 meeting rooms. We will be making incremental equipment investments, and the cost efficiencies of MII were compelling."

Houston's equipment upgrade includes an assortment of AU-55H portable MII VTRs, AU-63H MII studio players with Auto Tracking, and AU-65H studio recorders/editors. The MII VTRs will be installed at nine coaching stations and in the offensive and defensive coaching rooms. Also, the Cougars travel with two AU-55H portables and two AU-63H players.

Bray also oversaw the purchase of four WV-F500 3-CCD digital signal processing cameras that are docked to AU-45H VTRs. "The cameras are great," Bray said. "with their high speed shutter, low light capabilities, light weight and ergonomics, they seem to be tailor-made for sports."

Bray added that it was "very easy to switch out the Betacam for the MII equipment." "Setting up our editing system was likewise a simple procedure," he said. "The MII equipment interfaces very well with our Sports-Tech computer-controlled editor."

Ultimately, Bray said the new athletic building, scheduled for completion within three years, will

offer resources to campus-wide sports, not just football. "MII's built-in compatibility with S-VHS will be a valuable plus, as all of Houston's teams except football will train with S-VHS," he concluded.

Courtesy of of Panasonic Press Information □

NAB 1993 Revisited

The more things change, the more they stay the same. The following is a transcript of the speech Jerry Beck, from Vanguard Productions, gave at the 1993 NAB Convention. Though last March seems like a world away, the ideas he expressed then continue to hold true today.

It is wonderful to be here. I just spoke with a young lady who was the number one MII salesman, sales person, Jan Crittenden. Number one sales person, more than anybody else. Guess what? I have sold more MII than anybody else. I bought it first. All of you are my children. I'm vindicated.

By the way, because we have so many of our friends from Japan with us, they have a wonderful tradition. When you go to a friend's home, before you go in the home, I believe, you're allowed to take off your shoes. Am I correct? Well, for any of you who want to or have been on the NAB floor as long as I have, if you want to slip that puppy off (takes off his shoes) I'll tell you, man, it feels great. My feet are having a party.

Anyway, the fact that when we bought MII and everybody else was saying, "You bought a what?" NBC and I made the decision on the same day. It took probably a hundred of them. It took my brother, the engineer, five minutes to say "that's what we are buying." We still use MII. Ironically, we started numbering our tapes when they first came in and we had a nice little thing, three digit number. Well, we are now into four digits. Every roll of tape when it comes in has a number

assigned. And I commented last year that our number one tape, the very first roll of tape we ever had come through still makes pictures, and it still looks good. And in — what has it been, seven years? — we've only had two rolls of tape that were bad.

That's MII. I want to point out a couple of things. First, if you haven't had the coleslaw over here, it is really good. It is made in an Ampex machine. You can throw it right in and they have got a chassis that will shred that cabbage. Secondly, I should answer the big question: Is Vanguard going to go D3, or are we going D5? Well, we are going D8. If you haven't heard about it, it's nuclear. D9 is still in the works. It's solar. And D10 is wind up. (laughter and applause)

Recently, they were talking about the MII Trade In deal for 3/4". Maybe we will, next year, hear about the D5 Trade In program. You see, all of the D5 users in the world are sitting here at the MII Users meeting. The D5 user of tomorrow is an MII user of today. So it may not happen this year, but it would be nice to just think of all those poor guys who bought BETA who want D5 and we get a tremendous discount on a D5 machine because we bought MII. See, I really think D5 is going to be "THE" format. And, in time, all those guys who bought BETA, well now, they'll just have to go and pay full sticker.

A couple of thoughts, a couple of suggestions. By the way, some may want to write down that D5 Trade In idea! Just scribble out the word 3/4" and add MII. Anyway, one of the things that we have done at our company to offset the conversation, "What, it's not on BETA?" from a potential client is to be perfectly honest. We don't sell technology. We never did. We never will. What we sell is the communication. We make a program on videotape most of the time and deliver it on VHS! How

(Continued on page 16)

(Beck, cont'd from page 15)

we make it is nowhere near as important as did it make our clients' cash register ring. I'm in the communication business. I'm not in the technology business. So when I -- I'll digress for just a minute. Some years ago I got a phone call from a guy in New York. I love these. "Hey, we're gonna do a shoot in Columbus and we need a crew. What kind of cameras do you have?" Now I know that if I don't say HL79 I'm not going to get the job. I couldn't afford HL79's. So I told him I had FIOBACH 906's. And there is a pause on the phone. And they guy says, "Oh yeah, I've heard about those. I hear they're pretty good." So when somebody comes to me and the first words out their mouths are "What format do you use? What cameras do you use? What digital effect do you use?" they are not buying what I sell.

What I sell is communication. We do all of the video, worldwide, for Toledo Scale Company. Everything in this room was weighed five times, and most of the time on a Toledo Scale. The Vice President of Toledo Scale, who we've been working with for seven years, -- believe me, he has been pitched by every company in America -- has never asked me "What kind of format? What kind of tape do you use?" What he wants to know is "Can I sell scales? Can I train people? Can I teach people?" I use videotape as a training tool. His product is on 1/2" VHS. He doesn't really care what I made it on. He buys the content from me, not technology.

Now, if my pictures were bad I would lose him. My pictures aren't bad. My pictures aren't any worse or any better than BETA or any other format. But the product we make communicates. The end result is what he came to me for.

I frequently pick up any of the trade publications and I see ads for "Top Production House -- Bring all of your productions to us". I have never run an ad in a trade publication

because the people who read those don't hire me. They're my competition. I love it when I see these full page ads from my competition in my town. His is spending his money to tell me where he is spending his money. My point is you don't need to be quite as "Oh, gee, I have MII. I'm sub -- subsuperior. I'm MII." that's not true.

If you are good at telling a story, if you are good at communication, then the box with the buttons on it really isn't -- excuse me because all you Panasonic people sell them -- but it really isn't important. It's can you communicate with them. All these devices are tools for us. One of the suggestions that I might make to all of you or to the Users Group is on every program we make that has credits, it says "produced on Panasonic MII videotape." It says that right on the credits. Why? You know, somebody is watching a VHS tape I made called "You and Your Band Saw" or "Pick Up Your Screwdriver" or "Tune in Tomorrow" or something like that. And when the credits are rolling by they see "produced on MII -- on Panasonic MII videotape." Now, I just put myself in mass company. I put Panasonic on there. When you go to any movie, any movie when the credits are rolling, haven't you seen Panavision or one of the camera manufacturers as though we were all to leave the theater and go buy one. But it is a subtle way of continually putting out the name Panasonic and MII, Panasonic and MII. Put it on the end of your tape.

Panasonic has to move forward. They have to sell other products. The world is changing. The technology is changing. The wonderful part is they aren't saying, "Goodbye, we got your money." Now. They're -- these guys from Panasonic who would much rather be over there in the booth selling to new customers than here -- they're going to give up a portion of their day to listen to existing MII

customers. And that is nice!

I'll wrap it up. I know we are running late, we always are. I made the suggestion to Panasonic years ago, four years ago, three years ago, two years ago, and I'll make it again to Panasonic today. Never sell another machine of any type without putting a roll of tape in the box. You have no idea of the frustration. We bought MII. The truck came. They unloaded them. We plugged them in. And, we went, "Oh, sh__". Can you imagine the guy. He mortgaged his house, sold his children, bought MII machines, and he doesn't have any tape. Put that blank roll of tape in every machine you sell D2, D3, D4, D5. Just one roll. How much can it cost? I'll call FUJI for you if that is all it takes.

I have another suggestion for the gentlemen from Panasonic. If five of you took the Users List and every week called thirty of us, in twenty weeks you will have talked to all of us. Just pick up the phone, "Hey, I'm with Panasonic. I'm important. I'm sitting here in Secaucus, and, I thought I would call you out there in East Overshoe and find out how things are going". We'd be thrilled. Create a dialogue. We're busy. But, can you imagine if your secretary, who is probably your wife or your sister says, "There is a guy from Panasonic on the phone, and he is paying for the call". Whoa, think about it. If you took the Users List, divided it up and said, "Let's call these people. Let's find out what they are happy about. Let's find out what they are not happy about." Boy, we'd love to talk to you.

I think I said everything I wanted to. So here I am the oldest user with the first MII machines! And you know what? They're still working. And take last year in the recession, in the depression, or whatever. Well, last year was the biggest year my company ever had. MII is one of the reasons why. Thank you for listening. Thank you. □

MII Job Shop

Experienced On-line MII Editor, preferably PALTEX and IMPACT DVE expertise, must be willing to relocate to the Washington, DC area, salary commensurate with experience. Ref. #9202A

Experienced Amiga Graphic Artist, 2-D and 3-D capability, familiarity with MII desired, must be willing to relocate to the Washington, DC area, salary commensurate with experience. Ref. #9202B

Send resumes and sample tapes to the Association. Please state which position you are interested in. *All responses will be kept in strictest confidence.* □

Government Solicitations

Military Sealift Command, Central Technical Activity, Code N103, Washington Navy Yard, Bldg. 157, Washington, DC 20398-5100
NAVAL T-AGS 60 SHIP'S CREW

TRAINING PROGRAM. SOL N62387-94-R-3011 DUE 120793. POC Diana Sakadales (202) 433-0437 or Ellen Gogswell at (202) 433-0425. The Military Sealift Command, (MSC) Central Technical Activity (CTA) requires a Crew Training Program for three USNS T-AGS 60 class ships. Training shall include training seminars, videotape presentations, lab simulation, and lesson plans in topics to include solid state and advanced electronics, control consoles, propulsion systems, auxiliary systems, deck machinery, and ship positioning/navigation. MSC intends to conduct a small business set-aside procurement. The SIO code 8748 with a maximum annual receipts of \$3.5M applies. Solicitation requests must be made in writing to the attention of Diana Sakalades at (202) 433-6432 (fax). (8293)

United States Holocaust Memorial Museum, 100 Raoul Wallenberg Place, SW, Washington, DC 20024-2150
T 0966 NOV4, VIDEO RECORDING STUDIO SERVICES RECORD ORAL HISTORIES FOR THE UNITED STATES HOLOCAUST MEMORIAL MUSEUM ARCHIVES SOL USHMM-94-R-0001. Due 121593. POC Contract Specialist, Teresa Rogers, (202) 488-2667. The United States Holocaust Memorial Museum intends to solicit the services of a state-of-the-art production studio

to record interviews of witnesses to the Holocaust for the Department of Oral History Archives within the Research Institute of the Museum. The resulting contract will be an Indefinite Delivery/Indefinite Quantity for approximately 136 hours. The studio must be located within a 30 mile radius of Washington, DC. (305) □

Have you returned your membership registration form and \$25.00 dues?

If you have not, please do so immediately!!! *Make checks payable to the MII Users Association of America.* Return form (found on page 2 of this newsletter) and payment to:

MII Users Association of America
c/o Gardy-McGrath (Int'l), Inc.
1950 Roland Clarke Place
Suite 100
Reston, VA 20091
Phone: (703) 620-6000 or
1-800-966-1030
Fax: (703) 620-0451 □

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MII Trading Post

Please contact us when the equipment is sold!!!

Equipment Wanted

Wanted: USED ONE INCH MACHINE, Prefer Ampex VPR-2 or Hitachi HR200E or HR200B. Please contact the MII Users Association, 800-966-1030, fax (703) 620-0451 (VA) if you have one to sell.

Wanted: JVC 811, or possibly Panasonic 7750 S-VHS editor. Phone or FAX Steve at (608) 251-8855.

Wanted: AU-TB50B or AU-TB50B Time Base Corrector in good condition. Please contact John Cahill (908) 269-0100 (NJ).

Wanted: Will Buy your used Panasonic batteries (AU-BP220) if you have upgraded to "brick batteries" Please Contact Mark Kregel (410) 734-7961 (Baltimore, MD).

Wanted: Fuji 12 x 9 Berra with x2 extenders. Call Michael Miller at (517) 758-2087. (Saginaw, MI).

Equipment for Sale

Panasonic CLE 200/ AU 400, new heads, excellent condition, \$7,500. W/ case & quick draw case. Call Tom Whaley at (419) 621-0602 (Sandusky, OH).

GVG 1600 Series Production Switchers, 1L and 1X (10 Inputs) \$6,000.00, 3K (16 Inputs) \$10,000.00. 7K and 7H (20 Inputs) \$12,000.00. All options are available. Contact Post Plus 40 East Main St., Port Jervis, NY 12771.

Panasonic AU-520, Portable MII Recorder, Demo unit, \$8,995.00. **Panasonic AK-400/AU-400 Camera/Dockable MII,** \$11,000.00. Also available: **JVC KY35ENG/KAB35 Camera,** includes 15:1 lens; **Betacam adaptor,** \$13,000.00; **Crosspoint-Latch 6112 2M/E switcher w/chroma key** \$2,250.00; **Crosspoint-Latch 8200 switcher/DVE/w/dual channel TBC** \$1,925.00; **ECHOLAB, DV7 SEG/switcher w/GPI** \$2,995.00. Please contact Ken Muchlbauer, 800-222-6050.

Panasonic AU-65, MII Studio Recorder/Editor, good condition, \$8,500.00. **Panasonic WV-F700/AU-410 Camera/Dockable MII,** Demo unit with one year parts & labor warranty. Camera/MII package has ENG/EFP kit w/15x lens, battery charger, and all other accessories, \$17,000.00. **Panasonic AG-7750 S-VHS Recorder/Editor,** good condition, \$4,400.00. For further information, please contact Terry Nixon, (512) 837-2000 extension 22. (TX).

Panasonic AU-660, Studio recorder/editor, with auto tracking, TBC, TC, etc. Excellent Condition. Asking \$10,500.00/negotiable. Also, Animation systems available. Contact Steve Crouch (301) 946-6380. (MD).

Panasonic AU-63, MII Studio Player w/AT, New in Box, \$11,600.00. Contact Darrell Johnson 800-264-0590 (TN).

Panasonic AU-63H AT, MII Studio Player w/AT, new, \$11,640.00. Also, **AU-65H Studio Recorder/Editor, new,** \$12,028.00. Full Warranty. Contact Bill Frazier (412) 243-1300 (PA) Quail Video.

JVC KRM 800U Recorder/Editor, excellent condition with new heads...asking \$6,750.00. Contact Harry Breitmeier, 1365 McMullen Booth Rd. Clearwater, FL 34619 (813) 726-02024.

Panasonic AU-63, MII Studio Player w/AT, demo with time code, \$8,000.00. **200CLE 3-Chip Camera** \$3,700.00. The following have worked well together in a A/B roll MII suite: **Jazz "Ensemble" DVE,** with all extra cards and upgrades-paid \$18,000.00 sell for \$7,000.00. **Panasonic AGA800 Edit Controller,** with 3 9-pin cards \$2,900.00. **AGSW 800 AV Switcher,** \$2,500.00 TBC 200 \$1,500.00. Contact Jack Miller at (914) 592-4151 (NY).

JVC KMD 600 U S-VHS Dual TBC, with downstream keyer, accepts RGB from computer, works with AMIGA toaster or as a stand alone unit, excellent condition, \$3,800. Contact Bill Dunbar, Dunbar Video Productions, Holly, MI. (313) 634-8686.

JVC KRM-820U MII Editor, with 1 event A/B roll edit controller built in, with SMPTE Time Code Card included. Good Condition, 2 yrs old, asking \$5,000.00. **JVC SA-T310U Component TBC,** \$2,000.00. Contact Terry Grant (612) 870-0028 (MN).

Panasonic AG 7750 w/TC \$4500., Panasonic AG 750 editcontroller, \$1000. **LAIRD legend Character generator,w/Encoder** \$3000. **JVC 8 Input Switcher, w/Chroma Key, Tally, Intercom & GPI Trigger,** \$2500. **Panasonic AVES Switcher** \$900. All in great shape,w/rackears,slides & manuals. Call Tim Dench (502) 239-0229.

AU-520 Portable MII Recorder, only 120 hours with portable case, AC supply, and BP-90 Batteries, \$6950. **AGA800 Edit Controller** with 3 serial and 2 parallel interfaces and RS-232 data cable, \$3,200. **O'Conner 50 Fluid head** on wooded legs with spreaders. Good condition, \$1,475. All carry a 30 day warranty. **Ampex ADO-100 DVE, 3D Option & Upgraded software,** \$16000. Much more, owner retiring. Call for full list. Contact Bob Pooler at (508) 263-7727 (Boxborough, MA).

JVC CR-4700 3/4" portable recorder with time code, batteries, and portabrace. Just rebuilt. Contact Jordan Gershon, Majec Productions,

(913) 894-1188 (KS).

Panasonic AG 7500A SVHS Editing Decks, Special Demo Units, in box, FULL Warranty. \$3,500.00 each, or both for \$6,800.00. New edit controller, also available \$1,400.00. **MX10 Digital Special Effects Generator w/Titler,** \$900.00. Please contact Tim Dench (502) 239-0229 (KY).

Telmet TM 8615,docking adapter AU400/410 to BVP7, asking \$999.00. **CrossPoint-Latch 6112 (used), 2M/E Switcher, w/chroma key** asking \$2250.00

Echolah, DV7 (used), BO SEG/Switcher w/GPI, asking \$2995.00. **Teldronix 244505 (used), Combo waveform/vectoroscope,** asking \$2650.00. **Anton Bamer MP4/probe (demo), battery charger, 4bay w/probe,** asking \$2195.00. We also have many accessories. Please contact Avonix at (414) 783-6050.

Panasonic AGB745 (new), Battery Charger, asking \$399. **TELMET TM8615, Docking Adapter AU400/410 to BVP7,** asking \$999. **K&H CAU500 (Demo), Carry Case for PAN AU500/AU520,** asking \$149. **K&H CAU500 (Demo) case for AU500,** asking \$149. **CROSSPOINT-LATCH 6112 (Used), 2M/E Switcher with Chroma Key,** asking \$2250. **TEKTRONIX 244505 (Used), Combo Waveform/Vectoroscope,** asking \$2650. **VIKING AU500CASE (Rental), R776 ATA Shipping Case,** asking \$250. Please Contact Scott Schuelke at AVONIX, PO Box 505, N. 124th Street, Brookfield, Wisconsin 53005.

Panasonic AU-650 MII Variable Speed Studio Recorder/Editor, Excellent Condition, 100 hours on complete refurb by Brian Roose **Panasonic Service Center, Georgia,** \$6500. Contact Brooks Reid, Air Time Design, Miami, FL, (305) 666-0925.

Panasonic AU-300 Video Recorder/Reproducer w/A-30 Editor, Good Condition, \$4,900.00. **Nagra IV-SJ Recorder/Reproducer, Like New,** \$2,500. **Sony VO-5800H High Resolution 3/4" UMatte Recorder/Reproducer,** Excellent Condition, \$1,500. Contact John Urciolo, Rand Systems Engineering Inc., (301) 983-1998.

Panasonic WV-S700 w/AU 410, 15x1 Lens, Battery & Charger, \$11,000. Contact Alan Nguyen, (714) 531-8896.

JVC-F911U Interface Unit \$500. **JVC-SAT411U Time Base Corrector,** with Noise Reduction (ROB YC Composite), \$2,800. **Sony V09800 SP 3/4" Recorder/Player** \$3,000. **2 Panasonic WJ300B Rack Mount Video Distributer Amplifier** \$1,500 each. **WJA01 Rack Mount for Video DA \$65. Panasonic WJ2254 Rack Mount Switcher** \$200.

Panasonic WJ-200RB Rack Mount Switcher \$200. JVC BR-8411U SVHS Docking VCR with JVC SA-R100U VTC Time Code Generator, \$2,500. All equipment like new and taken excellent care of. Contact Clark's Video Productions (501) 636-8599.

Convergence 195 Controller, lightly used. Excellent condition. Just reconditioned by factory service rep. With serial and parallel cards, \$1,850. Larry Cohen Productions, Watchung, N.J. (908) 561-8742.

For Sale: (1) Panasonic AU 400, less than 100 hours, very clean, \$3250. Call Bob (305) 565-1762.

Panasonic DM 7010 MII Camera/VCR Dockable System. Three 2/3" CCD's, 750 lines, 62db S/N, Digital Processing. New/Full Warranty, \$12,000 (\$24,000 retail). Call Ralph Olson at (607) 687-0545 (Owego, NY).

Complete Animation/Graphics System. 486 computer with 600 Meg. hard drive, diaquest controller and targa 64+ board. Software includes Topas 4.0, Tips, Rio, QFX, Logo Editor, Panorama, and Lumena. Originally purchased for \$28,000, asking \$17,000. Contact Jordan Gershon, Majec Video Productions (913) 894-1188 (Overland Park, KS).

JVC KR-820U MII Editor, mint, 400 machine hours, parallel/serial, integral A/B controller, 4-ch audio, DOC, fast & gentle, \$6,500 or BO. Paltex/JVC 3/4" A/B system, \$2,800. Loaded Toaster 2 system with 8mb 32-bit RAM, 80mb HD, DPS Personal & V-SCOPE, \$3,500/BO. Phone or fax Steve Braker at (608) 251-8855 (Madison, WI).

JVC KRM 800U MII editing VCR, new heads, \$4,500. JVC CR 850 U 3/4 inch editing VCR, \$4,000. Alta Centaurus Stillstore/switcher with hard drive, \$9,000. Alta Celeris Y/C transcoder YC 358 and YC 688, \$400. Paltex Abner Edit controller with time code board and animation single frame control, like new, \$2,000. Paltex Abner Edit controller (no reader board), good condition, \$1,200. Paltex cables: 2x811/611, 2x850, 1xM800U, \$150. Call Bob Richardson, Jr. at Riverside Productions, 800-848-9752.

JVC KRM-800 MII editor/recorder, \$4,000. Alta Centaurus Dual Channel TBC Digital Effects/Stillstore System, \$7,500. DUBNER 5K Character Generator, \$3,500. Paltex Abner A/B Edit Controller, \$2,500. JVC F911 Interface, \$500. Contact Mark Johnson at Reel Video Productions, (814) 695-8054 (Hollidaysburg, PA).

Hotronic AH91 Dual TBC S-VHS/Composite with sync Generator/Switcher. Wipes, push/pull, freeze frame, freeze field, paint, mosaic, DOC, full band width, infinite window. Excellent condition. Asking \$3,500. Call (407) 777-3936 (Satellite Beach, FL).

Panasonic AU-410 Dockable VCR, new \$7,500. Panasonic WV VT 15 MII Docking Adapter for Panasonic WV F2 50, new, \$950.

Contact Tom Taugtes with Audio Visual, 1-800-862-2339 (Plymouth, MN)

D-3 VTR Panasonic AJ-D350 like new condition, under 300 hours, \$30,000. Call Walter Druker, BCS-NY (212) 268-8800 (New York, NY).

JVC KY20/BRS4111 3-CCD S-VHS Camcorder, Fujinon 16x1, MK50 Shotgun, Portabrace case, battery holder, XLR in excellent cond., \$4,895. KY20, lens, adapter, tripod plate, only \$2,895. JVC KY210B 3 Tube with Fujinon 16x1. Hard case, tripod plate in excellent cond. Was used as back-up Cam only. Rated over 700 lines, \$2,495. JVC CR4900U 3/4" Portable with portable case. Exc. cond., \$1,000 firm. Contact George at Video Proofs (707) 586-0383 (Rohnert Park, CA)

Two A12x9-Berra, @ \$1,250.00 each. AG-A800, \$1,575.00. Two AK-400, @ \$8,000.00 each. AU-410, \$3,940.00. AK-AD430, \$70.00. AKR1055, \$207.00. AD-AD410, \$1,136.00. AU-S20, \$4,600.00. AU-B110, \$330.00. AUB420, \$340.00. Four AUB220, @ \$56.00 each. Contact Jennifer or Dave at the MII Users Association at 1-800-966-1030.

AU-410 in mint condition (75 hours) with VT-15 adapter plate, AUS-400 stand alone unit, and AUB-420 4 position charger with brand new carry case, all for \$6000.00. (916) 577-3008, VISA/MC/AMX, K-MTN TV-8 (Lake Tahoe, CA).

Amiga 2500 with Video Toaster version 3.0, Operation System 2.0, 1084S color monitor, 030 accelerator card - 25 Mhz, 50 meg hard drive, 120 meg hard drive, SyQuest 88 meg removable hard drive, 9 megs RAM, and 2 meg Agnus chip. Original Cost with upgrades \$7,910.00, asking \$3,950. Contact John Clower at (404) 691-2538 x 445 (Atlanta, GA).

Panasonic S-VHS Professional Edit Package. AG7750 Edit Recorder with time code, AG7650 Source Player with time code, AGA770 128 Event edit controller, all interface cables. Demos with one year warranty! Only \$9750 (\$18,410 list). Call (607) 687-0545, 9am-6pm, E.S.T. (Owego, NY).

Panasonic AU-63H, MII studio player with AT, sealed new in box \$11,000.00. AU-65H recorder/editor sealed new in box \$11,340.00, PTB1010UF 120" video projector sealed new in box \$5,783.00. All with full warranty. Call Greg LaDue at 800-233-2430, 9am-6pm, E.S.T. (Owego, NY).

Several Panasonic AU-B420 battery chargers, AU-BP220 "brick" battery packs, AU-M400 battery holders. Call Michael Miller for pricing at (517) 758-2087 (Saginaw, MI).

MII AU-500 portable deck. Low hours. Make offer. Contact Bill Doran at (201) 866-4568.

Panasonic AU-60 (1,100 hours). Panasonic AU-500 with portabrace case, 4 batteries, JVC AA-G10U AC/Charger (1,600 hours?). JVC camera KY210B with component adapter, roll

cable, 2 batteries, AC/Charger. Sachtler system ten tripod with case, spreader, wheels. Going out of business, must sell remaining equipment immediately. Contact Optics & Images, Inc. at (414) 465-9040.

JVC 611, \$1999. JVC 611, \$2299. JVC 811, \$2999. JVC RMG 810 edit controller, \$799. JVC KY-20U 3 2/3" chip camera/FUJI 13x/JVC410, case, AC/4 battery, zoom/focus controls, 5 JVC NB-G1U, \$3999. JVC TM1400SU 14" monitor, \$399. Bogen 3046/3056/3066 Tr/Dty/Hd \$399. Panasonic WV250B FUJI 12x/AG-7450A EFP \$5199. Panasonic AGF745 TC Rdr/Gmr, \$499. Leader 1420 Vectorscope \$699. Shure M267 4 channel mixer, \$299. Peter Lisand shoulder brace, \$99. Vinten tripod VIN-5A/Vision 5 HD \$1199. SONY multi dec larven \$249. Call Bill Tucker at (518) 356-0334 (Schenectady, NY).

Facilities/Suites

Find Financial Freedom in Florida. Well established (10 yrs), Turnkey video productions company for sale by owners. Complete training and great terms available. Includes: broadcast editing system, fully equipped toaster, audio system, 3 chip camera and dockable portable, fluid head tripod, lowel lights, mics, film and slide transfer system, in-house duplication system, 800 # and credit card acceptance, furniture, phones and much, much more. You could be enjoying a positive cash flow today. All for well under \$100,000.00. Call (813) 545-2646 (FL) for complete details.

A/B ROLL EDIT SUITE, includes Panasonic AU-60 Studio Recorder, (2) Panasonic AU-650 Studio Edit Recorder with Auto Tracking, Videotek Prodigy Composite Special Effects Generator, Paltex Elite Edit Controller with Serial Interfaces for Prodigy Switcher & (3) MII Recorders, \$40,000.00. System is in full working order, all three decks have approx 1000 hrs on head. Call Scott Kase at (703) 620-0451.

Tapes

Used MII Tape, limited number of MII tapes, Large cassettes, 30's, 60's 90's and Small cassettes, 10's and 20's. Low Passes, most with factory cases. Good for many purposes, \$3.50 each in lots of 100. Buyer pays the shipping charges. Contact Ed McKay or John Bishop at (704) 398-0046, or fax (704) 393-8407 (FL).

New MII Cleaning Tapes. 3 M20S, 3 M30L, MPL 90. Miscellaneous Used MII stock. Contact Melanie West-Pond, (404) 355-3398.

If you have equipment you would like included in the next Trading Post, please contact us in writing, either by fax or mail at MII Users Association of America, c/o GMG International Inc., 1950 Roland Clarke Place, Suite 100, Reston, VA 22091, fax (703) 620-0451, toll free 800-966-1030. Please contact us when the equipment is sold. ☐

PANASONIC MII TRAINING VIDEOS

NOW AVAILABLE!!!!

This set of three 30 minute videos feature preventive maintenance, troubleshooting, applications overview, upper drum replacement, and basic service procedures. Specifically, items covered include the following:

(I.) PANASONIC MII EQUIPMENT TRAINING-LESSON I

RECOMMENDED CLEANING AND MAINTENANCE PROCEDURE

Sections-

- 1.0 - Upper Drum
- 2.0 - AC Head Stack
- 3.0 - Field Cleaning the Portable Unit
- 4.0 - Tape Path
- 5.0 - Cleaning the Pinch Roller
- 6.0 - Cleaning the Capstan
- 7.0 - Cleaning the Posts
- 8.0 - Cleaning the Fixed Posts
- 9.0 - Brush Assembly
- 10.0 - Cleaning the Earthing Assembly
- 11.0 - Final Disassembly and Cleaning
- 12.0 - Emergency Tape Unloading Procedures
- (+ Conclusion)

(III.) LESSON 3 APPLICATIONS AND OVERVIEW (Including basic troubleshooting)

Sections-

- 1.0 - Introduction
- 2.0 - Stand Alone Single Machine
Configuration
- 3.0 - Machine to Machine (cuts only
applications)
- 4.0 - A/B Roll Editing Systems
- 5.0 - MII Menu and Setting Instruction

(II.) LESSON 2 UPPER DRUM REPLACEMENT AND ELECTRICAL ALIGNMENT

Sections-

- 1.0 - Cleaner Roller Removal
- 2.0 - Mounting of Fixing Plate for Tip
Protrusion Gauge
- 3.0 - Video Head Tip Protrusion for
Measurement
- 4.0 - Removal of Upper Drum Assembly
- 5.0 - Upper Drum Re-assembly
- 6.0 - Eccentricity Gauge Adjustment
- 7.0 - Simplified At "x" Valve Adjustment



**All three presentations in VHS \$100.00 plus shipping (\$13.95 for ground UPS)
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**ALL PROCEEDS BENEFIT USER ASSOCIATION ACTIVITIES.
IF YOU HAVE ANY QUESTIONS ABOUT THE TAPES PLEASE
CALL THE USERS ASSOCIATION AT 1(800)966-1030,
1(703)620-6000, OR FAX YOUR REQUEST AT 1(703)620-0451
24 HOUR FAX LINE**

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Monthly Survey Questions

Please Respond! Thank you to those who responded to last months survey.

Each month, the Users Association polls users on specific MII issues and publishes the results in the next newsletter. This month we are compiling information about MII head life. The association has received calls and letters from several users excited about the long life hours they get from their MII heads. The association is working with Panasonic writer Jim Wickizer to gather information for an article regarding extended MII head life that will be distributed as a Panasonic Press Release to contacts across the country.

(1) How long have you had your present MII heads?

(2) Approximately how many hours a day are your machines up and running?

(3) What are the current life hours of your heads?

(4) What was the longest headlife that you ever had?

(5) Would you be interested in having your MII heads rebuilt rather than replaced?

(6) What, if any, particular problems have you had with your MII heads?

It is important for the membership that you respond to these questions, either by mail, phone or fax as soon as possible. Thank you for your input. 24-hour fax line (703) 620-0451 Phone (800) 966-1030 or (703) 620-6000.

MII Users Association of America
c/o GMG (International), Inc.
1950 Roland Clarke Place, Suite 100
Reston, VA 22091

Optional

Name _____

Company _____

Phone _____

October Survey Responses

Each month the Users Association will poll users on specific MII issues and publish the results in the next newsletter. In this issue we are sharing the results of our questions from the October issue regarding MII and graphics/animation.

1) Do you use your MII machines more for graphics/animation or regular post production?

- ♦ Both -- but more for posting
- ♦ mostly animation rather than post production

2) What kind of computer graphics system do you own?

Hardware:

- ♦ Silicon Graphics Indigo
- ♦ DIAMOND STAR 486
- ♦ Macintosh Quadra 950
- ♦ 386, 486 Atvista
- ♦ Amiga 4000 Graphics Workstation
- ♦ Video Toaster
- ♦ CUBICOMP

Software:

- ♦ Wavefront Advanced Visualization
- ♦ Truevision
- ♦ TARGA + 64P R10
- ♦ UMBRA
- ♦ Insciber
- ♦ 3D Studio
- ♦ Stratavision
- ♦ Toaster
- ♦ Photoshop
- ♦ Adpro
- ♦ D-Paint
- ♦ 30 Studio Renderman
- ♦ TIPS
- ♦ Tempra

3) What was your reason for selecting MII for graphics rendering?

- ♦ Already had MII -- worked superbly with our animation controller
- ♦ Its tremendous quality -- it holds up very well even after thousands of single frame edits
- ♦ We use an 3/4" Sony for rendering -- CR 850 with BVU heads, etc.

4) If you are looking at digital for future graphics rendering, what format are you planning to use?

- ♦ If any, D-3 or R&D has mentioned buying an Abekas Digital Disk recorder
- ♦ D-3 -- Pure digital quality from Panasonic
- ♦ D-5
- ♦ Plan to edit to MII for foreseeable future

5) Any additional comments regarding MII and your graphics/animation capabilities and services?

- ♦ It's amazing how there is no visible frame difference between our computer's frame buffer and what is on the screen -- it keeps the quality
- ♦ Wish we had all Panasonic's "H" series, but I won't stop dreaming
- ♦ Those studio machines really hold up well

MII Users Association of American Membership Listing

Alabama

Alabama Power Co.
Randy Cook
600 North 18th St.
Birmingham, AL 35291

Alabama Power Co.
Len Holland,
600 North 18th St.
Birmingham, AL 35291

Alabama Power Co.
Bob Howard,
600 North 18th St.
Birmingham, AL 35291

AUVID Productions Int'l Inc.
Paul D. Kernamer, Sr.
PO Box 1933
Huntsville, AL 35807
(205) 534-4666
MII Owner

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Huntsville, AL 35807
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Birmingham, AL 35244
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(205) 970-9041
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Bruce Sherman
3019 E Southern Ave
Phoenix, AZ 85040
(602) 243-3333
MII Owner

KVOA-TV
Tom Schriren
209 W. Elm St.
Tucson, AZ 85705
(602) 792-2270
MII Owner

LRM Productions
Lisa Markula
PO Box 1405
Tucson, AZ 85702-1405

MACROLEASE
George Goodman
10802 N 19th Ave.
Phoenix, AZ 85029

Pima College
Keith Gansberg
1901 N Stone
Tucson, AZ
85709-3080
(602) 884-6803
MII User

Troxell
James Chalfoux
4830 S. 38 St.
Phoenix, AZ 85040
(800) 352-7912
Dealer

Vaughn Duplication Services
Jim Lawson
3802 East University Drive
Suite 2
Phoenix, AZ 85034
(800) 228-7609
MII Owner

Video Technical Services
Chip Harold
925 West Baseline Rd
Tempe, AZ 85283
(602) 831-2760
Dealer

Arkansas

5 Star Video
Randy McFarland
1112 Garrison Ave
Bt Smith, AR 72901
(501) 783-7751
MII Owner

Arkansas Farm Bureau
Keith Garrison
PO Box 31
Little Rock, AR 72203
(501) 228-1488
MII User

Clarks Video Productions
Tim Clark
1206 N 8th St Rogers
AR 72756
(501) 636-8599
MII Owner

KHOG
Marvin Macedo
PO Box 1029
Fayetteville, AR 72701
(501) 521-1010
MII Owner

KTHV
Chuck Weaver
720 Izard St
Little Rock, AR 72209
MII Owner

Sigma Broadcasting
Don Vest
PO Box 4150
Ft Smith, AR 72914
(501) 783-4040
MII Owner

Video Pro Productions
T Hall
PO Box 1694
Pine Bluff, AR 71613
MII User

California

Ace Kuitstina
533 21st Pl
Santa Monica, CA 90402
MII Owner

ADV Tech
Thomas Huckle
8057 Crossbridge Rd
Dublin, CA 94568
(415) 833-6031
MII Owner

AME
Bill Messersmith
1133 N. Hollywood Way
Burbank, CA 91505
(818) 841-7440

AME Inc.
Larry Cohen
3510 Cleon Ave.
N.Hollywood, CA 91601
(800) 336-3827
MII Owner

AME Inc.
Chip Vizing
3510 Cleon Ave.
N.Hollywood, CA 91601
(800) 336-3827
MII Owner

Assoc. Elec.
Gene Husting
3585 Cadillac Ave
Costa Mesa, CA 92626
(714) 850-9342
MII Owner

AudioLab Electronics, Inc.
Ron Stoffen
5831 Rosebud Ln
Bldg C
Sacramento, CA 95841
800-624-1903
Manufacturer

Audio Video Supply
Joyce Wozniak
4575 Ruffner St.
San Diego, CA 92111

Audio Video Supply
Patrick Birch
4575 Ruffner St.
San Diego, CA 92111

Audio Video Supply
Barry Diamond
4575 Ruffner St.
San Diego, CA 92111

Audio Video Supply
Paul Burkhart
4575 Ruffner St.
San Diego, CA 92111

Audio Visual Headquarters
Richard Farnham
2300 Gladwick
Rancho Dominguez, CA 90220
(310) 885-4200
Supplier

BAVC
Luks Hones
1111 17th St
San Francisco, CA 94107
(415) 861-3282
MII User

Bay Cable Advertising
Jim McChen
20902 Cabot Blvd
Hayward, CA 94545
(510) 732-7320
MII Owner

BCS
Les Spitzer,
1840 Flower Street
Glendale, CA 91201
(818) 551-5838
MII User

Gibson Best
119 Driftwood ste 14
Marina Del Ray, CA 90292
(310) 827-9100
MII User

Bluewater Productions
Bill Rosentel
3205 Production Ave Ste E
Oceanside, CA 92054
(619) 721-1951

Broadcast Store
Barry Seybert
1840 Flower Street
Glendale CA 91201
(818) 551-3875
Dealer

Cal Poly San Luis Obispo
Peter Woodworth
Audio Visual Services Dept.
San Luis Obispo, CA 93407
(805) 756-7197
MII Owner

Chiaverini Video Productions
Doug Chiaverini
4030 N. Palm Ste 306
Fullerton, CA 92635
(714) 526-3388
MII Owner

Clockwork Studios
Chris Pettipiece
10695 Treana Street
Suite 106
San Diego, CA 92131
(619) 578-8433

Compact Video Group, Inc.
John Donlon
2813 Alameda Ave
Burbank, CA 91505
(818) 840-7000
MII Owner

Corporate Video Productions
Richard Frazier
PO Box 1916

Creative Arts Video
Madro
1325 N. Sierra Bonita
Suite 203
W. Hollywood, CA 9046
(714) 373-7529
MII Owner

DNF Industries
Eve Norell
1032 North Sweetzer Ave
Suite 212
W. Hollywood, CA 90069
(213) 650-5256
MII User

Don Brown Productions
Don Brown
1429 W. Collins Ave.
Orange, CA 92667
(714) 771-9711
MII Owner

DSO Productions
Robert Orban
2413 Lincoln Ave
Belmont, CA 94002
MII Owner

Eagle Leasing
Kathi Klein
3000 E. Birch St Suite 108
Brea, CA 92621
(714) 579-8777
Leasing

Editing Technologies Corp.
Russ Srole
11992 Challenger Court
Moorpark, CA 93021
(805) 529-7074
Manufacturer: Edit Systems

EIO Video
Bud Turner
PO Box 960
Lucerne Valley, CA 92356
MII User

Electronic Design & Service
Sam Korndoz
6922
San Fernando Rd.
Glendale, CA 91201
(818) 843-6198
MII Owner/Dealer

Mohammed Farshad
19141 Keswick St
Reseda, CA 91335

First Light Video Publishing
Andy Romanoff
8536 Venice Blvd
Los Angeles, CA 90034
(310) 558-7880
MII User

Gene Gordon Studios
Gene Gordon
14580 Foothill Blvd #26
Orange, CA 92667

Grace Video
Maynard Dennis Grimm
34476 Colville Pl
Fremont, CA 94555
(510) 794-8365
MII Owner

Grass Valley Group
Don Davis
P.O. Box 1114
Mail Stop N3-2H
Grass Valley, CA 95945
(916) 478-3097
Manuf.

GRC Electronics
Greg Capello
1181 Pioneer Way
El Cajon, CA 92020
(619) 464-6446
MII Repair

GRC Electronics
Greg Capello
14082 Valley Springs Road
Poway, CA 92064
(619) 464-6446

GRC Electronics
Greg Capello
14082 Valley Springs Road
Poway, CA 92064
(619) 464-6446

Group Video Broadcast Services
Jerry Casey
10364 Rockingham Drive
Sacramento, CA 95827
(916) 362-3964
MII User

Hammer Communications
Peter Hammar
Palmer Building
1475 Old Country Rd.
Bainmont, CA 94002
(415) 508-8182
MII User

Horizon Christian Fellowship
Roger Vans
PO Box 17480
San Diego, CA 92117
(619) 277-4991

International Video Preview
Jerry Jesse
1177 Quarry Ln Unit F
Pleasanton, CA 94566

Iranica
Alireza Tabesh
PO Box 8123
Newport Beach, CA 92658-8123
(714) 251-1926
MII User

ITD Productions
Herbert Kalner, Ph.D.
1561 Madrid Dr
Vista, CA 92083
(619) 598-8451
MII Owner

IVS, Inc.
Ray Durn
7925 Auburn Blvd
Citrus Heights, CA 95610
(800) 745-6601
Dealer

Jet Propulsion Lab
Cory Bont
4800 Oak Grove Dr.
Pasadena, CA 91109
(818) 354-6170
MII Owner

KATZ Inc.
Rich Borowoy
PO Box 2608
San Fernando, CA 91393
(818) 895-8921
MII User

KCRA
Marty Main
3 Television Cir
Sacramento, CA 95814-0794
(916) 325-3255
MII Owner

King Video Cable
Alex Slaten
Advertising Production Dept.
22620 Market Street
Santa Clarita, CA 91322
(805) 259-7646
MII Owner

Kob Entertainment
Kenneth Kob
14580 Foothill Blvd #26
Sylmar, CA 91342
(818) 362-6753
MII User

KRBK-TV
Annette Wegesend
500 Media Pl
Sacramento, CA 95815
(916) 929-0300
MII Owner

KUSI
Richard Large
4575 View Ridge Ave
San Diego, CA 92123
(619) 571-3151
MII Owner

KVCR-TV
Don Fertitta
701 S Mt Vernon st
San Bernardino CA 92410
(909) 888-6511 x1325
MII Owner

LBCC Media
Stephen Clayton
10055 Wolf Rd Ste B 14
Long Beach, CA 90808

LifeEnrich
Robert Reese
10055 Wolf Rd, STE B14
Grass Valley, CA 95949
(916) 268-0852

LLAPA
Bill Dambleton
PO Box 8005
Emeryville, CA 94662
(510) 534-3251
MII User

Magie Motion Film and Video
Ron Shaw
P.O. Box 16213
N. Hollywood, CA 91615
(818) 769-4655

Metroconics
Lou Wilson
3808 Catalina
Los Alamitos, CA 90720
(310) 430-3509
MII Dealer

Miles Media Corp
Richard Miles
4200 Glenbrook Ave
Bakersfield, CA 93306-2222
(805) 873-1663
MII User

Miller Video and Film
Les Miller
608 Wilson Ave
Novato, CA 94947
(415) 898-9998
MII Owner

Motion Blur Publishing
David Duberman
915A Starbough St
Redwood City, CA 94063
MII Owner

NBC
Jim Smith
3000 W. Alameda Ave
Rm 4359
Burbank, CA 91523
(818) 840-4281
MII Owner

NBC
Mr. Bill Johnston
3000 W. Alameda Ave
Burbank, CA 91523
MII Owner

NBC
Mr. J. Schoedler
3000 W. Alameda Ave
Burbank, CA 91523
MII Owner

NBC Sports
Jack Simmons
3000 W. Alameda Ave
Rm 4359
Burbank, CA 91523
(818) 840-4290
MII Owner

Nelson Media Group
Bill Nelson
951A Vahlala
Bakersfield, CA 93309
(805) 833-8313
MII Owner

North American Television
Jim Ron Huang
10355 E. Rush St
El Monte, CA 91733
MII User

Odetics Broadcast
Gene Zimmerman Jr
1515 S Manchester Ave
Anaheim, CA 92802-2907
(800) 243-2001
Manuf.

Paltex International
Jim Owen
2752 Walnut Ave
Tustin, CA 92680
(714) 669-8322
Manuf.

Panasonic
Robert C. Patch
6650 Katella Ave.
Cypress, CA 90630

Philip interact media
POV Entertainment David White
325 E Hillcrest ste 250
Thousand Oaks, Ca 91362
(805) 371-1300
MII Owner

Pioneer
John Mitchell
915 East 230th St
Casson, CA
90745
(310) 522-8600
MII User

Precious Memories Video
Chuck Hashim
320 East 18th St
Bakersfield, CA 93305
(805) 322-6245
MII User

Professional Desktop Video
Systems
Dave Love
6922 San Fernando Rd
Glendale, CA 91201
(800) 862-7820 (818) 848-9127
MII Owner/Supplier

PSICOR Inc.
Harry Hoer
16818 Vinel Campo Ct
San Diego, CA 92127
(619) 485-7179

Real Estate Television
Chris Gonzalez
3540 Colleen Blvd ste 205
San Francisco, CA 94080-5553
(415) 872-1243
MII User

Recreate Inc
LH Lee
1290 Lawrence Station Rd
Sunnyvale, CA 94089
MIII User

RF Industries LTD
Les Pethman
7620 Miramar Rd
San Diego, CA 92126

R.T. Fosney & Associates
28 Southbrook, STE 4
Irvine, CA 92714
(714) 551-9062
MII Owner

R-VCR
Larry Dean
4055 Quash Rd ste 107
Ontario, CA
91761-1521
(909) 984-6492
MII User

Shahr Farang TV
Parviz Kardan
PO Box 16273
Encino CA 91416 (818)
702-0091
MII User

Spot Productions
Frank Vanella
5343 Birch Grove Dr.
San Jose, CA 95123
(408) 224-1500
MII Owner

Studio Spectrum
Ken Buckowski
1056 N. Lake St.
Burbank, CA 91502
(818)843-1610
Dealer

Take 2 Video
Mark Wilson
38964 Kenneth Ct
Cherry Valley CA 92223
(909) 845-9748
MII User

Take 2 Video
Gerry Wilson
4597 Warm Springs Rd
Glen Ellen CA 95442
(707)938-2532
MII User

Tele-Video Production
Services
Jon Solander
600 Grand Ave Suite 401
Oakland, CA 94610
(510)893-0555
MII Owner

Tentel
Wayne Graham
4475 Golden Foothills Pkwy
El Dorado Hills, CA 95630
(800) 538-6894
Manuf.

The Video Production Co.
of America
Walter Knox
4750 Topeka Dr.
Tarzana, CA 91356
(818) 343-4896
MII Owner

Toaster Marmalade
Mark Stross
4842 Via Colina
Los Angeles, CA 90042
(213)259-9033
MII Owner

Total Digital
Alan Nguyen
516 S Denting St
Santa Ana CA 92704
(714)531-8896
MII Owner

Triangle Video
Martin Geisler
11300 Hartland St
N Hollywood, CA 91605-6309

Tripp Communications
Sales
1717 Solano Way #24
Concord, CA 94520
(510) 686-1801
MII User

Tri-Valley Community TV
Jack Oliver
4663-B Bernal Ave.
Pleasanton, CA 94566
(510) 462-3030
MII Owner

Troll Mngt Company
Sonja Woelner
6312 Santa Ana Cyn Rd 111
Arashiem Hills CA 92807
(714) 524-2050
MII User

Truckee River Studios
Larry Beldon
1680 Diablo Vista Rd
Alamo, CA 94507
(510) 943-7192
MII Owner

UC B/HIS Broadcasting
NE Peterson
8990 Gaddini Rd
Winters, CA 95694
MII User

UCLA-Behavioral Sciences
Media Lab NPI
Cary Lord
760 Westwood Plaza
Los Angeles, CA 90024
(213) 825-0448
MII Owner

United Media
Leslie Ricci
4771 E. Hunter
Anaheim, CA 92807
MII User

Unitel Video
Mark Miller
3330 Calhenga Blvd, West
Los Angeles, CA 90068
(213) 878-5800
MII Owner

Vaughn Duplication
Services
Paul Taylor
2465 Campus Dr., Ste M
Irvine, CA 92715
(714)252-0190
MII Owner

Video Post Production
Nasser Ardeshir
P.O. Box 317
Verdugo City, CA 91046
(818) 903-2883/957-7851
MII Owner

Video Proofs
George Barich
560 Martin Ave
Studio D
Rohmert Park, CA 94928
(707)586-0383
MII Owner

Vision Star Productions
Mike Strauss
2465 Campus Dr Suite 15
Irvine CA 92715
(714) 852-9927
MII User

Walt Davis Enterprises
Doug O'Connor
931 N Cole Ave Hollywood
CA
90038 (213)461-0700
Dealer

Walt Davis Enterprises
Geof Barron
931 N Cole Ave.
Hollywood CA 90038
(213) 461-0700
Dealer

WHTV-TV Venture
Technologies
Donald Wilson
23642 Calaveras Rd Ste 104
Calabasas, CA 91302

Wilderness Production
Mike Conway
PO Box 10260
S. Lake Tahoe, CA 96158
(916)577-3008
MII Owner

Wilderness Video
Robert Ghisio
24200 Alliene Ave.
Lomita, CA 90717
(310) 539-8573
MII Owner

World Image Inc
Sharier Yadegari
9186 W Pico Blvd
Los Angeles CA 90035
(310)859-2742
MII User

Your Video Productions
Jeri Ann Severson
2183 Fairview Rd, Ste. 104
Costa Mesa, CA 92627
(714)645-9887
MII Owner

Colorado

Advanced Audio Video
Philip Yun
7700 E. Iliff,
Suite H
Denver, CO 80231
(800) 368-0406
MII Owner

Advanced Audio Video
Jeffrey Coraggio
7700 E. Iliff, Suite H
Denver, CO 80231
(800) 368-0406
MII Owner

American Magnetic Media
Steve Helmick
5580 Havana Unit 6A
Denver, CO 80239
(800) USA-TAPE
MII Owner

American TV &
Communications
David Franklin
160 Inverness Dr. W.
Englewood, CO 80112
(303) 799-1200
MII Owner

Business Planning Svcs
John Gianatano
1037 Elm St.
Pueblo, CO 81004

Davis Audio-Visual, Inc.
Richard Davis
1801 Federal Blvd
Denver, CO 80204
(303) 455-1122
Dealer

Davis Audio-Visual, Inc.
Howard Goldbaum
2100 Clay St.
Denver, CO 80211
Dealer

Davis Audio-Visual, Inc.
Peter Blaney
19 West La Vegas
Colorado Springs, CO 80903
Dealer

Freelance Videography
Curt Rousseau
520 South Third
Montrose CO 81401-2755
(303)249-2755
MII User

FRCC Media Center
David Alan Sachse
3645 W 112th Ave
Westminster, CO 80030-2199
303-466-8811 x494
MII User

Group Publishing
David Priest
PO Box 481
Loveland, CO 80539
(303)669-3836x267

Tom Houston
3321 Apple Ave
Loveland, CO 80538
(303)667-2001
MII Owner

KCD
Ted Chavez
9952 Eastman Park Dr.
Windsor, CO 80551
(303) 686-4640
MII Owner

KCNC-TV
David Layne
1044 Lincoln St
Denver, CO 80203
(303) 830-6426
MII Owner

KCNC-TV
Larry Ries
1044 Lincoln St
Denver, CO 80203
(303) 830-6341
MII Owner

KCNC-TV
Don Sturgeleski
1044 Lincoln St
Denver, CO 80203
(303) 830-6313
MII Owner

KOAA-TV
Ken Renfrow
PO Box 195
Pueblo, CO 81002
(719)544-5781
MII Owner

KOAA-TV
Ed Ehls
2200 7th Ave
Box 195
Pueblo CO 81003
(719) 544-5781
MII User

Martin Marietta
Jim Pirtle
Falcon AFB
Colorado Springs, CO 80912
(719) 380-2552
MII Owner

Mesa Media
Jeff Baboe
6939 W 25 Pl
Lakewood, CO 80215
(303)237-9409
MII User

Mesa Media
Grant Richards
6939 W 25 Pl
Lakewood CO 80215
(303) 237-9409
MII User

Multi-Magnetics, Inc.
John Simon
10336 S. Dransfeldt Rd.
Unit 6
Parker, CO 80134
(800)732-7768
MII Owner

Optical Audio Productions
Mike Koury
P.O. Box 2243
Fort Collins, CO 80522
(303) 484-5353
MII Owner

Rocky Mtn Audio Video
Terry Talley
4301 S Federal Blvd 101
Englewood CO 80110
(303) 730-1100
MII User

VU Videos
Eric Wheeler
1420 Blake Street
Denver, CO 80202
(800) 637-4336
Supplier

Windstar Studios
Mike Wemple
525 Communications Cir.
Colorado Springs, CO 80905
(719) 635-0422
MII Owner

Connecticut

ANGELSEA Productions
Graig Tomlin
55 Riss St
Hartford, CT 06106
(203)241-8111
MII Owner

Anton Bauer
Bruce Malam
1 Controls Dr.
Shelton, CT 06484
(203) 929-1100
Manuf.

Anton Bauer
Michael Maloy
1 Controls Dr.
Shelton, CT 06484
(203) 929-1100
Manuf.

Cinemat
Tim Schult
127 Main St. N.
Woodbury, CT 06798
(203)263-0006
MII Owner

Conover Production Services
Bob Conover
116 M Research Dr
Milford CT 06460
(203) 877 5427
MII User

Insight
Tom Carroll
288 Fallow St
Norwalk, CT 06850
(203) 853-1115
MII Owner

Key Logo
Steven Gibson
8F Wavers Hill
Greenwich, CT 06831
(203)531-8814
MII User

Quinnipiac College
Bruce Carpenter
Mt Carmec Ave
Hamden, CT 06518
MII User

TRV Fastcam Sports TV
Production
Bruce Edwards
PO Box 52
West Mystic, CT 06388
(203) 572-8220
MII Owner

VideoPlay Industries
Rich Gibbs
Route 30
Tolland Industrial Park
PO Box 800
Rockville, CT 06066
(203)875-5211
MII Dealer

WTXX-TV
Charles Allen
414 Meadow St
Waterbury, CT 06702
(203)575-2020
MII Owner

WTXX-TV
George Parson
37 Peach Orchard Rd
Prospect, CT 06712
(203)758-5905
MII Owner

WTXX-TV
Ron Barnes
37 Peach Orchard Rd
Prospect, CT 06712
(203)758-5905
MII Owner

Delaware

Fotovideo Associates, Inc.
Rick Greenberg
Rt 26 PO Box 402
Oceanview, DE 19970
(302)537-1447
MII Owner

Marcom Group, Ltd.
Charlie Weber
4 Denny Rd
Wilmington, DE 19809
(302) 764-3400
MII Owner

District of Columbia

Anacostia H.S.
Fred Altrod, RM 228
16th & R St., SE
Washington, DC 20020
MII User

C-SPAN
Brian Lockman
444 North Capitol Street
Suite 412
Washington, DC 20001
(202) 737-3220
MII Owner

C-SPAN
Dave Roycraft
400 North Capitol Street
Suite 650
Washington, DC 20001
(202) 626-7991
MII Owner

C-SPAN
Tim Dombro
400 North Capitol Street
Suite 650
Washington, DC 20001
(202) 737-3220
MII Owner

C-SPAN
Bill Conover
400 North Capitol Street
Suite 650
Washington, DC 20001
(202) 737-3220
MII Owner

C-SPAN
Tim Masters
400 North Capitol Street
Suite 650
Washington, DC 20001
(202) 737-3220
MII Owner

Department of Veteran Affairs
George Brown
Communications
810 Vermont Ave, NW
Washington, DC 20420
MII User

House Recording Studios
Rick VanWinkle
B310 Rayburn Building
Washington, DC 20513
(202) 225-3941
MII Owner

Mediasource, Inc.
Bill Parks
2121 Wisconsin Ave., N.W.
Suite 64
Washington, DC 20007
(202)298-8100
Supplier

National Credit Union
Administration
Bob Parks
1776 G St. N.W.
Washington, DC 20456
MII Owner

Orgs. of American States
TV Unit
Gabriel Gross
17th & Constitution Avenues
Washington, DC 20006
(202) 458-3985
MII User

The Media Group
Andrea Stelter
1118 22nd St. NW
Washington, DC 20037
(202) 833-4461
MII User

WRC-TV
Harris Sullivan
4001 Nebraska Avenue
Washington, DC 20016
(202) 885-4133
MII Owner

WRC-TV
Ron Thorpe
4001 Nebraska Avenue
Washington, DC 20016
(202) 885-4012
MII Owner

WRC-TV
Mike Benetato
4001 Nebraska Avenue
Washington, DC 20016
(202) 885-4139
MII Owner

Florida

AAACHEN Productions
George Phelps
11261 S.W. 177th St.
Miami, FL 33157
(305) 255-9563
MII Owner

Airtime Productions
Brooks Reid
6490 SW 113th
Miami, FL 33156
(305) 666-0925
MII Owner

ASCA
Dan Block
2860 Armandillo Tr
Titusville, FL 32780
(407) 269-1303
MII Owner

Audio Visual Innovations
Ron Lyman
6313 Benjamin Rd.
Tampa, FL 33634
Dealer

John Barker
Chuck Back
9350 NW 16th St.
Plantation, FL 33322

Basin Distributing
Jim Dietrich
1599 NW 15th Ave
Miami, FL 33169
(800)329-7664
Supplier

Blue Mango Productions
Ed Reinhardt
1513 Wiley St
Hollywood, FL 33020
(305) 921-0079
MII Owner

Broadcast Int'l Group
Ron Simboli
8280 NW 27th St Ste 515
Miami FL 33122
(305) 599-2112
MII User

Broadcast International Group
Gizela Vargas
8280 NW 27th St Ste 515
Miami FL 33122
(305) 599-2112
MII User

Harry Breimeyer
1365 McMullen Booth
Clearwater, FL 34619
(813)726-2024
MII Owner

Broward Comm. College
Don Sundoutist
3501 SW Davis Blvd.
Davis, FL 33314

CBF Media Centre
Bob Bernhardt
3400 Raleigh St
Hollywood, FL 33021
(305) 964-2940
MII Owner

Centerroom Inc.
Keith Lamp
4710 Eisenhower Blvd, Ste C4
Tampa, FL 33634
(813)886-8266
MII Owner

Channel 20
Scott Monaghan
215 N. Olive Ave, Suite 100
West Palm Beach, FL 33402
(407) 355-4239
MII Owner

Composite Video Service
Bill Costello
11100 66th St.N.
Suite 37
Largo, FL 34643
(813) 546-6407
MII Owner

Computer Power, Inc.
Glenn Caton
661 Riverdale Ave
Jacksonville, FL 32204
(904)359-5135
MII Owner

Consultores Audiovisuales POBA
Int'l 39
PO Box 52-1308
Miami FL 33152-1308
MII User

Continental Cablevision
Alan Tomasetti
141 N.W. 16th St
Pompano Beach, FL 33060
(305) 946-7011
MII Owner

Crawford Productions
Rusty Crawford
PO Box 1192
New Smyrna Beach, FL
32170-1192
(904) 427-6626
MII Owner

Encore Broadcast Sales
3409 NW 9th Ave ste 1104
Ft Lauderdale FL 33309
(305)565-1862
Used Expt Dealer

Encore Broadcast Sales
Jon Feibel
1252 E. Hillsborough Ave
Tampa, FL 33604
(813) 669-8332
Supplier
New/Used Expt Dealer

Florida Video Systems
Chuck Back
9350 NW 16th St.
Plantation, FL 33313
(305)688-6618
Dealer

Fontaine & Epstein Assoc.
Harry Epstein
8321 NW 7th St Apt 115
Miami, FL 33126-3916

Full Sail
Jim Michael
3300 University Blvd
Winter Park, FL 32792
(407) 679-0100
MII Owner

Gendra Broadcasting Corp
Michael Luisi
2800 Biscayne Blvd, STE 700
Miami, FL 33137
MII Owner

Graphics Dept.
Lawrence Kohl
2100 Coral Way
Miami, FL 33145

Industrial Video Technology Inc.
Lisa Haydel
2120 Hollywood Blvd.
Hollywood, FL 33020
1(800)362-RENT
New/Used Expt Dealer

Key Logo
Steve Gibson
335 Wilson Ave.
Sarasota Beach, FL 32937
(407) 777-3936

Lakeland Regional Medical
Center
Education Dept.
Ryan Lee
1524 Lakeland Hills Blvd.
Lakeland, FL 33805
(813) 687-1127
MII Owner

Lockhead Space Operations
Miles Paeck
1748 W Cheryl Dr
Winter Park FL 32792
(407)667-3675
MII User

Lockheed Space Operations
Clyde Smith
LSO 350 TRM 029
Kennedy Space Center, FL 32899
(407) 867-3875
MII User

Lockheed Space Operations
Ed Mikulas
MS LSO 110
Kennedy Space Center, FL 32899
(407) 867-2280
MII Owner

Lockheed Space Operations
Robert Simmer
MS LSO 115
Kennedy Space Center, FL 32899
(407) 867-2280
MII Owner

MagneTech
Michael Pardo
3941 SW 47th Ave.
Ft. Lauderdale, FL 33314
1-800-883-DUPE
(305) 791-6711
MII Owner

Mayo Clinic
Asa Floyd
4500 San Pablo Rd.
Jacksonville, FL 32224
(904) 223-2672
MII Owner

Mayo Clinic
Bill Wismett
4500 San Pablo Rd.
Jacksonville, FL 32224
(904) 223-2008
MII Owner

MedCom Group
Rick Carr
PO Box 7924
St. Petersburg, FL 33704
(813) 821-1130
Dealer

Medflo, Inc.
John F. Lenhart, MD
6110 9th St. N.
St. Petersburg, FL 33703
(813) 521-4130
MII Owner

Medflo, Inc.
Dennis McDougall
6110 9th St. N.
St. Petersburg, FL 33703
(813) 521-4130
MII Owner

Media Concepts
Bob Skidmore
559 49th Street South
St. Petersburg, FL 33707
(813) 321-2122
Dealer

Multi Image Group
Jim Ballentine
1080 Holland Drive
Boca Raton, FL 33487
(800) 523-2682
Supplier

National Television Supply
Chuck Bachus
PO Box 130202
Ft. Lauderdale 33313
(305) 748-2985
MII User

Pat Appleton Studios, Inc.
Pat Appleton
757 SE 17th St., Suite 358
Fort Lauderdale, FL 33316-2960
(305) 587-7900
MII Owner

Sakolsky Productions
Kerry Sakolsky
700 Baltimore Way
Suite 1202
Coral Gables, FL 33134
(305) 441-1935
MII Owner

Aretta Sevastakis
6786 110 St.
Seminole, FL 34642
MII User

Sifford Video
Lawson Turk
2815 Evans St
Hollywood, FL 33020
(800) 727-2679

Solid Waste Authority
Rick Schneider
7501 N. Jog Rd.
West Palm Beach, FL 33412
(407) 640-4000
MII Owner

U.S. Air Force Wright
Laboratory WL/MNGI
Don Snyder
Eglin AFB, FL 32542
(904) 882-9911
MII User

Valencia College
Keith Foston
Film Technology Program,
Mail Stop 3-2
701 N. Eonlockhatchee
Trail
Orlando, FL 32825
(407) 299-5000 x2415
MII Owner

Valencia College
Jim Barber
Film Technology Program,
Mail Stop 3-2
701 N. Eonlockhatchee
Trail
Orlando, FL 32825
(407) 299-5000 x2415
MII Owner

Vaughn Duplication
Services
Ric Everett
5414 Beaumont Center
Dr., Ste 202
Tampa, FL 33634
(813) 887-3141
MII Owner

Videocam Export Co.
Juan Carlos Camillo
7305 NW 36th Street
Miami, FL 33166
(305) 592-2034
Dealer

Videocam Export Co.
Irving Perez
7305 NW 36th Street
Miami, FL 33166
(305) 592-2034
Dealer

Video Factory
Richard Pabis
1126 S. Division Ave
Orlando, FL 32803
(407) 246-6316
MII Owner

Videotaping Services Inc
Dale Sweet
1911 Minor Circle Dr
Winterhaven, FL 33880
MII Owner

Video Techniques, Inc.
Robert Lorenzen
PO Box 9649
Bradenton, FL 34206-9649
(813) 746-4949
MII Owner

Vue-Com Inc.
Marshall Ham
1126 S Division Ave
Orlando, FL 32805
(407) 423-7869
Dealer

WDZL
Bob Castillo
2855 Lee St.
Hollywood, FL 33020
(305) 925-3939
MII Owner

WFLA
Mike Healy
905 E Jackson St
Tampa, FL 33614
(813) 228-8888
MII Owner

WFTS
Luis Romero
4501 E Columbus Dr
Tampa, FL 33605
(813) 623-2828
MII Owner

WFTS
Jean Varn
4501 E Columbus Dr
Tampa, FL 33605
(813) 623-2828
MII Owner

WPTV
Edward J. Roos
P.O. Box 510
Palm Beach, FL 33480
(407) 655-5455
MII Owner

Georgia

Artistic Video Sells
Douglas Keltz
5975 Boswell Rd. Ste 321
Atlanta, GA 30328

Atlanta Duplication
Dan Nobels
4330 Royal Mustang Way
Lithonia, GA 30058
(404) 978-1299

Atlanta Video Production Center
Joseph Gorn
1570 Northside Dr. NW 240
Atlanta, GA 30318
(404) 335-3398
MII Owner

IBM
Victoria Pendleton
3100 Windy Hill Rd.
Internal Zip WE1C1
Marietta, GA 30067
(404) 835-3492
MII Owner

IBM
Judy Sapp
3100 Windy Hill Rd.
Internal Zip WE1C1
Marietta, GA 30067
(404) 835-3492
MII Owner

K&M Electronics
2620 Mtn Ind Park Ste F
Tucker, GA 30084
(404) 934-2151
Repair Center

Lewis Broadcasting Co.
Wallace Tidwell
PO Box 61268
Savannah, GA 31420
(912) 925-0022
MII User

Lithonia Lighting
Mike Rogers
Video Communications
1400 Lester Rd
Corysco, GA 30207
(404) 922-9000 x2517
MII Owner

Motion Visuals
Pat Cooksey
PO Box 43371
Atlanta, GA 30336
(404) 696-2709
MII Owner

National Video Exposure
Clyde Land
5100 Kerry Dr.
Atlanta, GA 30331
(404) 344-1551
MII Owner

Northwest Airlines, Inc.
Bob Sharratt
1000 Inner Loop Road
Atlanta, GA 30337-6072
(404) 530-6955
MII Owner

Printpack, Inc.
John Clower
4335 Wendell Dr.
Atlanta, GA 30336
(404) 691-2538 x445
MII Owner

Savannah College of Art & Design
Ralph Gnan
522 Indian St.
Savannah, GA 31401
(912) 238-2407
MII Owner

Savannah College of Art & Design
Stephen May
522 Indian St.
Savannah, GA 31401
(912) 238-2407
MII Owner

Strickland Video & Film Support
John Strickland
2972 Chipmunk Trail
Marietta, GA 30067
(404) 988-0803
MII Owner

TVF Productions
John Salter
1612 N. Oak St.
Valdosta, GA 31602
(912) 244-9597
MII User

Vaughn Duplication Services
Rick Gauthier
2700 NE Expressway
Bldg A, Ste 200
Atlanta, GA 30345
(404) 778-9025
MII Owner

Video Copy Services
Rick Stevens
1699 Tullie Circle Ste 117
Atlanta, GA 30329
(800) 553-3616
(404) 321-6933
MII Owner

Video Duplication
Skip Lewis
3095 Presidential Dr. Ste F
Atlanta, GA 30340
(800) 235-9732
MII Owner

Video Supply Sales Co.
Mark Radford
3440 Oakcliff Rd.
Suite 112
Atlanta, GA 30340
(404) 438-2468
Dealer

Videotography Inc
Damon Smith
PO Box 8263
Savannah, GA 31412
MII User

Zan Productions
Roseann Bush
1189 Beech Valley Rd. NE
Atlanta, GA 30306-3121
(404) 872-0719
MII Owner

Hawaii

Hawaian Image Video
Ron Darby
44-401 Kaneohe Bay Drive
Kaneohe, HI 96744
(808) 254-4644
MII Owner

Hot Shot Productions
Jim Abell
PO Box 1297
Kapaa, HI 96746
MII User

Kit Video Productions
Bill George
1095 Kalapaki Street
Honolulu, HI 96825
(808) 395-1244
MII Owner

Video Concepts
Bob Ramacher
535 Lipoe Pkwy
Kihai, Maui, HI 96753
(808) 879-1329
MII Owner

Video Concepts
Kevin Harrington
535 Lipoe Pkwy
Kihai, Maui, HI 96753
(808) 879-1329
MII Owner

Video Lab
Norm Nichols
641 Kaeauolu, Ste. 5
Honolulu, HI 96814
(808) 947-5227
MII Owner

Idaho

Cordillera Comm
Andy Suk
1866 E Chisolm Dr
Nampa ID 83687
(208) 467-3301
MII User

KTRV
Brian Royster
679 6th St
Nampa, ID 83653
(208) 888-1200
MII Owner

Porter Advertising
T Porter
10378 Fairview Ste 201
Boise, ID 83704

TCI Cablevision
Neil Smith
8800 West Park
Boise ID 83704
(208) 375-8888
MII Owner

Illinois

3 A B N
Moses Primo
PO Box 220
W. Frankfort, IL 62896
(618) 627-4651
MII User

3M Tape Sales
Dave Rahmow
908 N. Elm St.
Hinsdale, IL 60521
(800) 942-3961
Manuf.

Bible Students Publications
George Tabac
900 Brentwood
Bensenville, IL 60106
(708) 595-0984
MII Owner

Bloomquist & Associates, Inc
Dick Bloomquist
828 N. Addison Ave
Elmhurst, IL 60126
(404) 530-4077
MII Owner

Business TV Associates
Mark Hewitson
RR 1, Box 71
McLean, IL 61754
(309) 874-2908
MII Owner

Centercom Inc.
Vicky Jacobs
7120 Ridgeway
Lincolnwood, IL 60465
(708) 675-1411
MII Owner

Center Video
Rex Balz
5615 W. Howard Street
Niles, IL 60648
(800) 621-4354
Supplier

College of DuPage TV
Roger Ewald
222d Lambert Rd
Glen Ellyn, IL 60137

Copymaster Video
Larry Stengen
711 E. Fairfield Ave.
Villa Park, IL 60181
(708) 279-1276
MII Owner

Matthew Curry
538 S. Pine Ave.
Arlington Heights, IL 60005-2058

Ed Jenik Productions
Ed Jenik
RR 2, Box 94C
Pleasant Plains, IL 62677
(217) 626-1976
MII Owner

Illinois Central College
Tom Boyer
1 College Drive
East Peoria, IL 61635
MII Owner

IMAC Int'l Inc.
Jacques Kauffman
1301 Greenwood Ave
Wilmette, IL 60091-1623

Kemper National Insurance
Bill Desmarco
Kemper TV Studios, F-3
Rt. 22 & Kemper Dr.
Long Grove, IL 60049
(708) 540-4449
MII Owner

Little Fort Media
Weldon Johnson
113-115 N. Genesee
Waukegan, IL 60085
(708) 244-9666
MII Owner

Master Images Video
Duplications, Inc.
Skip Nevar
3176 Mac Arthur Blvd.
Northbrook, IL 60062
(708) 564-0470
MII Owner

Millikin University
Ronnie Dean
1184 W. Main
Decatur, IL 62522
(217) 424-6254
MII Owner

Mirage Video Communications
Inc
Richard Sulko
12413 S. Harlem Ave.
Palos Heights, IL 60463
(708) 448-0636

NBC
Mr. T. Powers
454 N. Columbus Dr
Chicago, IL 60611
MII Owner

Norwest Communications, Inc.
Mark Kamey
123 S. Hough St.
Barrington, IL 60010
(708) 381-3271
MII Owner

Panasonic
Ted Ellsworth
9401 W. Grand Ave.
Franklin Park, IL 60131

Provid Supply
Regina Szpak
898 Webster Ln
Delafield, IL 60016
(708) 299-7832
Supplier

Roscor Corp
Mitch Roston
1061 Fisherville Drive
Mt Prospect, IL 60056
(708) 299-8080
MII User

Southern Illinois University
John Kautzer
Campus Box 1775
Edwardsville, IL 62026
(618) 692-2250
MII Owner

State Farm Insurance
Gary Chambers
1 State Farm Plaza
Bloomington, IL 61710
(309) 766-6176
MII Owner

State Farm Insurance
Randy Smith
1 State Farm Plaza
Bloomington, IL 61710
(309) 766-6176
MII Owner

State Farm Insurance
Steve Snyder
1 State Farm Plaza
Bloomington, IL 61710
(309) 766-3368
MII Owner

Televent Video Services
Don Shamson
6533 West North Ave
Oak Park, IL 60302
(708) 383-5588
MII Owner

TeleVisual Productions
Dave Beatty
1287 Webash
Springfield, IL 62704
(217) 787-4757
MII Dealer/Repair Center

The Orenda Group
Jim Riemersma
9848 South Winchester Ave
Chicago, IL 60643
(312) 238-3578
MII Owner

The Tape Company
Robert Daly
801 Sivert Dr
Wood Dale, IL 60191

Three Angels Broadcasting
Network
Clarence Larson
Rt 3 Box 17
Thompsonville, IL 62890
(618) 627-4651
MII User

Three Angels Broadcasting
Network
Doug Garcia
PO Box 220
West Frankfort, IL 62896
(618) 627-4651
MII Owner

Video FX
Stuart Soifer
400 Jefferson Ct
Wheeling, IL 60090
MII User

Video Production Group
Mark Wilder
511 Court St
Pekin, IL 61554
(309) 353-6158
MII Owner

Video Replay
Ron Notnisky
118 West Grand Ave.
Chicago, IL 60610
(312) 467-0425
MII Owner

Video-Tech Production
Alan Thursty
P.O. Box 2251
1602 Melrose Ct
Decatur, IL 62526
(217) 877-9422
MII Owner

WGEM
Buddy Dresler
513 Hampshire
Quincy, IL 62301
(217) 228-6618
MII Owner

WICD-TV
David Boyer
250 Country Fair Dr.
Champaign, IL 61821
(217) 351-8300
MII Owner

WIFR-TV
Willard Shearn
PO Box 123
Rockford, IL 61105
(815) 987-5300
MII Owner

WSBT AM-TV/WNSN FM
Chris Thornton
300 W. Jefferson Blvd
South Bend, IN 46601
(219) 233-3141
MII User

WTVO
Al Petzko
1917 N. Meridian Rd
Rockford, IL 61105
(815) 963-5413
MII Owner

WYCC-TV
Donald Rhodes
7500 S. Pulaski Rd.
Chicago, IL 60632
(312) 838-4853
MII Owner

Indiana

Ball State University
Bill Cahoe
University Media Services
Muncie, IN 47306
(317) 285-1487
MII Owner

Ball State University
Jim Scott
University Media Services
Muncie, IN 47306
(317) 285-1487
MII Owner

Ball State University
Chris Weyers
BC#179
Muncie, IN 47304
(317) 285-8185
MII Owner

B&J Photo Inc
Ed Govin
5429 Keystone Dr
Ft Wayne, IN 46825

Magnity Video Productions
Harry Magnity
PO Box 15
Green Castle, IN 46135
(317) 653-5736
MII Owner

Production Services
Walter Rassel
4930 Illinois Rd Ste 1F
Flt. Wayne, IN 46804

Reed Productions
Kevin Bassett
PO Box 977
Warsaw, IN 46580
(219) 267-4199
MII Owner

Sho-n-Tell
Rollie Bunce
8241 Millhouse Rd
Indianapolis, IN 46241
(317) 856-5418
MII Owner

Versatile Video Services, Inc.
Terry Burke
P.O. Box 333
Yorktown, IN 47396
(317) 759-4747
MII User

Video Management Systems
Den Hall
1004 E. Washington Street
Indianapolis, IN 46202
(317) 639-6163
MII Owner

Video Management Systems
Jeff McFall
1004 E. Washington Street
Indianapolis, IN 46202
(317) 639-6163
MII Owner

WFFT-TV
Mac McShane
3707 Hillegas RD
Flt. Wayne, IN 46808
(219) 471-5555
MII Owner

WIPB-TV
Bob Fairchild
PO Box 1708
Muncie, IN 47308
(317) 285-1249
MII Owner

WIPB-TV
James Miller
PO Box 1708
Muncie, IN 47308
(317) 285-1249
MII Owner

WKJG-TV
Matt Kyle
2633 West State Blvd
Flt. Wayne, IN 46808
(219) 422-7474
MII Owner

WSBT AM TV
Chris Thornton
300 W Jefferson Blvd
South Bend, IN 46601
(219) 233-3141
MII Owner

WTTV
Fred Baumgartner
3490 Bluff Road
Indianapolis, IN 46202
(317) 787-2211
MII Owner

Iowa

American Heritage Cable
Brian Sawyer
1729 McPherson Ave
Council Bluffs, IA 51503
(712) 328-7207
MII Owner

Cedar Rapids Television Co.
Bruce Kruse
Second Ave. at Fifth St. SE
Cedar Rapids, IA 52401
(319) 398-8422
MII Owner

Iowa State University
Denny Goodrich
Media Production Unit
Exhibit Hall South
Ames, IA 50011
(515) 294-2316
MII Owner

Iowa State University
Jim Twetten
Media Production Unit
Exhibit Hall S
Ames, IA 50011
(515) 294-2316
MII Owner

Kirkwood Community College
Joe Taylor
6301 Kirkwood Blvd SW
Cedar Rapids, IA 52406
(319) 398-5620
MII Owner

Pratt Audio Visual & Video Corp.
Cynthia Egger
200 Third Ave., SW
Cedar Rapids, IA 52404
(319) 363-8144
Dealer

St. Luke's Hospital
Maureen Osako
1026 A Avenue, NE
Cedar Rapids, IA 52402
(319) 369-7487

Kansas

Beechcraft Corp.
Richard Young
PO Box 85
Wichita, KS 67201
MII Owner

Fast Forward Productions
Erin Burrow
12508 Summertime
Olathe, KS 66062

First Generation Video
Wink Friesen
1802 N. Plum
Hutchinson, KS 67502
(316) 662-9262
MII Owner

Heartland Productions, Inc.
Bryan Winsby
PO Box 4180
Shawnee Mission, KS 66204
(913) 236-6088
MII Owner

JAT Productions
Jim Ann Nichols
RR 3 Box 78
Lyons, KS 67554

KPTS
Dave McClintock
320 W. 21st St. North
Wichita, KS 67203
(316) 838-3090
MII Owner

KSAS-TV
David Bird
316 N. West St.
Wichita, KS 67203
(316) 942-2424
MII Owner

KSNW
Charles Heffner
833 N. Main
Wichita, KS 67201
(316) 263-3333
MII Owner

Majeo Video Productions
Jordan Genshon
9275 Flint St
Cleveland Park, KS 66214
(913) 894-1188
MII Owner

Smokey Hills Public TV
Lloyd Mintzmeier
PO Box 9
Bunker Hill, KS 67626
(913) 483-6990
MII Owner

University of Kansas
Brian Powell
Athletic Dept.-Football
Allen Fieldhouse
Lawrence, KS 66045
MII Owner

Video Service of America
Patrick Barber
PO Box 14945
Lenexa, KS 66285-4945

Kentucky

Dench Video Services, Inc.
Tim Dench
9141 Bardstown Rd.
Louisville, KY 40291
(502) 239-0229
MII User

KET
Michael Howard
600 Cooper Drive
Lexington, KY 40502-2296
(606) 258-7089
MII Owner

S & W Productions
Tom Prigge
459 Broyles Ave
Paducah, KY 42003
(502) 554-3057
MII Owner

S & W Productions
Terry Schmitt
459 Broyles Ave
Paducah, KY 42003
(502) 554-3057
MII Owner

WPSD-Engineering Dept.
Jim Franklin
P.O. Box 1197
Paducah, KY 42002-1197
(502) 443-8214
MII Owner

Louisiana

Mike Blohm
4910 Marquee Dr
New Orleans, LA 70127

Channel One Video
Brian Butcher
PO Box 5454
Lafayette, LA 70502

Execute Productions
Tom Samuels
127 S. Solomon St
New Orleans, LA 70119-9928
(504) 482-8848
MII User

In-Sync
Larry Christensen
13 Country Club Lane
Shenandoah, LA 51601
(712) 246-5848
MII User

JB CableAds
Jim Dull
635 Stoner Ave.
Shreveport, LA 71101
(318) 222-4290
MII Owner

Mission Service Supply Inc
Joey Guy
900 Wood St
West Monroe, LA 71291
(318) 325-8674
Dealer

Mission Service Supply Inc.
Carl Hicks
PO Box 2957
West Monroe, LA 71294
(800) 352-7222
Dealer

Newcomer Young Productions
James Young
201 Trenton St
West Monroe, LA 71291
(318) 325-4413
MII Owner

Newcomer Young Productions
Ken Purcell
201 Trenton St
West Monroe, LA 71291
(318) 325-4413
MII Owner

Newcomer Young Productions
Chris Turner
201 Trenton St
West Monroe, LA 71291
(318) 325-4413
MII Owner

Producer's Group International
Bob Krieger, Jr.
634 Village Lane North
Mandeville, LA 70448
(504) 674-1540
MII Owner

Video First Productions
Ray Morvant
PO Box 331
Kaplan, LA 70548
(318) 643-1988

Vidox
Chris Allain
1223 St. John
Lafayette, LA 70506
(318) 237-1700
MII Owner

WYES
Mike Denning
PO Box 24026
New Orleans, LA 70184
(504) 486-5511
MII Owner

Maine

James Waligora
3555 N. Raymond Rd
Poland Spring, ME 04274
MII User

Maryland

Action Comm Research
Chip Gallo
1616 Forbes St
Rockville, MD 20851

Antistam Cable TV
Bill Laves
1000 Willow Cr
Hagerstown, MD 21740
(301) 797-5000 x122
MII Owner

Antistam Cable TV
Dave Dahl
1000 Willow Cr
Hagerstown, MD 21740
(301) 7-7-5000 x122
MII Owner

AVA Productions
Dick Slade
1412 Northcrest Drive
Silver Spring, MD 20904
(301) 384-9595
MII Owner

Bell Atlantic
Tom Erdely
801 Roeder Road
Silver Spring, MD 20910
(301) 565-8663
MII Owner

Carpel Video
Andy Carpel
429 E. Patrick St
Frederick, MD 21701
(800) 238-4300
supplier

Corladi
Russ Suniewick
5708 Arundel Ave.
Rockville, MD 20852
(301) 770-2128
MII Owner

Commercial Video Services
Greg Honeycutt
101 Winston, St
Cumberland, MD 21502
(301) 724-2799
MII Owner

Communications Televideo Ltd.
Charles Brochne
9301 Georgia Ave.
Silver Spring, MD 20910
(301) 585-6311
Dealer

Communications Televideo Ltd.
Paul Farron
9301 Georgia Ave.
Silver Spring, MD 20910
(301) 585-6311
Dealer

Communications Televideo Ltd.
Mr. Han S. Jan
9301 Georgia Ave.
Silver Spring, MD 20910
(301) 585-6311
Dealer

DBM Production
Douglas Maddox
PO Box 20115
Towson, MD 21286
(410) 825-2848

Bill Goon
913 Hyde Road
Silver Spring, MD 20902

Steve Crouch
4407 Independence St.
Rockville, MD 20853
(301) 946-6380
Repair

Fallen Angels Films, Inc.
Lynn Tili
530 Fawn's Walk
Annapolis, MD 21401
(410) 674-0516
MII Owner

Fay Communications Inc.
Tim Fay
802 Argyle Rd
Silver Spring, MD 20901
(301) 588-0778
MII Owner

Fuji Pro Tape
J. Thomas Baum
1089 Heathers Dr.
Westminster, MD 21158-3602
(301) 876-9590
Mammf.

Global Vision
Cindy Garland
PO Box 535
Hagerstown, MD 21136
(301) 356-6715
MII User

Hocus Focus Productions
Don Armstrong
200 E Joppa Rd., Ste L105
Towson, MD 21204
(410) 832-5740

Henry Joseph, III
10169 New Hampshire Ave.
Suite 198
Silver Spring, MD 20903
(301) 434-7347
MII User

Image Productions
John Young
9535 Mapleview Road
Hagerstown, MD 21740
(301) 739-4590
MII Owner

In Motion Magazine
Allison Dollar
1203 West St
Annapolis, MD 21401

In Motion Magazine
Lynn Johnson
1203 West St
Annapolis, MD 21401

Johns Hopkins APL
Fred Carmen
Johns Hopkins Rd
Laurel, MD 20723
(301) 953-6786
MII Owner

Kennedy Krieger Institute
Michele Lash
707 N. Broadway
Baltimore, MD 21211
(410) 550-5448

Mark Kregel
1403 Roman Ct
Aberdeen, MD 21001

Lister Hill Natl. Center For Biomedical Communications
James Chaurhas
Bldg 38A RM B2N35
Bethesda, MD 20894
(301) 496-6396

Montgomery College
Tom Cook
51 Mammakoe
Rockville, MD 20850
(301) 251-7159

Preston Trucking
Bob Lyons
151 Easton Blvd.
Preston, MD 21655
(301) 673-7151
MII Owner

PG County Office of TV Resources
Don Mattingly
8437 Landover Road
Landover, MD 20785
(301) 386-1629
MII Owner

Prince Georges Co. Public Schools
Scott Sahiller
8437 Landover Road
Landover, MD 20785
MII Owner

Prince Georges Co. Public Schools
Chuck Wolfe
8437 Landover Road
Landover, MD 20785
MII Owner

Professional Products, Inc.
James Baldwin
4964 Fairmont Ave.
Bethesda, MD 20814
(301) 657-2141
Dealer

Professional Products, Inc.
Bob Williams
2605 N. Rolling Rd, Suite 406
Baltimore, MD 21207-1960
(301) 298-7111
Dealer

Ralph Graves Productions, Inc.
Bill Graves
5161 River Rd, Bldg 2, Suite 103
Bethesda, MD 20816
(301) 986-4577
MII Owner

Regional Cable Network
Cindy Garland
1000 Willow Cir.
Hagerstown, MD 21740
(301) 797-5000

Ritz Audio/Visual
Scott Grady
6620 Virginia Manor
Beltsville, MD 20705
MII User

Sign Media Inc.
Verden Ness
4020 Blackburn Lane
Burtonsville, MD 20866
(301) 421-0268
MII Owner

Specialized Communications
Dave Clayberg
907 Maryland Ave.
Hagerstown, MD 21740
(800) 359-1838
(301) 790-0103
Repair

Take One Video
Dan Powell
997 Headwater
Annapolis, MD 21403

TCI Cablevision
Bob Hickey
201 S. Mechanics St
Cumberland, MD 21502
(301) 722-6547
MII Owner

Towson State University
Stacy O'Neal
Dept of Speech/Communication
Towson, MD 21204
(410) 830-3433
MII Owner

TPI Productions
Bill Perkins
5410 Goldsboro Road
Bethesda, MD 20817
(301) 320-3979
MII Owner

USF&G Corp
Steve Kuhn
5801 Smith Ave
Baltimore, MD 21209
(410) 578-2916
MII Owner

Video on Location
Jimmy Veizis
11600 Nebel St.
Rockville, MD 20852
(301) 984-5823
MII Owner

Video on Location
Dino Veizis
11600 Nebel St.
Rockville, MD 20852
(301) 984-5823
MII Owner

Video Transfer, Inc.
Ernie Aschenbach
5709-B Arundel Ave.
Rockville, MD 20852
(301) 881-0270
MII Owner

Videovision
Mike Wicklein
37 E Washington St
Hagerstown, MD 21740
(301) 791-3496

Virtual Image Labs, Inc.
David Paige
1738 Elton Rd Ste 307
Silver Spring, MD 20904-1725
(301) 431-7735
MII Owner

VMAG
Kendra Cook
5410 Goldsboro Road
Bethesda, MD 20817
(301) 320-0077
MII Owner

Washington Professional Systems
Mike Gery
11157 Viers Mill Rd
Wheaton, MD 20902
(301) 942-6800
Dealer

WBFF
Del Parks
2000 W. 41st Street
Baltimore, MD 21211
(301) 467-4545
MII Owner

WBFF
William Hackney
2000 W. 41st Street
Baltimore, MD 21211
(301) 467-4545
MII Owner

WHAG-TV
Wayne Younkins
13 E. Washington St.
Hagerstown, MD 21740
(301) 797-4400
MII Owner

Massachusetts

A/V Services
Bob Pooler
674 Mass Ave (Rt 111)
Buxborough, MA 01719
(508) 263-7727
MII Owner

Bob Benson Video Film
Robert Benson
287 Chappel St
Holden, MA 01520
(508) 829-5448
MII Owner

The Camera Corp
Marty Feldman
858 Providence Hwy
Norwood, MA 02062
Dealer

Crimson Tech
Lee Wolloff
325 Vassar St
Cambridge, MA 02139
(617) 868-5150
Dealer

Eastern Video Systems, Inc
Bob Strauss
2 Sterling Rd
Billerica, MA 01862
(508) 667-0009
Dealer

GTE Labs, Inc.
Rich Welland
40 Sylvan Rd.
Walham, MA 02254
(617) 466-4151
MII Owner

Mike Healy
25 Highland Terrace #2508
Plymouth, MA 02360

Iron Fist Productions
Ariel Lustig
432-A Mass Ave
Arlington, MA 02174
(617) 646-5954
MII User

LCR Productions
Leo Rotkiewicz, Jr.
46 Elm St
South Deerfield, MA 01373-1006
(413) 665-2946
MII User

Media Partners of MA
Gary Pink
1837 Ocean St.
Marshfield, MA 02050
(617) 573-5301
MII Owner

MIT Earth & Planetary Sciences
Tim Dowling
18 Vassar St Bldg 54-420
Cambridge, MA 02139
(617) 253-1785
MII Owner

New Avenue Communications
Phil Alape
50 Hunt St.
Watertown, MA 02172
(800) 835-5222
MII User

New England Cablevision
Jerry Kinow
38 Blackburn Center
Gloicester, MA 01930
(508)281-2285

Plainsong Productions
Todd Achenberg
47 Halifax Street
Jamaica Plain, MA 02130
(617) 524-0980
MII User

Post Time Productions
Fred Mycroft
340 Anawan Street
Rehoboth, MA 02789
MII Owner

ProMEDIA
Floriano Cabral
246 Palmer Street
Fall River, MA 02724
(508)994-0447
MII Owner

Studio 5 Productions
Bill Lowell
5 TV Place
Needham, MA 02192
(617) 449-0400
MII Owner

Thom McAn
Greg Lindgren
67 Millbrook St.
Worcester, MA 01606
(508) 791-3811
MII Owner

WNAC-TV
Gary Sprague
33 Pine St
Rehoboth, MA 02769
MII Owner

Michigan

Blue Sky Productions
Peter Hickman
1020 Croyds Rd., Suite 305
Lansing, MI 48917
(317) 886-2010
MII Owner

Christian Family Centre
Paul Maybee
1800 W US 223
Adrian, MI 49221
(517)263-6232
MII Owner

Communications Systems
Group
Kirk Kinko
13555 Capital Ave
Oak Park, MI 48237
(313) 399-2000
Dealer

Communications Systems
Group
Andrew McCasky
13555 Capital Ave
Oak Park, MI 48237
(313) 399-2000
Dealer

Delta College
Harold Conley
University Center, MI 48710
(517)686-9354
MII Owner

Digital Animation Corp.
Ron Ware
24445 Northwestern Hwy,
Suite 105
Southfield, MI 48075
(313)354-0890
MII User

Dunbar Video Productions
William Dunbar
2487 Houser Rd
Holly, MI 48442
(313)634-8686
MII Owner

Dan Fitzgerald
P.O. Box 126
Tecumseh, MI 49286
(517) 423-8124
MII User

Infl Learning Systems, Inc.
Larry S. Bothe
Rm 120 Bell Hall
Andrews University
Berrien Springs, MI 49104-
0087
(616)471-6052
MII Owner

Ken Johnston
3470 Dobie Rd
Okemos, MI 48864
(517)349-2976
MII User

Lake Michigan College
Todd Blake
2755 E Napier Ave
Benton Harbor, MI 49022
(616)927-3571 x5248
MII Owner

Lake Michigan College
Kevin Birdsall
2755 E Napier Ave
Benton Harbor, MI 49022
(616)927-3571 x5249
MII Owner

Mirage Video
Communications Inc
Richard Sulko
12413 S
Harlem, IL 600463

Mt Hope Church
Bob Clemmon
202 S Croyds Rd
Lansing, MI 48917
(317) 321-2780
MII Owner

Mt Zion Temple
David McClure
4900 Maybry Rd
Clarkston, MI 48348
(313) 391-6166
MII Owner

Persona Video
Tony Gorkiewicz
6668 Orchard Lk Rd 200
West Bloomfield, MI 48322

PDQ2 MultiMedia
7465 West Grand River
Brighton, MI 48116
(313) 229-0843
MII Owner

Q-1 Video Network
Tim Hart
61 Division
Coldwater, MI 49036
(517) 279-8752
MII Owner

Thalner Electronic Labs
Karl Couyoumjan
7233 Jackson Rd.
Ann Arbor, MI 48103
(313) 761-4506
Dealer

Thalner Electronic Labs
John Young
PO Box 96
Brazor, MI 49013
(616) 427-8233
Dealer

True Life Video
Ted & Kay Slenker
9155 Davensburg Road
Clarkston, MI 48348
(313) 625-9155
MII User

University of Michigan,
METN
Jerry McCarty
RM 1020 HH Dow Bldg
Ann Arbor, MI 48189-2136
(313) 763-1233
MII Owner

Vivid Visions, Inc
Christopher Hart
9282 General Dr., Suite 130
Plymouth, MI 48170
(313) 453-7770
MII Owner

VPM Studios
Gene Casaroli
13761 Bell Court
Stirling Heights, MI 48312
(313) 939-8680
MII Owner

Western Michigan Public
Broadcasting
Tim Scarpino
301 West Fulton
Grand Rapids, MI 49504-
6492
(616)771-6666
MII Owner

Western Michigan University
James Kirkland
Television Department
Kalamazoo, MI 49008-3899
(616) 387-5040
MII Owner

Western Michigan University
Brad Morgan
Television Studios
Kalamazoo, MI 49008-5167
(616) 387-5042
MII Owner

Western Michigan University
Janet Oliver
Television Studios
Kalamazoo, MI 49008-5167
(616) 387-3042
MII Owner

WNEM TV 5
Greg Summa
107 N. Franklin St
PO Box 531
Saginaw, MI 48606
(517) 758-2084
MII Owner

WNEM TV 5
Michael J Miller
107 N. Franklin St
PO Box 531
Saginaw, MI 48606
(517) 755-8191
MII Owner

WNMU-TV
Northern Michigan University
Earl Littich
Marquette, MI 49885
MII Owner

Wolohan Lumber
Paul Adler
P.O. Box 3235
1740 Midland Rd
Saginaw, MI 48605
(517) 793-4532 x374
MII Owner

WVCYZ
Mike Doback
PO Box 789
Southfield, MI 48037
(313) 827-9490
MII Owner

WZZM-TV
Chuck Mikowski
645 Three Mile Rd N.W.
Grand Rapids, MI 49504
MII Owner

Minnesota

3M
Bob Hazman
3M Center
Building 223-SN-01
St Paul, MN 55119
(612) 736-2549
Manual

Alpha Video
Dick Whitley
7836 2nd Ave. S.
Bloomington, MN 55420
Dealer

Alpha Video
Tom Egan
7836 2nd Ave. S.
Bloomington, MN 55420
(612)881-2055
Dealer

Audio Visual Wholesaler
Tom Tontges
5395 31st Ave
Plymouth, MN 55447
Dealer

Bundy Group
J.D. Bundy
Box 11098
Minneapolis, MN 55411
(612)832-3812

Century Design
Jody Heuring
530 15th Ave. S.
Hopkins, MN 55343-7889
(612) 933-0033
MII Owner

CASAA Productions
Larry Gilbertson
2101 57th Ave N
Brooklyn Park, MN 55430
(612) 560-1333
MII Owner

Cinequipt
Kevin Groves
856 Raymond Ave
St Paul, MN 55114
(612) 646-1780
Dealer

Cinesound 2
Dennis O'Rourke
6461 Lyndale Ave. South
Minneapolis, MN 55423
(612) 866-5049
MII Owner

Conus Communications
Jonathan Meyers
3415 University Ave
St Paul, MN 55114
(612) 642-4637
MII Owner

Gottry Advertising & Marketing,
Inc.
Rich Elsberry
5001 West 80th ST., Ste 655
Bloomington, MN 55437
MII Owner

Grant Booker Video
Terry Grant
2543 Nicolet Ave. S
Minneapolis, MN 55404
(612) 874-7452
MII Owner

Heuton Dailey Monson
Janie Heuton
6573 City West Pkwy
Eden Prairie, MN 55344
(612)943-1711
MII Owner

Jamieson & Associates, Inc.
Richard Jamieson
5200 Wilson Road - 300
Minneapolis, MN 55424
(612)920-3770

Juntem Video
Mike Vinay
708 N. First St., Ste 131
Minneapolis, MN 55401
(612)341-3348
MII Owner

KARE
Norm Beardsley
8811 Olson Memorial HWY
Minneapolis, MN 55427
(612) 546-1111
MII Owner

KARE
Michael Young
PO Box 11954
St Paul MN 55111
(612)825-4835
MII User

King Video Cable Co.
Dennis Becker
6901 Winnetka Ave. North
Brooklyn Park, MN 55428
(612) 531-4422
MII Owner

Marketing By Video
Louis Hagan
6440 Flying Cloud Dr., STE 101
Eden Prairie, MN 55344
(612)944-3323
MII Owner

Mayo Clinic
Marvin Mitchell
Video Communications Systems
Rochester, MN 55905
(507) 284-2511
MII Owner

Miller Moester Advertising
Dan Seward
17 N Washington Ave
Minneapolis, MN 55401
(612) 337-9120
MII Owner

Northern Minnesota Public TV
Bill Sanford
Box 9 BSU
Bemidji, MN 56601-2699

Northland Insurance Companies
Charlie Stellick
1295 Northland Dr.
St. Paul, MN 55120-1146
(612)688-4721
MII Owner

NW Airlines
Bob Brandia
5101 NW Dr
St. Paul, MN 55111
(612)726-0355
MII Owner

On Site Environmental Services,
Inc.
Tim Lewis
11760 Justen Circle
Maple Grove, MN 55369
(612) 428-2666
MII Owner

Physics Curriculum and Instr
Dave Hilson
22585 Woodhill Dr.
Lakeville, MN 55044
MII Owner

Promotional Films and Video,
Inc.
Al Peterson
1313 Cambridge St.
Hopkins, MN 55343
(612) 935-2183
MII Owner

Todd Communications
Tom Upmann
6545 Cecilia Cir.
Minneapolis, MN 55439
(612)941-0556
MII Owner

Todd Communications
Bill Facklam
6545 Cecilia Cir.
Minneapolis, MN 55439
(612)941-0556 ex484
Dealer

Vaughn Duplication Services
Kent Christensen
7951 Computer Ave South
Minneapolis, MN 55435
(800)323-0281
MII Owner

Mississippi

WJTV, Broadcasters
of MS Inc
Mike Godwin
PO Box 8887
Jackson MS 39284-8887
(601)372-6311
MII Owner

Missouri

Duff Video Productions
Ron Duff
P.O. Box 881
Cape Girardeau, MO 63702-0881
(314) 334-1189
MII Owner

Fotis Benefits Insurance
Company
Craig Campbell
2323 Grand Ave
Kansas City, MO 64108
(816)881-8719
MII Owner

Good News Productions
Stan Waite
Box 222
2111 N. Main
Joplin, MO 64802

KPLR
Jim Wright
4935 Lindell Blvd.
St. Louis, MO 63108
(314) 454-6306
MII Owner

Lines Video Systems
219 S Jefferson
Springfield, MO 65806
(800)641-4674
Dealer

Southeast Mo State Univ
David Andrews
1 University Plaza
Cape Girardeau MO 6370
(314) 651-2257
MII User

University of Missouri Video
Network
James Gear
301 Fine Arts Bldg
UMKC
Kansas City, MO 64110-2499
(816)233-1694
MII Owner

Vaugh Duplication Services
Pete Levensky
13241 Tandem Drive
Creve Coeur, MO 63146
(314)576-6884

Montana

Eagle Communications, Inc.
C.J. Cannalato
PO Box 5268
Missoula, MT 59806
(406) 721-2063
MII Owner

KECI-TV
Larry Arbaugh
PO Box 5268
Missoula, MT 59806
(406)721-2063
MII Owner

KCFW-TV
Chris Neuhansen
PO Box 857
Kalispell, MT 59901
(406) 753-5239
MII Owner

KTVM
Bill Ward
750 Dewey Blvd
Butte, MT 59701
(406)494-7603
MII Owner

KULR-TV
Dean Janama
PO Box 80810
Billings, MT 59108
(406) 636-8000
MII Owner

KUSM TV MONT ST UNIV
Thomas Jenkins
Visual Comm Bldg
Bozeman MT 59717
(406)994-3437
MII Owner

Nebraska

Maney Telefilm
Dick Maney
842 Lexington Ave
Butte, MT 59701
(406)782-8092
MII Owner

Nebraska

Boys Town
Mark Wazowski
555 N 30th St
Omaha, NE 68131
MII Owner

BioMed Communications Dept
Jim Frucha
2400 California St.
Omaha, NE 68178
MII Owner

Chapman & Associates
Don Chapman
1912 California St
Omaha, NE 68102
(402) 340440
MII Owner

Creighton University
Terrence Banno
2400 California St
Omaha, NE 68178
(402)280-2072
MII Owner

Creighton University
Chuck Lenosky
California at 24th ST
Omaha, NE 68138
MII Owner

Creative Visual
Larry Homan
10135 J st.
Omaha, NE 68127
(800) 547-4184
MII Owner

Data Security Inc.
Jeff Mahoney
729 Q St.
Lincoln, NE 68508
(800) 225-7554
Manual

Gamer Industries
Scott McLean
4200 N 48th
Lincoln, NE 68504
(800)228-0275
Manual

GPI Productions, Inc.
Tom Elkins
9140 W Dodge Rd
Omaha, NE 68114
(402)255-2630
MII Owner

GPI Productions, Inc.
Matt Kusch
9140 W Dodge Rd
Omaha, NE 68114
(402)255-2630
MII Owner

GPI Productions, Inc.
Johnnie Travis
9140 West Dodge Rd
Omaha, NE
68114
(402) 255-2630
MII Owner

NTV Network
Jerry Fuehrer
P.O. Box 220
Kearney, NE 68848-0220
(308) 743-2494
MII Owner

WOWT-TV
Rick Khutts
3501 Farnam
Omaha, NE 68131
(402) 346-6666
MII Owner

WOWT-TV
Robert Sandoval
3501 Farnam
Omaha, NE 68131
(402) 346-6666
MII Owner

WOWT-TV
Carl Bauman
3501 Farnam
Omaha, NE 68131
(402) 346-6666
MII Owner

Nevada

High Sierra Video Productions
Bryan Hoopes
930 Tahoe Blvd, Unit 802
Incline Village, NV 89450
(702)831-1286
MII Owner

Markone Video
Mark Carey
220 South Rock Blvd #9
Reno, NV
89502
(702)856-2011
MII Owner

Truckee River Studios, Inc.
Larry Beldon
PO Box 1529
Vand, NV 89439
(800) 824-0977
MII Owner

Unique Video Productions
Bill Pearce
3932 Kingsrow
Reno, NV 89503

Western Nevada Community
College
2201 West Nye Lane
Carson City, NV 89703
(702)887-3073

New Hampshire

Channel One Video
Bill Channel
PO Box 1437
Seabrook, NH 03874
(603) 474-5046
MII User

Great Northern Video
Harvey Weinstein
31 Industrial Park Dr.
RFD 10
Concord, NH 03301
(603)228-0412
Dealer

Inkbe Productions
Erik Lorette
7 Hampstead Rd
Box 439
Sandown, NH 03873
MII User

Taylor & Company
Robin Taylor
13 Dartmouth College Hwy
Lynde, NH 03768
(603)795-4100
MII User

Tech Services
Steve Carnas
23 Thuel Rd
Hobbs, NH 03849

New Jersey

AICPA
Jim Catone
Harborside Financial Center
201 Plaza 3
Jersey City, NJ 07311-3881
(201) 938-3493
MII Owner

AICPA
Will Avgarakis
Harborside Financial Center
201 Plaza 3
Jersey City, NJ 07311-3881
(201) 938-3493
MII Owner

Audio + Video Post
Tony Beswick
235 Pegasus Ave
Northvale, NJ 07647
(201) 784-2818
MII User

Avon Productions
Fred Lipowitz
123 Main Street
South Plainfield, NJ 07080
(908) 756-0643
MII Owner

Bell Atlantic
Corporate Television
Richard Deiss
540 Broad Street,
Room 400
Newark, NJ 07101
(201) 649-3885
MII Owner

Bottom Line Television
Mike Moran
1916 Old Cuthbert Rd.
Cherry Hill, NJ 08034
(609) 354-6060
MII Owner

Cassette Dub Inc.
Paul Ranieri
245 Livingston Street
Northvale, NJ 07647
(201) 767-7077
MII Owner

Costello Video Group, Inc.
Joe Costello
241 Molnar Dr.
Elmwood Park, NJ 07407
(201) 791-5449
MII Owner

CNBC
Mr. M. Reitman
2200 Fletcher Ave.
Fort Lee, NJ 07024
MII Owner

CNBC
Kevin Kudatzky
2200 Fletcher Ave.
Fort Lee, NJ 07024
MII Owner

CNBC
Steve Crispiano
2200 Fletcher Ave.
Fort Lee, NJ 07024
(201) 585-6354
MII Owner

CNBC
Bahman Samiian
2200 Fletcher Ave.
Fort Lee, NJ 07024
(201) 346-2125
MII Owner

Harrison Feather
44 Park Ave.
Madison, NJ 07940-1526
MII User

Edit Masters
David Lane
1000 Laurel Oak Corp Ctr.
Voorhees, NJ 08043
(609) 784-1177
MII Owner

Garden State Cable TV
Martin Orensky
1250 Haddenfield-Berlin Rd.
Cherry Hill, NJ 08034
(609) 354-1880
MII Owner

JC Productions
John Cahill
352 Amsterdam Ave.
Bayville, NJ 08721
(908) 269-0100
MII Owner

Larry Cohen Productions
Larry Cohen
45 Mountain Drive
Weehawken, NJ 07060
(908) 561-8742
MII Owner

New Life Productions
Richard Myers
PO Box 5500
Millville, NJ 08332
(609) 823-3332
MII Owner

NBC
Mr. Wayne Grennier
101 Broad Avenue
Fairview, NJ 07022
MII Owner

Telemetrics
Anthony Cuomo
7 Valley St
Hawthorn, NJ 07506
(201) 423-0347
MII Owner

United Artists Cable
Peter Strang-Wolf
421 Allwood Rd
Clifton, NJ 07012
(201) 779-2444
MII Owner

Video Corp of America
PO Box 5480
Somerset NJ 08875-5480

Wing and a Prayer
Productions
Judy Gazzara
PO Box 94
Paulsboro, NJ 08066

WJ Kronemyer Associates
Bill Kronemyer
280 East Glen Ave.
Ridgewood, NJ 07450
(201) 445-1919
MII User

New Mexico

CD Productions, Inc.
Dale Green
PO Box 2785
Corrales, NM 87048-2785
(505) 898-1544
MII Owner

CD Productions, Inc.
Cindy Barchus
PO Box 2785
Corrales, NM 87048-2785
(505) 898-1544
MII Owner

G.C. Video, Inc.
Diane Bogie
425 Eubank Blvd, NE
Suite E
Albuquerque, NM 87123
(505) 293-6509
Dealer

KGSW-TV
Mark Gardner
1377 University Blvd NE
Albuquerque, NM 87102
MII Owner

New Mexico Highlands Univ.
Drake Bingham
Communication Arts Bldg
Las Vegas, NM 87701
(505) 454-3353
MII Owner

New Mexico Technical Institute
Paul Hoffman
Geoscience Dept.
Socorro, NM 87801-4796
(505) 833-5108
MII Owner

OnTrack Inc.
Cy Leland
Box 3188 HS
Ruidoso, NM 88345
(800) 424-7296
MII Owner

OnTrack Inc.
Peter Martin
Box 3188 HS
Ruidoso, NM 88345
(800) 424-7296
MII Owner

PCI, Inc.
Idella Centrell
1595 W. Amador Ave
Suite H
Las Cruces, NM 88005
Dealer

Sandia National Labs
Larry Lloyd
Organization 7153
P.O. Box 5800
Albuquerque, NM 87185
(505) 844-3867
MII Owner

Sandia National Labs
Charles Johnson
Div 9249 Box 5800
Albuquerque, NM 87185
(505) 844-7911
MII Owner

Troxell
Terry Hibson
2730 San Pedro, NE
Albuquerque, NM 87110
Dealer

Video Technical Services
George McClelland
222 Truman NE
Albuquerque, NM 87108
(505) 265-4045
Dealer

Vista Media, Inc.
Charles Johnson
P.O. Box 14392
Albuquerque, NM 87191
(505) 298-0004
MII User

New York

A-1 Videography
Bill Tucker
1796 Devendorf Rd.
Scheneectady, NY 12303-2640
(518) 356-0334
MII User

Allen AME Church
Gary Pulmore
1100-54 Merick Blvd
Queens, NY 11432
(718) 262-3510
MII User

All Pro Production
Nathan Bacher
124 W. 60th St., Suite 20B
New York, NY 10023
(212) 489-3780
MII Owner

Advanced Video Systems
Ralph Olson
19 Roots Lane
Owego, NY 13827
800-233-2430
Dealer

Bausch & Lomb
Terry Shaw
1400 N. Goodman St.
Rochester, NY 14692
(716) 338-8779
MII Owner

B & B Systems, Inc.
Norman Schnapper
630 3rd Ave.
New York, NY 10017
(212) 599-0375
Supplier

BCS
Walker Druker
460 W. 34th Street
New York, NY 10001
(212) 268-8800
Supplier

Bonus Productions, Inc.
Wayne Kaeley
626 McLean Ave.
Yonkers, NY 10705
(914) 964-1828
MII Owner

Bravo Studio
Michael Shkolnikov
2055 E 57th St
Brooklyn, NY 11234
(718) 377-4411
MII User

Broadcast Video Productions
Jack Miller
480 Main Street
Ammonk, NY 10504
(914) 592-4151
MII Owner

Broadcast Video Productions
Bill Cohen
27 Ricky Rd
Ronkonkoma NY 11779
(516) 467-7551
MII User

Broadway Video Inc.
Dave Radin
1619 Broadway 10th FL
New York, NY 10019
(212) 265-7600

Bronx Community College
Prof. Donald Carnty
184 th St & University Ave
Bronx, NY 10453
MII Owner

Camera Mart
Steve Gordon
456 W. 55th St.
New York, NY 10019
(212) 757-6977
Supplier

Center for Video Education
Pat Shaffer
36 Lafayette Ave
N White Plains, NY 10603
(914) 428-9620
MII User

Colortone
Bob Sieben
76 S. Central Ave.
Elmsford, NY 10523
(914) 592-4151
Dealer

Colortone
Jack Miller
76 S. Central Ave.
Elmsford, NY 10523
(914) 592-4151
Dealer

Coaro Video
Edward Helfer Jr.
PO Box 2, Rt 217
Mellenville, NY 12544
(800) 888-4451
Supplier

Steve Crispiano
1864 64th St
Brooklyn, NY 11204
MII Owner & Repair Man

CTL Electronics
Chi Tien Lui
116 West Broadway
New York, NY 10013

Elite Video Production
Kaiman Zeines
1612 E. 14th St
Brooklyn, NY 11229
(718) 627-0499
MII Owner

Euro Video Productions
Carl Holman
#9 Hazen Ln
Carmel, NY 10512
(800) 486-2275
MII Owner

Fine Art Productions
Richie Suraci
67 Maple St
Newburgh, NY 12550-4034

Fuji Photo Fil USA
Tom Daly
555 Tuxter Road
Elmford, NY 10523

Greater Rochester Cable
Harry Goldberg
71 Mount Hope Ave
Rochester, NY 14620
(716) 325-1111
MII Owner

HAVE, Inc.
Paul Swedenburg
309 Power Ave.
Hudson, NY 12534
(518) 828-2000
MII Owner/Supplier

Heritage Broadcasting of NY
Sargent Cathall
815 Central Ave
Albany, NY 12206

Herkimer County Community College
Bob Schultz
Reservoir Rd
Herkimer, NY 13350
(518) 866-0300x238
MII Owner

Henry Joerz, Jr
7230 73rd St
Glen Dale, NY 11385
MII User

Don Herring & Assoc.
Don Herring
PO Box 71
Eastchester, NY 10709

HITN
Jose Rodriguez
449 Broadway 13
New York, NY 10013
MII Owner

IATSE
Karen Pizzuto
1515 Broadway #601
New York, NY 10036
MII User

IBM East Fishkill
Joseph Chin
Rt 52 Dept-31U, zip 22533
Hopewell Junction, NY 12533
(914) 894-8464
MII Owner

Leading Image
Larry Solomon
54 Kingsferry Rd.
Montrose, NY 10548
(914) 739-3562

Locks Productions
Christopher Johnson
14336 Oak Ave
Flushing, NY 11355
MII User

Manhattan Cable TV
Dean Adrian
120 E 23rd St
New York, NY 10010
(212) 598-7278
MII Owner

Manhattan Cable TV
Fred Ciccone
120 E 23rd St
New York, NY 10010
(212) 598-7269
MII Owner

Manhattan Cable TV
James Oakes
120 E 23rd St
New York, NY 10010
(212) 598-1787
MII Owner

Miller Pro Video
Stephen Cohen
48 W 21st Street
NY NY 10010-6994
(212) 741-8011
Dealer

Moyné & Associates, Inc
Claude Moyné
PO Box 491
Alhambra, NY 12009
(518) 861-3663
MII Owner

Nassau County Police (VISCOP)
Benjamin Homenick
1490 Franklin Ave.
Mineola, NY 11501
(516) 573-7013
MII Owner

NBC News Archives
Yusien Chin
30 Rockefeller Plaza, RM 922
New York, NY 10120
(212) 664-3223
MII Owner

NBC News
Mark Chomut
30 Rockefeller Plaza, RM 737
New York, NY 10120
(212) 664-3888
MII Owner

NBC News
Joe Mazzone
30 Rockefeller Plaza, RM 737
New York, NY 10120
(212) 664-3888
MII Owner

NBC
Bill Sacrey
30 Rockefeller Plaza
Rm 1210W
New York, NY 10112
(212) 664-7140
MII Owner

NBC
Mr. Andy Morris
30 Rockefeller Plaza
Rm 1210W
New York, NY 10112
MII Owner

NBC News
Mel Weidner
30 Rockefeller Plaza, RM 807
New York, NY 10112
(212) 664-6118
MII Owner

NBC News
Sha Pearman
52-37 Second St
Long Island City, NY 11101
(718) 482-8310
MII Owner

New York City
Sanitation Department
Mike Barbarotto
Audio Visual Services Unit
PO Box 213
Maspeh (Queens), NY 11378
(718) 334-9217
MII Owner

New York Telephone
William Basciano
1095 Avenue of the Americas,
Rm 1600
New York, NY 10036
(212) 395-0111
MII Owner

Northstar Television Group
Mark Olikowski
405 Lexington Ave, 54th Floor
New York, NY 10174
MII User

PCI Recording Service
Ted Hummel
737 Atlantic Ave.
Rochester, NY 14609
(716) 288-5620
MII User

PDR Productions
Neil Derosa
219 E. 44th St
New York, NY 10017
(212) 986-2020
MII

OwnerPost Plus
Frank Ahrens
40 East Main
Port Jarvis, NY 12771

SUNY Institute of Technology
Steve Paris
PO Box 3050
Utica, NY 13504
(315) 792-7180
MII Owner

Tam Audio Video Sales
Marizza Arzenal
1370 Ave of the Americas
NY NY 10019
(212) 581-6950
Dealer

Vaughn Duplication Services
Lloyd Dorfman
10 E. 39th St
New York, NY 10016
(212) 447-1038
MII Owner

Vertex Video Group
Steven Zacharoff
1680 Bedford Ave. #22D
Brooklyn, NY 11225
(718) 756-0438
MII Owner

Video Keepsakes
Donis Blachut
85 Oliver Ave
Valley Stream, NY 11580
(516) 285-7146
MII Owner

Video Magic Enterprise
Melvin Flythe
130 W 3rd St
New York, NY 10012

Vidipax
Jim Lindner
PO Box 2
Eldred NY 12732
(914) 557-3600
MII User

VIZ Technologies
3861 Coan View Ave
Brooklyn, NY 11224
(718) 714-9873
MII User

Vlahos Communications
Harvey Vlahos
State RT 156
Alhambra, NY 12009
(518) 861-8176
MII User

Warner Advertising
Brian Warner
150 N. Winton Road
Rochester, NY 14610
(716) 654-6710
MII Owner

WPIX
Bob Murch
222 42nd St
New York, NY 10017
(212) 210-2552
MII User

WWNY-TV
Jim Corbin
120 Arcade St
Watertown, NY 13601
(315) 788-3800
MII Owner

WXXA TV
Sargent Cathall
815 Central Ave
Albany, NY 12206
(518) 438-8700
MII Owner

North Carolina

A&T State University
Arthur D. Selby
Greensboro, NC 27406
MII User

Camp Lejeune Dept. Schools
Miriam Bohnet
Camp Lejeune, NC 28542
MII User

Christian Faith Center
Willie Hodges
PO Box 100
Creedmoor, NC 27522
(919) 528-1580
MII Owner

Curtis Inc.
Dave Pettigrew
18517 Thicket Ct.
Charlotte, NC 28278
(800) 733-2878
MII Owner

Dream Keepers Int'l
Greg Davis
PO Box 2128
Morehead City NC 28557
(919) 726-4888
MII User

Junior Johnson & Associates
Ron Dauenhauer
Wilkesboro, NC 28697
(919) 984-2101
MII Owner

Long Communications Group
Spencer Bullins
961 Burbs St
Winston-Salem, NC 27101
(919) 725-2306
Dealer

Long Communications
Billy Register
1018 Morrisville Pkwy, Ste D
Morrisville, NC 27560
(919) 481-1188
Dealer

Lowie's Companies, Inc.
Bill Hard
PO Box 1111
North Wilkesboro, NC 28659
(919) 631-4933
MII Owner

Marine Graphics
Bill Lovin
Box 2242
Chapel Hill, NC 27515
(919) 362-8667
MII Owner

Mobile Television Productions
Robert Warren
2121 Middle Road
Fayetteville, NC 28301
(919) 483-4777
MII Owner

Peggy Davis Advertising Agency
Sam Davis
4025 Sunnydale Dr.
Winston Salem, NC 27106
(919) 924-8666

Pumkin Creek Video Production
Harold Ferguson
520 Coffee Ave
North Wilkesboro, NC 28659
(919) 667-7717
(919) 667-0333
MII Owner

Quail Video Product
Bob Peretic
614 Glenwood Ave
Raleigh N.C. 27603
(919) 833-3100
Dealer

Quinn Productions
Amanda Robertson
PO Box 25474
Winston-Salem, NC
27114-5474
(919)768-2746
MII Owner

Sara Lee Direct
Walter Orzechwa
470 Hanes Mill Rd
Winston-Salem, NC 27105
(919)519-7138
MII Owner

Southern Video Corp.
Louis Asbury
1016 S. Church St
Charlotte, NC 28203
(704) 333-5454
MII Owner

Southern Video Corp.
Gary Killough
1016 S. Church St
Charlotte, NC 28203
(704) 333-5454
MII Owner

State of North Carolina
Agency for Public
Telecommunications
Richard Danchi
116 West Jones Street
Raleigh, NC 27603
(919) 733-6341
MII Owner

Target Television
Don Kirk
1001 S Marshall St
Winston-Salem, NC 27101
MII Owner

Technical Video Systems
Jim Holladay
215 North Broad St
Winston-Salem, NC 27101

TeleFax
Bill Hitchcock
PO Box 2069
Moorehead, NC 28557
(919) 240-7340
MII Owner

Video Perception
Rick Hall
1016 S Church St
Charlotte, NC 28203
(704)338-0900
MII Owner

Walt Kline & Assoc.
Mike Laur
200 Brookstown Ave
Winston-Salem, NC 27101
(919)727-4900
MII Owner

WECT
Wayne Tiner
322 Shipyard Blvd
Wilmington, NC 28401
(919)791-8070
MII Owner

WFXI-TV
Gordon Becton
PO Box 2069
Moorehead, NC 28557
(919) 240-0888
MII Owner

W.H. Platts Company
Brooks Platts
234 Mescham street
Charlotte, NC 28203
(704) 332-9053
Dealer

WJZY
Ed McKay
PO Box 668400
Charlotte, NC 28266-8400
(704) 398-0046
MII Owner

WRAL
Al Dunbar
2619 Western Blvd
Raleigh, NC 27606
(919) 821-8564
MII Owner

WRAL
Ron Tyndall
2619 Western Blvd
Raleigh, NC 27606
(919) 821-8520
MII Owner

North Dakota

UND Aerospace
John Ness
PO Box 8009
Grand Forks, ND 58202-8009
(701)777-4722
MII Owner

WDAY-TV
Joel Aagenes
301 8th Street So.
Fargo, ND 58103
(701) 237-6500
MII Owner

Ohio

Advanced Video
Jeff Costa
1312 Wise Dr
Miamiaville, OH 45342
(513) 461-8800
MII Owner

ALLTEL Service
Corporation
Kenneth C. Nelson
2000 Highland Road
Twinsburg, OH 44087
(216)963-1862
MII Owner

Aretia Sevastakis
1656 Archwood Ln
Toledo, OH 43614

Beat Productions
Robert Manster
2633 Warner Rd. Fowler,
OH 44418
(216)638-3430
MII Owner

Jeff Chambers
4156 Little York Rd
Dayton, OH 45414
(513) 850-8797
MII Owner

Classic Video
Dave Gnaiven
5001 E. Royalton Rd
Cleveland, OH 44147
(216) 838-5377
MII Owner

Claybaugh Enterprises Inc
David Clay baugh
2959 Laybigh Rd
Hamilton, OH 45013
(513)738-0880
MII Owner

Curis, Inc.
Dan Karr
2025 Reading Rd.
Suite 130
Cincinnati, OH 45202
800-733-2878
MII Owner

Horizon Production, Inc.
Bill Jacobs
2321 Kemper Ln
Cincinnati, OH 45206
(513) 559-0550
MII Owner

Image Video
Teleproduction
Mike Tonges
6755 Freedom Ave, NW
North Canton, OH 44720
(216) 494-9303
MII Owner

Industrial Video
John Barak
1601 N. Ridge Rd E.
Lorain, OH 44055
(216) 233-4000
Dealer

Inf1 Video Center
Fadi Kdayasi
2528 Edgehill Rd
Cleveland Hights, OH 44106
(216)321-1440
MII Owner

Mission Video Support
Paul Klouda
10011A State Rt. 88
Carettsville, OH 44231
(216) 920-2182
MII Owner

Mission Video Support
Vince Sisson
10011 State Rt. 88
Carettsville, OH 44231
(216) 927-2182
MII Owner

Nordson Corporation
Thomas Burns
555 Jackson Street
Amherst, OH 44001
(216) 988-9411x4540
MII Owner

Ohio Bell Telephone Company
John Kovach
100 Erie View Plaza, Rm 230
Cleveland, OH 44114
(216) 822-7560
MII Owner

Prestige Production & Graphics
Design
John Basso
148 East Aurora Rd.
Northfield, OH 44067
(216) 467-8400

PJ Collins Co Inc
Peter Collins
PO Box 1195
Medina OH 44256-1195

B Squadron Video
Russ Beckner
2100 Heatherwood Ct
Middletown, OH 45042
(513) 422-9552
MII Owner

Riverside Film & TV
Productions
Rob Richardson, Jr.
PO Box 543
Marietta, OH 45750
(614) 373-0861
MII Owner

RPC Video
Bob Ring
6777 Engle Road, Ste D
Middleburg Heights, OH 44130
(216) 891-9797
Dealer

RPC Video
Ron Caird
6777 Engle Road, Ste D
Middleburg Heights, OH 44130
(216) 891-9797
Dealer

Stanley Steamer Int'l
Steve Whitley
5500 Stanley Steamer Pkwy
Dublin, OH 43017
(614) 764-2007x553
MII User

Telxon
Kevin Gatewood
91 Springside Drive
Akron, OH 44313
(216) 666-4300
MII Owner

TW Teleproductions, Inc.
Tom Whaley
514 Penn. Ave
Sandusky, OH 44870
(419)621-0602
MII Owner

Vanguard Productions
Jerry Beck
7064 Huntley Rd
Columbus, OH 43229
(614) 436-4610
MII Owner

Video Components
12117 Bares Rd
Cleveland, OH 44111-1625
(800) 899-8363
Dealer

Video Duplication Services
Pete Stock
PO Box 18337
Columbus, OH 43218
(800) 289-4301
MII Owner

WAKC-TV
Earl Miller
853 Copley Rd
Akron, OH 44320
(216) 535-7831
MII Owner

WBNX-TV
Bill Coger
2690 State Rd
Cuyahoga Falls, OH 44221
(216) 920-1019
MII Owner

WBNX-TV
Donald Richardson
2690 State Rd
Cuyahoga Falls, OH 44221
(216) 928-5711
MII Owner

WEWS-TV
Ed Miller
3001 Euclid Ave.
Cleveland, OH 44115
(216) 431-3687
MII Owner

WGBU-TV
Bill Leutz
Bowling Green Univ.
245 Thoup St
Bowling Green, OH 43403
MII Owner

WGTE TV
Dan Nieozwiecki
136 Huron St
Toledo OH 43697
(419)243-3091
MII User

WHIZ-TV
Elmer Hartmeyer
629 Downard Rd.
Zanesville, OH 43701
(614) 453-5431
MII Owner

Wiegand Audio/Video Labs
Charles Wiegand
7758 Lafayette Rd, NW
Newark, OH 43055
(614) 967-0059
Supplier

WKYC-TV
Andy Hitchcock
1403 E. 6th St.
Cleveland, OH 44114
(216) 344-3356
MII Owner

WKYC-TV
Gerald Flemmons
1403 E. 6th St.
Cleveland, OH 44114
(216) 344-3333
MII Owner

WNED-TV
Alan Crowd
13870 Salem Alliance Rd
Salem, OH 44460
(216) 337-3755
MII Owner

WTTE
Rosa Tschimpke
6130 Sunbury Rd.
Westerville, OH 43081
(614) 895-1003
MII Owner

Oklahoma

Barriester Studios
Phil Atkinson
4305 S Mingo Ste A
Tulsa, OK 74146
(918)663-7700
MII Owner

BCD Assoc.
RM Howard
7510 N. Broadway
Oklahoma City, OK 73116
Manuf.

KJRH
Vic Turner
3701 S. Peoria St
Tulsa, OK 74105
(918) 743-2222
MII Owner

Teleproduction Unlimited
Frank Laughlin
5820 South 129th East Ave
Tulsa, OK 74134-6705
(918) 252-2909
MII Owner

ViaGrafix
Mike Webster
31 South Adair
Pryor, OK 74361
(800)842-4723
MII Owner

Oregon

Columbia Cable of OR
Jim DeChant
14200 SW Brigadoon Ct.
Beaverton, OR 97005
(503) 644-3188
MII Owner

Fishing the West
Kerry Brown
5484 SE International Way
Milwaukie, OR 97222
(503) 654-0092
MII Owner

Hultman Media Services
Gary Hultman
300 Limp Creek Road
Grenas Pass, OR 97527
(503) 474-6466
MII User

KBSP
Tim Manos
4923 Indian School Rd, NE
Salem, OR 97305
(503) 390-2202
MII Owner

KMTR-TV
Kurt Thelen
3825 International Court
Springfield, OR 97477
(503) 746-1600
MII Owner

Portland Public Schools
Jim Kunze
Television Services
5210 N. Kerby St
Portland, OR 97217
(503) 280-5838
MII Owner

Professional Video & Tape
Bill Floyd
10240 SW Nimbus Ave
Tigard, OR 97223
(503) 598-9142
Dealer

Psychological Research
Foundation
Loren Parks
19460 SW Shaw
Aloha, OR 97007
(503)649-7007
MII Owner

Teknifilm/Vaughn
Jody McNameer
1434 NW 17 th Ave.
Portland, OR 97209
(503)224-3835
MII Owner

TELETEK Video
Judy & Virgil Sipes
19275 SW Tualasum Dr
Tualatin, OR 97062
(503)638-3035
MII Owner

Pennsylvania

Action Duplication
Craig Kuptsow
555 North Lane, Suite 5075
Conshohocken, PA 19028
MII User

Allen Organ Company
Clark Ferguson
150 Locust St
Morgantown, PA 18062
(215) 966-2202
MII Owner

Areo Chemical
Chris Myers
3801 Westchester Pike
Newtown Square, PA 19073
(215) 359-2746
MII Owner

Ascension Video
Jim Boda
48 A St.
Northumberland, PA 17857
(717) 473-9733
MII Owner

Barlieb Wallace Heilman
Productions
Pamela Wallace
1680 Mine Site Rd
Allentown, PA 18103
(215)395-7176
MII Owner

Bell Atlantic
Morris Hawk
1 Parkway, 2nd Floor
Philadelphia, PA 19102
(215) 466-3896
MII Owner

Cablevision of Johnstown
Jamie Reesman
120 Southmont Blvd.
Johnstown PA 15905
(814) 535-6551
MII User

CamCast Cable
Jim Enix
11400 NE Ave
Philadelphia, PA 19116
(215)961-3813
MII Owner

Comtel Instruments
Sandy Rascoe
#9 Parkway Ctr Ste 180
Pittsburg, PA 15220
(412)922-5720
Tape Supplier

Cornerstone TV
Kevin Robinson
Signal Hill Dr
Wall, PA 15148
(412) 824-3930
MII Owner

Cornerstone TV
Gary Stuart
Signal Hill Dr
Wall, PA 15148
(412) 824-3930
MII Owner

Erik Ciel Videotaping
1102 Denise Circle
Phoenixville, PA 19460-1815
(215)933-3380
MII User

Grove World-Wide
Brad Gentile
1565 Buchanan Trail East
Shady Grove, PA 17256
(717) 597-8121

John McKee Productions, Inc.
John McKee
1111 Farewell St.
White Oak, PA 15131
(412) 664-7383
MII Owner

Mine Safety Appliance Co.
Josh Beyer
PO Box 426
Pittsburgh, PA 15230
(412) 967-3198
MII Owner

NAMEDLOC Inc
Lon Crosby
430 Hollybush Rd
Byrn Maw, PA 19010
MII User

Pittsburgh Televideo Inc.
Joe Stafford
PO Box 518
Lincoln, RI 02865
(401) 765-6652
MII Owner

Pro Video
Steve Zampana
1001 Sussex Blvd
Broomhall, PA 19008
(215)328-7448
Dealer

Quail Video Products
Bill Frazier
949 Penn Ave
Pittsburgh, PA 15221
(412) 243-1300
Dealer

Quail Video Products
Brian Nes
949 Penn Ave
Pittsburgh, PA 15221
(412) 243-1300
Dealer

Real Video Productions
Mark Johnson
300 Roosevelt Ave
Holidaysburg, PA 16648
(814)695-8054
MII Owner

RPC Video
Paul Hauser
384 Route 909
Verona, PA 15147
(412) 828-1414
Dealer

SMI Productions
Stan Mack
5100 Tilghman St.
Suite 20
Allentown, PA 18104
(215)398-8200
MII User

St. Margaret's Hospital
Rich Moore
815 Preetport Rd.
Pittsburgh, PA 15215
(412)784-5252
MII Owner

Video Spectrum
Wayne Stephany
6300 Hedgewick Dr
Lancaster, PA 17603
(717) 394-4042
MII Owner

WICU-TV
Vincent Ugoletti
3514 State St.
Erie, PA 16508
(814) 454-5201
MII Owner

WHYY
John Collins
150 N. 6th. Street
Philadelphia, PA 19106
(215) 351-1274
MII Owner

WJAC
Rob Abele
1949 Hickory Ln
Johnstown, PA 15905
(814) 255-7600
MII Owner

WPGH-TV
John Getz
750 Ivory Ave
Pittsburgh, PA 15214
(412) 931-8141
MII Owner

WPTT-TV
Chief Engineer
PO Box 2809
Pittsburgh, PA 15230
(412)856-9010
MII Owner

WSEE-TV
Dan Nungesser
1270 Peach St
Erie, PA 16501
MII Owner

Rhode Island

Colony Cable
Dave Ribblett
169 Weybosset Street
Providence, RI 02901-0969
(401)277-7852
MII Owner

Heritage Cable
Joe Stafford
PO Box 518
Lincoln, RI 02865
(401) 765-6652
MII Owner

Logeographics
Maria Houde
PO Box 23535
Providence, RI 02903
MII User

Mark Gordon
145 Hill Side Ave
Providence, RI 02914
(401) 273-0412
MII Owner

Narragansett TV
William Hague
25 Catamore Blvd
E Providence, RI 02920
(401)438-3317
MII Owner

WPRJ
Jim Costa
25 Catamore Blvd
E Providence, RI 02914
(401) 438-7200
MII Owner

WPRJ
Mark Gordon
25 Catamore Blvd
E Providence, RI 02914
(401) 438-7200
MII Owner

South Carolina

Action Video Productions
Tommy Cabanis
9 E. Parkins Mill Rd
Greenville, SC 29607
(803)297-8865
MII Owner

Cable Ad Connection
Dave Rodney
PO Box 746
Johns Island, SC 29457
MII User

Greenville Technical College
Michael Conet
PO Box 5616
Greenville, SC 29606-5616
(803)250-8363
MII Owner

Motion Pictures Inc
Bruce Coy
554 Johnnie Dodds Blvd
Mt Pleasant, SC 29464
(803)881-9997
MII Owner

Prime Cuts Productions
Lenny Spears
247 Riverland Dr
James Island, SC 29412
(803)762-0719

Ron Shecut
3404 Keenan Dr
Columbia, SC 29201
(803)763-2299
MII User

Sound & Images
Fess Shelton
PO Box 26895
Greenville, SC 29616
(803)288-8400
MII Owner

Total Audio Visual Services
Allan Dax
1 Winsor Cove
Columbia, SC 29223
(803)788-1333
Dealer

Video South Productions
David Haskell
105 Cypress Plaza
PO Box 2249
Myrtle Beach, SC 29578
(803)236-3030
MII Owner

Walton Productions
Stan Walton
158 Cannondale Rd.
Columbia, SC 29210
(803) 356-4880
MII Owner

WBTW
Doug Carter
PO Box 100530
Florence, SC 29501
(803) 662-1565
MII Owner

W. H. Platts Company
Billy Platts
710 King Street
Charleston, SC 29403
(803)723-7604
Dealer

South Dakota

Department of Ag
Communications
Shurtz Fedt
PO Box 2231, SDSU
Brookings, SD
(605)688-4507
MII User

KSFY
Doug Loos
300 N. Dakota Ave,
Suite 1000
Sioux Falls, SD 57102
(605) 336-1300
MII Owner

KSFY
Eugene Schuit
306 N. Dakota Ave,
Suite 1000
Sioux Falls, SD 57102
(605) 336-1300
MII Owner

South Dakota Public
Broadcasting
Wayne Nelson
PO Box 5000
Vermillion, SD 57069
(605)677-5861
MII Owner

South Dakota Public
Broadcasting
Lenny Conlon
PO Box 5000
Vermillion, SD 57069
(605)677-5861
MII Owner

South Dakota Public
Broadcasting
Daniel Schedel
PO Box 5000
Vermillion, SD 57069
(605)677-5861
MII Owner

South Dakota Public TV
Peter Egert
PO Box 22188
Brookings, SD 57007-2399
(605)688-4191
MII Owner

Tennessee

Allied Communications
Corp.
Mark Conrad
PO Box 101482
Nashville, TN 37224-1482
(615)391-5500
MII Owner

Allied Comm Corp
Ken Spennell
2774 S Mendenhall #6
Memphis, TN 38115

Astro Audio Visual Inc
Ed Corbitt
7507 North Shore Drive
Knowlville, TN 37919
(615)691-7551
Dealer/Owner

Brentwood Music Inc
Ricky Blair
316 Southgate Ct
Brentwood, TN 37027

Linden Communication
Group
Michael Stevenson
17 W. Pontotoc Suite 207
Memphis, TN 38103
(901) 523-0506
MII User

Miles & Associates
John Miles
755 Broad St NW
Cleveland, TN 37311
MII Owner

McKee Foods Corp.
Tom Hunter, Mgr.
AV Division
10260 McKee Rd
Box 750
Collegedale, TN 37315
(615)238-7111 x2382
MII Owner

Shop At Home Network
Dennis Wilson
P.O. BOX 12600
Knoxville, TN 37012-0600
(615) 688-0300
MII Owner

Sifford Video
Lawson Turk
121 Lyle Ln
Nashville, TN 37210
(800)251-1009

Video Ideas
4762 Highway 58
Suite G
Chattanooga, TN 37416
(615) 894-2677
MII Owner

WLJT-TV
Mike Branstetter
PO Box 966
Martin, TN 38237
(901)387-7561
MII Owner

WMC-TV
Mike Schwartz
1960 Union Ave.
Memphis, TN 38104
(901) 726-0555
MII Owner

World Class Productions
Frank Weeks
1300 East 9th Ave
Johnson City, TN 37601
(615)928-5753
MII Owner

WZTV
Ed Murlett
631 Mainstream Dr
Nashville TN 37228
(615) 244-1717
MII User

Texas

Accelerated Christian
Education
Don Gray
2600 Ace Lane
Lewisville, TX 75067
(214) 315-1776
MII Owner

Accelerated Christian Education
Vincent Smith
2600 Ace Lane
Lewisville, TX 75067
(214) 315-1776
MII Owner

Accent Audio/Video Inc.
Robert Beene
13616 Neutron Rd
Dallas, TX 75244
(214)458-0501
Dealer

Accent Audio/Video Inc.
Ralph Luke
13616 Neutron Rd
Dallas, TX 75244
(214)458-0501
Dealer

Aestheticians Int'l Video Inc.
Ron Renee
3606 Prescott Ave Apt C
Dallas, TX 75219-2151

Audio Visual Productions
Louis Saldana
1801 Nickerson
Austin, TX 78704

Christian Video Ministries
J.D. Danson
HCR 2
Beaville, TX 78102
(512) 338-3416
MII Owner

CompuTnc, Inc.
Roger Young
222 Municipal Dr.
Richardson, TX 75080-3583
(214) 234-3888
MII Owner

Design Comm Group
Michael Walters
206 Brocton
Victoria TX 77904
(512) 575-4952
MII User

ECI Video
Shawn Sterling
2809 Ross Ave
Dallas, TX 75201
(800)880-9400x224
Dealer/Repair Center

ECI Video
Johnny Griffin
2809 Ross Ave
Dallas, TX 75201
(800)880-9400x218
Dealer/Repair Center

ECI Video
Mel Joiner
2809 Ross Ave
Dallas, TX 75201
(800)880-9400
Dealer/Repair Center

ECI Video
Eddie Dunn
1309 11th St
Wichita Falls TX 76301
(817)723-8106
MII User

Envision Multimedia
a Barnhart Enterprise, Inc.
Keith Rogers
9337-B Katy Freeway
Suite 308
Houston, TX 77024
(713) 690-6545
MII Owner

Foley's Video Dept.
Steve Hemphill
Video Dept
1100 Main St
Houston, TX 77002
(713) 651-7153
MII Owner

Four M. Video, Inc.
E.F. Morrill
1610 N IH 35
San Marcos, TX 78666-6712

Fuji Photo Film
Bob Sullivan
1628 West Crosby Road
Suite 100
Carrollton, TX 75006
(214) 466-9200
Mannif

Hatikvah Ministries
Brian Jones
2437 Bay Area Blvd, Ste. 143
Houston, TX 77058
(713)286-2480

Highland Park High School
Steve Wilkes
Media Dept.
4220 Emerson St
Dallas, TX 75205
(214)453-4800
MII Owner

Industrial Audio Video
Mark Faustich
2617 Bissanet
Houston, TX 77005
(713) 535-2375
Dealer

ISDL
Priya Desai
400 Barasara Rd
Austin, TX 78737
(512) 288-7180
MII Owner

J Darrell Kirkley Inc.
Darrell Kirkley
11078 Morrison
Dallas, TX 75229
(214) 243-0013
MII Owner

KCEN-TV
Ken Smith
PO Box 6103
Temple, TX 76503
(817)773-6868
MII Owner/Repair Center

KTAB TV
Leland Ohlhausen
PO Box 5309
Arlene TX 79608
(915)695-2777
MII Owner

KTSM-TV
Andrew Kiska
272 Shadow Mt 59
El Paso, TX 79912
(915)532-5421
MII Owner

KTSM-TV
Gregg Davison
801 N. Oregon St
El Paso, TX 79902
(915) 532-5421
MII Owner

KTSM-TV
Rick Vilardeil
801 N. Oregon St
El Paso, TX 79902
(915) 532-5421
MII Owner

KXTX TV
Harold Nash
3900 Harry Hines Blvd
Dallas TX 75219
(214)521-3900
MII User

KXXV
Jerry Copeland
PO Box 2522
Waco, TX 76702
(817) 754-2525
MII Owner

KXXV
Mike Jugert
PO Box 2522
Waco, TX 76702
(817) 754-2525
MII Owner

KXXV
Lou Strouger
PO Box 2522
Waco, TX 76702
(817) 754-2525
MII Owner

Light Ministries
Charlene Collins
PO Box 670167
Houston, TX 77067
(713)875-4448
MII Owner

Legal Media Center
Kevin McInturff
4151 SW Freeway Suite 715
Houston, TX 77027
(713) 963-0397
MII Owner

On Location Video Services
Mel Rainer
PO Box 35657
Houston, TX 77035
(713) 728-1020
MII Owner

Pecan Video
Dan Cary
2254 Ravenwood Rd
Granbury, TX 76048
(817) 573-6800
MII Owner

Project Video
Gary Brewton
PO Box 5850
Beaumont, TX 77726
MII User

Pro Line Video
Jim McConnell
2601 McHale Ct. #140
Austin, TX 78758
(512)837-2000
MII Owner

Pro Line Video
Terry Nixon
2601 McHale Ct. #140
Austin, TX 78758
(512)837-2000 x22
MII Owner

Pro Line Video Skip Holcombe
4778 Research Dr.
San Antonio, TX 78240
(512)690-1234
MII Owner

Siam Satellite-TV
Mondansiri Kattija Ari
7306 Logging Tr
Humble, TX 77346
MII User

South Plains College
Lynn Edwards
1401 South College Ave
Lubbock TX 79436
(806)894-9611
MII User

Stillpoint Productions
Robert Castaldo
706 W. Main St
Arlington, TX 76013
MII User

Texas A & M University
Bob Matey
Video Lab
Kyle Field
College Station, TX
MII Owner

Texas Department of Public
Safety
Gene Henderson
Media Production Unit
PO Box 4087
Austin, TX 78773-0001
(512)465-2217
MII Owner

Texas Education Agency
Ernesto Mejia
1701 N Congress Ave
Austin, TX 78701-1494
(512)463-9054
MII Owner

The University of Texas
Health Science Center
Sam Dement
Television Production Services
7703 Floyd Curl Dr
San Antonio, TX 78284
(512) 567-2220
MII Owner

The University of Texas Sports
Mike Arias
Belmont Hall
RM 224C
Austin, TX 78713
(512)471-6826
MII Owner

The Video Eye
Bob Fitch
10960 Millridge N Dr 103
Houston TX 77070
(713)890-8364
MII User

Video One
Kevin Echols
First Texas Bldg
901 Indiana Ave., #395
Wichita Falls, TX 76301
(817) 322-9205
MII Owner

Vidicomp Distributors
Russ Robbins
232 W. 38th St
Houston, TX 77018
(713)694-6400
Dealer

Vidicomp
Distributors
Tim Mitchell
3502 Courtshire
Sugar Land, TX 77478
(713)694-6400
Dealer

Vietnam Vision
David Pham
10500 Richmond Ste 150
Houston, TX 77042
(713) 780-0533
MII Owner

Utah

Brigham Young University
Roger Gunn
Communication Dept
Provo, UT 84602
MII Owner

DCE Marketing
Kenneth Foster
University of Utah
2167 Annex Bldg
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(801) 581-5588
MII Owner

DCE Marketing
Tom Smith
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(801) 581-5588
MII Owner

KBYU-TV
Lynn Edwards
C-302 HFAC BYU
Provo, UT 84602
(801)378-3551
MII Owner

KBYU-TV
Bob Gillman
C-302 HFAC BYU
Provo, UT 84602
(801)378-3551
MII Owner

Multi-Dimensional Media Svcs
Loran Swinson
9127 South 255 West
Sandy, UT 84070
(801) 561-2777
MII Owner

LDS AV
Peter Unwin
A/V Dept.
50 East North Temple
Salt Lake City, UT 84150
MII Owner

Options, Inc.
Gary Denise
970 East 3300 South, Suite 3
Salt Lake City, UT 84106
(801) 467-7421
MII Owner

Scott Nelson Productions
Scott Nelson
5006 S. Fairbrook
Holladay, UT 84117
(801) 272-5428
MII Owner

The Studio
Russ Rehya
342 W. 200 S.
Salt Lake City, UT 84101
(801)595-8800
MII Owner

TV Specialists
Bert Alvey
180 East 21st South
Salt Lake City, UT 84115

The Valley Channel
Earl Rouse
426 N 400 E
Logan, UT 84321
(801)752-7537
MII User

Utah Valley Community College
Tom Nelson
800 West 1200 South
Orem, Utah 84058
MII Owner

Video Lines
Dennis Lisonbee
267 S. Mountainland
Orem, UT 84058
(801) 226-0344
MII Owner

Video Reflections
David Andrews
6086 Fontaubien
Salt Lake City, UT 84121
(801) 272-3031
MII Owner

Video Works Television
Johan Boss
15 East 10200 South
Sandy, UT 84070
(801) 565-8754
MII User

Virtual Media
421 S 400-E
Salt Lake City, UT 84111
(801) 355-8585
MII Owner

Word Perfect Corp.
Steve McCurdy
1555 N. Technology Way
Orem, UT 84057
(801) 228-4916
MII Owner

Word Perfect Corp.
Todd Mortensen
1555 N. Technology Way
Mail Stop KA110
Orem, UT 84057
MII Owner

Word Perfect Corp.
Scott Myler
1555 N. Technology Way
Orem, UT 84057
(801) 228-4900
MII Owner

Xactware Inc.
Jim Loveland Jr.
313 E 1200 South,
Suite 101
Orem, UT 84058
(801) 226-2251

Vermont

Iris Multimedia
Robert Logsdan
PO Box 726
Burlington, VT 05402
(802) 865-9560
MII User

MLM Studios
Michele Royce
147 RFD2
West Brattleboro, VT. 05301

Virginia

2PM Multimedia
Jim Wine
P.O. Box 2
Linden, VA 22642
(703) 636-4142
MII Owner

AMPROD Inc.
Ken Santucci
4531 Stone Pine Court
Charlottesville, VA 22021
(703) 818-1353
MII Owner

Applied Computer Techniques
Christopher Moberg
1800 Diagonal Rd
Suite 600
Alexandria, VA 22314
(703) 684-3125
MII Owner

Walter Arandia
935 S Buchanan St #44
Arlington, VA 22204-3060

Atlantic Broadcast
320 Lee Highway N
Troutville, VA 24175

AVEC Electronics Corp.
John Heinke
711 Granby St
Norfolk, VA 23510
(804) 627-3502
Dealer

AVEC Electronics Corp.
Thomas G. Jenkins
2002 Staples Mill Rd.
Richmond, VA 23230
Dealer

AVEC Electronics Corp.
Lee Merritt
2009 Williamson Rd.
Roanoke, VA 24012
Dealer

AVS
Franklin Carrington
3330 Bourbon St.
Fredericksburg, VA 22408
(703) 371-8324
MII Owner

Henry Boisvert
4225 N. Henderson Rd
Arlington, VA 22203
MII User

Bon Adventure Video
Communications
David Jennings
3329-B Bourbon
Fredericksburg, VA 22408
(703) 372-3526

Zack Burkett Productions
Zack Burkett
14162 Marquis Rd
Unionville, VA 22567
(703) 854-6502
MII User

Commonwealth Film Inc
Rodney Asbridge
1500 Brook Rd
Richmond, VA 23220
(804) 649-8611
MII Owner

Creative Teleproductions
Bruce Braun
61 Arrowhead Drive
Lynchburg, VA 24502
(804) 239-3752
MII Owner

Department of Justice
Dale Linden
Bldg 27958A
Quantico, VA 22135
MII Owner

Department of Justice
Noel Herold
Bldg 27958A
Quantico, VA 22135
MII Owner

Empire Video
Robert Rositzke
3412 Ramsgate Ter.
Alexandria, VA 22309
(703) 360-6623
MII User

Evening Productions
Victoria Eves
PO Box 2065
Falls Church, VA 22042
MII User

Fairfax Hospital Media
Center
Debbie Gregory
2832 Juniper St
Fairfax, VA 22031

The Family Channel
Russ Murphy
1000 Centerville Turnpike
Virginia Beach, VA 23463
(804) 523-7874
MII Owner

Garco Communications
Rolando Garco
PO Box 3262
Reston, VA 22090
MII User

Gardy-McGrath (Int'l) Inc.
Dave Gardy
1950 Roland Clarke Pl.
Suite 100
Reston, VA 22091
(703) 620-6000
MII Owner

George Mason University
Susan Kehoe
Univ. Drive TV Studio
Fairfax, VA 22030
(703) 323-3586
MII Owner

Gingerbread Productions
1323 Shepard Dr.
Sterling, VA 22170
(703) 450-7722

C. Mark Guenther
7529 McWhorter Pl #303
Annandale, VA 22003
(703) 941-6943
MII User

Health S. Medical Center
Chris Wheeler
7700 Parham Rd.
Richmond, VA 23294
(703) 527-5960
MII Owner

Network Video Services
Chuck Fazio
5600 B General Washington
Dr.
Alexandria, VA 22312
(800) 289-3827

Norfolk Naval Shipyard
A/V Department
Bill Whitford
Bldg 33 Code 120
Portsmouth, VA 23709
(804) 396-3408
MII Owner

Orthopedic Research of VA
Chris Wheeler
7660 Parham Rd.
Richmond, VA 23294
(804) 527-5960
MII Owner

Park Avenue
Teleproductions
David Townsell
3500 Maryland Ct
Richmond, VA 23233
MII Owner

Petrel Publishing
Gene Bjerk
312 Cary St
Williamsburg, VA 23185
(804) 229-7667
MII User

Philip Morris USA
Carmen Inge
P.O. Box 26603
Richmond, VA 23261
(804) 274-3721
MII Owner

Philip Morris USA
Jeff Bigham
P.O. Box 26603
Richmond, VA 23261
(804) 274-3721
MII Owner

Public Broadcasting Service
Mark Richer
1320 Braddock Place
Alexandria, VA 22314
(703) 739-5471
MII Owner

Public Broadcasting Service
Larry Jefferson
1320 Braddock Place
Alexandria, VA 22314
(703) 739-5204
MII Owner

Public Broadcasting Service
Keith Ellsworth
1320 Braddock Place
Alexandria, VA 22314
(703) 739-5302
MII Owner

Reed Film & Video
Lloyd Reed
9493A Silver King Ct
Fairfax, VA 22031
(703) 385-5830
MII Owner

Roanoke Memorial
Hospitals
Edward Hamilton
Audio/Visual Ed
PO Box 13367
Roanoke, VA 24033
(703) 981-7673
MII Owner

Russell & Associates
Sam Russell
P.O. Box 877
Manon, VA 24354
(703) 783-2251
MII User

Sallie Mae
Charlie Hite
200 Fairbrook Dr
Hemdon, VA 22070
(703) 834-5737
MII Owner

Signet Bank
Mike Blacker
Video Department
11013 W. Broad St. Rd.
Glen Allen, VA 23060
(804) 0747-2064
MII Owner

Southwest Virginia Community
College
Kevin Rooney
P.O. Box SVCC
Richlands, VA 24641
(703) 964-2555 x552
MII Owner

Stephen Berry Production
Services
Stephen Berry
4512 Southampton
Richmond, VA 23235
(804) 320-0758
MII Owner

Steve Radcliffe
Commanding Officer
NETSCLANT BLDG W-313
Attn: N52 Naval Station
Norfolk, VA 23511-6197

Thomas Communications
William Aylward
2550 Huntington Ave
Suite 205
Alexandria, VA
(703) 329-0102
MII User

Ultra-Sound A/V
Matt Bright
10108 Timberlake Rd
Lynchburg, VA 24502
(804) 237-4549
MII Owner

Union Theological Seminary
John Coffman
Media Services Dept.
3401 Brook Rd
Richmond, VA 23227
(804) 278-4330
MII Owner

Video Services, Inc.
Jim Howell
9305 Broad Meadows Rd
Glen Allen, VA 23060
(804) 346-0835
Repair

Virginia Baptist Board
Glenn Starling
P.O. Box 8568
Richmond, VA 23226
(804) 672-2100
MII Owner

WRLH-TV
Eldon Brown
1925 Westmoreland St
Richmond, VA 23230
MII Owner

WVPT-TV
John Hodges
298 Fort Republic Rd
Harrisonburg, VA 22801
(703) 434-5391
MII Owner

Zack Burkett Productions
Zack Burkett
14162 Marquis Rd
Unionville, VA 22567

Zion Systems
Richard Hiett
1361 Lincolnshire Dr.
Harrisonburg, VA 22801
(703) 433-7700
MII User

Washington

Blue Mountain Broadcasting
Lynelle Childs
PO Box 205
College Place, WA 99324
(509) 529-9149
MII User

Boyd Medical Productions
Larry Boyd
PO Box 61025
Seattle, WA 98121

Bristol Productions
Karl Schmidt
2401 Bristol Court SW
Olympia WA 98502
(206) 754-4260
MII Owner

Digital Reality
Paulo DeAndre
13800 SE 79th Dr.
Renton, WA 98059-3200
(206) 227-5783
MII Owner

Don Ekis
Don Ekis
P.O. Box 2648
Pasco, WA 99302
(509) 547-0547
MII Owner

Don Ekis
Don Ekis
P.O. Box 2648
Pasco, WA 99302
(509) 547-0547
MII Owner

KHQ
Don Carmichael
P.O. Box 8088
Spokane, WA 99203
(509) 448-4600
MII Owner

KHQ
Jeff Hite
P.O. Box 8088
Spokane, WA 99203
(509) 448-4655
MII Owner

Kostov & Assoc. Multimedia
Studios
Michael Kostov
221 First Ave West, Ste 120
Seattle, WA 98119
(206) 285-2797
MII Owner

Kramer Video
Tom Kramer
PO Box 2244c
Seattle, WA 98122
(206) 322-6555
MII Owner

Lon Gibby Productions
Lon Gibby
East 113 Magnesium
Spokane, WA 99208
(509) 467-1113
MII Owner

Mountain View TV
Anthony Evans
1500 SE Blairmont Dr
Vancouver, WA 98684
(206) 253-2588
MII Owner

National Videotape Co.
Mari Scimeca
4200 23rd Ave W
Seattle, WA 98199
Supplier

PS Media Video Productions
Rich Kraemer
PO Box 4005
Turnwater, WA 98501
(206) 786-1686
MII Owner

Professional Video & Tape
Darel Colbert
917 134th St
S.W. ste. A8
Everett, WA 98204
(206) 743-8811
MII Dealer

Puget Sound Power & Light
Company
Charles Nishida
PO Box 97034
OBC-09W
Bellevue, WA 98009-9734
(206) 454-6363 x3231
MII Owner

Seabird Video
Joshua Gordon
19710 63rd Lane N.E.
Seattle, WA 98155
(206) 483-8919
MII Owner

TDS Mediaquest
Wayne Dymess
11123 SE 208th St.
Kent WA 98031
(206) 852-1074
MII User

University of Washington
Al Ross
8022 27th NE
Seattle, WA 98115-4633
(206) 543-9023
Media Center

University of Washington
Jack Armstrong
Instructional Media Svcs
Main St DG-10
Seattle, WA 98195
MII Owner

Video Now, Inc.
Sjon Delmore
610 S. Central Ave.
Kent, WA 98032
(206) 852-1186
MII Owner

Videoland Productions
Mitch McGeary
805-C College St. SE
Lacey, WA 98503
(206) 491-1332
MII Owner

Walla Walla College
Ken Priddy
204 S College Ave
College Place WA 99324
(509) 327-2307
MII User

Washington Natural Gas
John Cox
815 Mercer Street
Seattle, WA 98111
(206) 622-6767
MII Owner

Washington Natural Gas
Chris Nardine
815 Mercer Street
Seattle, WA 98111
MII Owner

West Virginia

AV Media Services
Engineer Dept
615 9th St.
PO Box 2523
Huntington, WV 25726-2523
MII Owner

AV Media Services
Jim Cornett
615 9th St
Ste 604 Box 2
Huntington, WV 25701

Consolidated Media Systems
Larry Cox
PO Box 649
Scott Depot, WV 25560
(304) 744-4804
Supplier

E.I. Dupont
Jack Green
901 W. Dupont Ave.
Belle, WV 25015
(304) 357-1835
MII Owner

Seneca Communications Inc.
Chuck Sizemore
1321 Dunbar Ave
Suite 460
Dunbar, WV 25064-0460
(304) 766-8740
Dealer

Spectra Media, Inc.
Gary Simmons
2410 Woodland Dr
South Charleston, WV 25303
(304) 744-7725
MII Owner

West Virginia University
Dept. Radio & TV
Rt 10 Box 304B
Ramada Rd
Morgantown, WV 26506
MII Owner

WOAY-TV
Jim Martin
RTE 16 South
Oak Hill, WV 25901
(304) 469-3361
MII Owner

WVAH-TV
Raymond Beckner
11 Broadcast Plaza
Hurricane, WV 25526
(304) 757-0011
MII Owner

WYVN
Bill Hoffman
1 Discovery Pl
Martinsburg, WV 25401
(304) 267-6060
MII Owner

Wisconsin

Anim8
John Acheson
3407 Victory Ave.
Racine, WI 53405
(414) 634-2050
MII Owner

Avonix
Ken Muehlbauer
P.O. Box 505
3495 N. 124th St
Brookfield, WI 53008-0506
(414) 783-6050
Dealer/Repair Center

Avonix
Bob Buss
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Avonix
Jerry Martin
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3495 N. 124th St
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3495 N. 124th St
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Avonix
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Avonix
Rob Di Frances
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Camera Corner Inc.
Dan Fritz
529 N. Monroe St.
Green Bay, WI 54301
Dealer

Michael Bena
2976 Albert Dr
Green Bay, WI 54311
(414) 431-2555
MII User

Centercom
Bob Harmon
5737 W. Hemlock Street
Milwaukee, WI 53223
(414) 353-2001
MII Owner

C.F. Struck Corp.
Charles F. Struck
PO Box 307
W51 N545 Struck Ln
Cedarburg, WI 53012
(414) 377-3300
MII Owner

David Larson Productions
David Larson
5910 N. Lily Road
Menomonee Falls, WI 53051
(414) 252-4122
MII Owner

DVS Video Productions
Doug Cooper
1615 Henderson
Beloit, WI 53511

Eaton Corporation
Jim Heise
4201 N. 27th St
Milwaukee, WI 53216
(414) 469-6216
MII Owner

Excel Communications
Jim Dorman
3487 N 124th St
Brookfield, WI 53005
(414) 786-0686
MII Owner

Firststar Corporation
Frank Detzer
777 East Wisconsin Ave.
Madison, WI 53702
(414) 765-6228
MII Owner

Fraser Orton Productions
Dennis Fraser
2150 Memorial Dr.,
Suite 212
Green Bay, WI 54303
(414) 494-6150
MII Owner

Image Makers Advertising
John Wittak
740 North Pilgrim Pkwy
Elm Grove, WI 53122
(414) 785-1709
MII Owner

Moraine Park Technical College
Bob Haas
P.O. Box 1940
Fond Du Lac, WI 54936-1940
(414) 929-2112
MII Owner

NWTC
John Siemering
PO Box 19042
Green Bay, WI 54307-9042

Northeast Tech. College
John Siemering
PO Box 19042
Green Bay, WI 54307-9042
(414) 498-5495
MII Owner

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218 12th Ave
Green Bay, WI 54303
(414) 494-8711
MII User

P.A. Bergner & Co.
Jim Bczyk
331 W. Wisconsin Ave.
Fourth Floor
Milwaukee, WI 53203
(414) 347-5207
MII Owner

Promotions Unltd Corp
Jay McColburn
7601 Durand Ave
Racine WI 53126
(414) 554-8484
MII User

Reimers Photo Material Co.
Dan Fritz
300 E. Bay
Milwaukee, WI 53207
MII Owner

Studio Gear
Robert Wiese
126 N Jefferson st
Milwaukee WI 53202
(414) 225-3777
MII User

Universal Production Int'l
Bob Kames, Jr.
4415 W. Forrest Home Ave
Milwaukee, WI 53219
(414) 321-0874
MII Owner

University of Wisconsin
Bager Football
1440 Monroe St.
Madison, WI 53711
MII Owner

Vaughn Duplication Services
Tom Brumhart
700 West Michigan Ave, Ste 150
Milwaukee, WI 53233
(414) 276-6511
MII Owner

VIDTEK
James Lillis
9235 W. Capital Dr
Milwaukee, WI 53222
(414) 466-7488
MII Owner

Wausau Insurance
Paul Humanger
The Westwood Conference
Center
1800 W. Bridge St.
Wausau, WI 54401
(715) 847-7772
MII Owner

Worthwhile Films
Steve Breaker
333 W. Miffin St.
Madison, WI 53703
(608) 251-8855
MII Owner

WYOU
Frank Maiale
1619 Monroe St
Madison, WI 53711-2021
(608) 258-9644
MII Owner

Wyoming

KCWC TV
Gregory Ray
2660 Peck Ave
Riverton, WY 82501

KCWC TV
Roger Hicks
2660 Peck Ave
Riverton, WY 82501

Pronghorn Productions
Dunby Irvine
PO Box 703
Pander, WY 82520
(307)332-9714
MII Owner

Canada

Alberta

AVICOM Industrial Comm.
Ivan Willert
12860 - 149th St.
Edmonton, Alberta
T5V 1A4
MII Dealer

EM/Media
Jim Goertz
#200 - 116 - 8th Ave. S.W.
Calgary, Alberta T2P 1B3

Glenrose Rehab. Hospital
Randy Robertson
10730-111 Ave.
Edmonton, Alberta
T5G 0B7

Grant McEwan College
Media Services
Peter Brown
Bldg A Room 383
10700 - 104 Ave.
Edmonton, Alberta
T5J 4S2

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Lethbridge Cabinet
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Montage Communications
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Lower Floor
611-10th Ave. S.W.
Calgary, Alberta T2R 0B2

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Ernie Poscente
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Edmonton, Alberta
T6B 2W9

Shaw Cablesystems
Gene Sydor
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Edmonton, Alberta
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1955 Wythe St.
Vancouver, B.C. V5Y 3N7
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North Vancouver, B.C.
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Shaw Cable
Furio Sorrentino
1471 Pemberton Ave.
North Vancouver, B.C.
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Shaw Cable
Peter Williams
1471 Pemberton Ave.
North Vancouver, B.C.
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The Videomaker
Sig Poppel
2160 Van Horne Drive
Kamloops, B.C. V1S 1L7

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Michael Olelock
3-1834 West First Ave.
Vancouver, B.C. V6J 1V5

VIDCOM
Bob deWayer
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Manitoba

Canadian Pacific Railway
Ron Lessick
Jarvis & McPhillips
Winnipeg, Manitoba
R3B 0J7

Servo Electronics Ltd.
Roger Ksendl
6th Floor
138 Portage Ave. East
Winnipeg, Manitoba
R3C 0A1
MII Dealer

Nova Scotia

Halifax Cable
Brett Smith
PO Box 8660, Stn A
5841 Bilby St. Halifax
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B3K 5M3

Instructor Aide, Ltd.
Jim Davidson
55 MacDonald Ave.
Burnside Industrial Park
Dartmouth, Nova Scotia
B3B 1T9
MII Dealer

Michelin Tires Cda.Ltd
Dave Tissa
PO Box 399
New Glasgow
Pictou City,
Nova Scotia
B2H 5E6

Ontario

ADCOM Electronics
Gary McKoon
310 Jackson St.
Unit #1
Toronto, Ontario
M8Z 5T8
MII Dealer

Advanced Video Prods
Mark Geier
28 Dwyer Ct.
Cambridge, Ontario
N1R 7A4

AEC Computers
Jenn Teng R.R. #7
Providence Lane
Peterborough, Ontario
K9J 6X8

Agincourt Productions
Penny Balazs
20 Kinnear Court
Richmond Hill, Ontario
L4B 1K8

Asian Television Network
Prakash Naidoo
130 Pory Dr.
Newmarket, Ontario
L3Y 7B6
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Asian Television Network
Shan Chandrasekar
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Bruce Taylor
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Windsor, Ontario N9A 1K7

CBC - Windsor
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Frank BrunoP
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CFMT - CH. 47
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Island Cablevision
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100 Cable Court
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Concept Videoscope
Claude Pdpin
100 bld Antonio Barrette
Joliette, Quebec
J6E 1E5

CKSH-TV
Marcel Aganier
340 Boul. Industriel
Sherbrooke, Quebec
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CKTM-TV
Trois Rivières
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Trois Rivières, Quebec
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635 Riel
Ascoot, Quebec
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5255 Avenue Decelles
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Ordigraphie Inc
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Premier Choix TVEC Inc.
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Productions du Deluge
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SportAction Video
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St. Foy, Quebec G1N 4P4

Tele Metropole Inc
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STV - Saskatoon
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Trinidad, West Indies
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Comunicacion Institute
German Bernal/Emma Fox
Uruguay 19, COL. Centro
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Mexico of 08830 Mexico
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CNI
Alejandro Busquets
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Mexico of 14090 Mexico
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Imagen Satelital SA
Femim Brillante
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Buenos Aires
Argentina
(541)49-5500

Corp Video Camilo LTDA
Jose Camilo
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Bogota, Columbia
(571)212-2250
MII User

CCT Broadcast
Humberto Yopez
Posaje Carlos Tamayo 172
Quito Ecuador
(593)445-081
MII User

***This could be your last* Newsletter!**

The association needs your new
membership registration
immediately!

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issue of *MII Playback*.

MII Users Association of America
c/o GMG (International), Inc.
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Reston, VA 22091

